

# EMPLOYER CONNECTIONS FAIR

NEW EMPLOYERS EACH DAY - ALL STUDENTS WELCOME!

**JOBS & INTERNSHIPS**

**Appian**

**wayfair**

**HubSpot**

**cogo  
labs**

**amazon**

**VENTURE  
FOR AMERICA**

**BAIN & COMPANY**

**EducationFirst**

**Google**

**TEACHFORAMERICA**

**OLIVER WYMAN**

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INVESTMENTS

# How to be Successful at the Fair

## Before the Fair: *Do your homework!*



- **Choose 2-3 target employers.** Browse the fair directory in advance and highlight "must see" employers.
- **Spend a few minutes learning about your target employers.** Review their websites. Read their press releases.
- **Draft 2-3 questions that you would like to ask the employer representatives.**
- **Know your strengths and interests.** Be prepared to answer the question: "Tell me a little about yourself."
- **Decide on comfortable business casual attire to wear to the fair.**

## At the Fair: *Strike up a conversation.*



- **Introduce yourself and start asking questions!** Don't wait for the employer to start talking.
- **Make a good impression.** Smile, use direct eye contact, offer a firm handshake and show enthusiasm. Share some highlights of your education or experience that you believe would be of interest to them.
- **Collect business cards.** Get contact information for the representatives you speak with at each booth.
- **Remember what you talked about.** Take notes on how and when to apply for jobs or internships.
- **Follow up.** Within 48 hours of the fair, email additional questions to representatives you enjoyed meeting and thank them for their time at the fair.

## Feeling Lost?



- **Be curious.** Start a conversation with an organization that you don't know much about. You may be surprised what kind of remarkable opportunities they may have.
- **Talk to a member of the CPD.** We're always available to talk to you if you feel stuck or have a question.
- **Above all, relax and have fun!** This is an opportunity for you to explore and talk informally with alumni and employer representatives.

# Service & Education – Tuesday, Top of the Hop

## Blue Engine

Career Field: Teaching

Entry Level



<http://www.blueengine.org>

Blue Engine partners with public high schools and middle schools serving historically underserved communities in New York City to prepare dramatically greater numbers of students for postsecondary success. At its core, Blue Engine recruits, trains, and supports Blue Engine Teaching Apprentices (BETAs) – talented people who believe that the current educational system and structure contributes to vast amounts of untapped potential and are excited about pursuing education through a team teaching approach. BETAs reduce the instructor-to-student ratio and collaborate with teachers to create an empowering environment for all students. Blue Engine also provides a teacher residency path for BETAs who wish to become certified, full-time teachers.

## Boston Teacher Residency

Career Field: Teaching

Entry Level



<http://www.bostonteacherresidency.org>

Boston Teacher Residency (BTR) is a one year, full-time AmeriCorps program that recruits talented college graduates, career changers and community members of all ages and gives them the tools to make an immediate impact in the classrooms of the Boston Public Schools (BPS). Combining a yearlong classroom apprenticeship in BPE Teaching Academies with targeted master's-level coursework, the program offers much more than just an affordable route into teaching. BTR provides every resident with the practical learning, hands-on experience and ongoing support essential to any successful career in teaching.

## Breakthrough Manchester

Career Field: Teaching

Internship



<http://www.breakthroughmanchester.org/>

Breakthrough Manchester (New Hampshire) provides paid summer Teaching Fellowships for college undergraduates and recent graduates. Majoring in education is NOT a pre-requisite to apply for the program. Working with motivated, high potential middle school students who have few options for academic enrichment and summer experiences, Teaching Fellows help to close the opportunity gap. Each Teaching Fellow is trained, supported and mentored as they solo-teach two sections of an academic course, coach an extracurricular activity and advise 4-5 students over the course of the summer.

## Cardigan Mountain School

Career Field: Teaching

Internship, Entry Level, Post-Graduate Internship



[www.cardigan.org](http://www.cardigan.org)

Cardigan Mountain School offers a close-knit community that prepares middle school boys—in mind, body, and spirit—for responsible and meaningful lives in a global society.

# Service & Education – Tuesday, Top of the Hop

## Carney, Sandoe & Associates

Career Field: Teaching  
Internship, Entry Level



[www.carneysandoe.com](http://www.carneysandoe.com)

Carney, Sandoe & Associates is an educational recruitment firm that places teachers and administrators in private, independent and like-kind (charter, magnet, pilot and merit) schools across the nation. We have placed over 25,500 teachers and administrators in independent schools since 1977. CS&A has thousands of positions available in all primary and secondary subjects each year. Personal and professional placement services are free to seniors completing their undergraduate coursework.

## City Year

Career Field: Community Service, Economic/Community Development, Event Planning, Human Services/Direct Care/Social Work, Teaching  
Entry Level



[www.cityyear.org](http://www.cityyear.org)

City Year works to bridge the gap in high-poverty communities between the support that students actually need and what their schools are designed and resourced to provide. In doing so, we're helping to increase graduation rates across the country and changing lives of the students we serve.

## CRCC Asia

Career Field: Communications, Consulting, Finance, Health, Hospitality, Human Resource, Information Technology, Marketing, Operations, Sales, Teaching  
Internship



[www.crccasia.com](http://www.crccasia.com)

Interested in gaining international internship experience and building your post-graduation job prospects? Consider spending time interning in China! As the leading provider for internships in China, CRCC Asia provides one, two, or three month internships in Beijing, Shanghai, or Shenzhen. Their award winning programs provide the opportunity for students to develop both professionally and personally. Fluent English is the only language requirement and there is a program start date each month of the year.

## Dartmouth Center for Service

Career Field: Advocacy, Community Service, Fundraising/Development, Health, Teaching  
Entry Level, Internship



[www.dartmouth.edu/~tucker/funds-grants](http://www.dartmouth.edu/~tucker/funds-grants)

Are you turning your skills and passion into a career in the social sector? The Dartmouth Center for Service offers many resources for students seeking social sector jobs- these include alumni networks and mentoring, social sector job search expertise and advisement, workshops and panels on nonprofit careers and post graduate fellowships.

# Service & Education – Tuesday, Top of the Hop

## Easter Seals

Career Field: Human Services/Direct Care/Social Work, Human Resources, Community Service, Administrative/Support Services  
Entry Level



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[www.easterseals.com/nh](http://www.easterseals.com/nh)

Easter Seals provides exceptional services, education, outreach, and advocacy so that people living with autism and other disabilities can live, learn, work and play in our communities.

## IDinsight

Career Field: Consulting, Economic/Community Development, Operations, Project Management, Public Service, Research & Analysis  
Entry Level, Internship



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[www.IDinsight.org](http://www.IDinsight.org)

IDinsight applies cutting edge methods in rigorous measurement to help global development practitioners maximize their impact. Our clients are the "best in the business" across all sectors, including national governments across Africa and Asia, the Bill & Melinda Gates Foundation, top NGOs, innovative social businesses, the World Bank, and the United Nations. We are also innovators in evidence-based global development, with recognition from Forbes "Top 30 under 30 Social Entrepreneurs", Foreign Policy magazine, PopTech, and Echoing Green, among others.

## Johns Hopkins Applied Physics Lab

Career Field: Communications, Engineering, Programming/Software Development, Project Management, Research & Analysis, Scientific Research  
Internship, Entry Level, Post-Graduate Internship



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[www.jhuapl.edu](http://www.jhuapl.edu)

The Applied Physics Lab (APL) does research on government programs. The Lab employs primarily science majors.

## JSI Research & Training Institute, Inc.

Career Field: Health, Information Management, Operations, Project Management  
Internship, Entry Level, Post-Graduate Internship



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[www.jsi.com](http://www.jsi.com)

JSI is a leading public health consulting firm, managing health programs in the United States and 61 other countries. JSI is dedicated to improving the health and well-being of underserved and vulnerable people and communities throughout the world, and providing an environment where people of passion and commitment can pursue this cause.

# Service & Education – Tuesday, Top of the Hop

## KIPP Massachusetts

Career Field: Teaching

Entry Level



[www.kippma.org](http://www.kippma.org)

KIPP (Knowledge Is Power Program) is a national network of free, open-enrollment; public schools that are successful in helping students from educationally underserved communities develop the knowledge, skills, character, and habits needed to succeed in college and the competitive world beyond. There are currently 183 KIPP schools in 20 states and the District of Columbia serving 70,000 students. Today, KIPP Massachusetts serves over 1400 students in our five schools in Boston and Lynn and almost 400 alumni on their journeys to and through college with our KIPP through College Program.

## Match Education

Career Field: Community Service, Public Service, Teaching

Entry Level



[www.matcheducation.org](http://www.matcheducation.org)

Match Education is an engine of discovery and applied innovation in education. We operate high-performing urban public charter schools, a unique graduate school of education that trains teachers for high-poverty schools and a hybrid college and jobs program that seeks unprecedented degree completion rates and employment outcomes.

## Peace Corps

Career Field: Advocacy, Community Service, Economic/Community Development, Engineering, Environment, Health, Information Technology, Marketing, Project Management, Public Service, Scientific Research, Teaching

Entry Level



[www.peacecorps.gov/apply](http://www.peacecorps.gov/apply)

Peace Corps is a sustainable development agency established by the U.S. government in 1961. Peace Corps Volunteer programs are a great bridge between college and full time work/grad school. The commitment is 27 months, including 3 months of cultural, language and technical training; then 2 years of service. Volunteers are highly motivated individuals that serve in one of over 60 countries abroad. Our work includes Microfinance, Small Enterprise Development, Health, Education, Food Security, Agriculture, Environment, and Youth Development. Have the adventure of a life time and greatly enhance your resume! Hiring managers know that Returned Peace Corps Volunteers offer their organizations creativity, leadership, ethics, commitment and resourcefulness. All expenses are paid; including airfare and healthcare. Student loans may be deferred.

# Service & Education – Tuesday, Top of the Hop

## Schuler Scholar Program

Career Field: Community Service, Teaching

Entry Level



[www.schulerprogram.org](http://www.schulerprogram.org)

The Schuler Scholar Program (SSP) equips bright, motivated youth with the support they need to gain access to and succeed at highly selective colleges and beyond. Schuler Scholars come from populations that are under-represented on college campuses: Scholars are first-generation college-bound, are students of color or come from low-income families and communities. Goals: 1. To foster the growth of Schuler Scholars as lifelong learners. 2. To provide information, guidance, and college preparatory experiences to help Schuler Scholars matriculate to the best fit college while maximizing financial aid options. 3. To support Schuler Scholars as they persist in their academic studies, personal growth, and professional development. 4. To cultivate an engaged network of Schuler alumni, mentors, and volunteers for lifelong connection.

## Shady Hill School

Career Field: Teaching

Post-Graduate Internship



[www.shs.org/ttc](http://www.shs.org/ttc)

Education or Master's Degree in Creative Arts and Learning and your teaching license all while gaining hands on experience in two classrooms. Once admitted, apprentices are accepted as members of the Shady Hill Community and communities of our partner public schools in Boston, Cambridge and Brookline. This program requires flexibility, curiosity, independence and teamwork. We offer two full scholarships and significant financial aid, and support our apprentices in securing jobs after the completion of the program.

## Stay Work Play New Hampshire

Career Field: Account Management/Planning, Administration, Advocacy,

Brand Management, Business Development Operations, Communications, Consulting, Customer Service,

Finance, Human Services/Direct Care/Social Work, Information Technology, Marketing,

Operations, Project Management, Research & Analysis, Sales

Internship, Entry Level



[www.successcareers.org](http://www.successcareers.org)

Stay Work Play NH (SWP) is a 501(c) 3 nonprofit that was established in 2009 to further the 55% Initiative, support and advance several recommendations made by the Governor's Task Force for the Recruitment and Retention of a Young Workforce for New Hampshire and serve as an independent organization to run a website and associated marketing effort regarding what New Hampshire can offer to the 20 and 30 year old demographic in terms of staying, working, and playing here.

# Service & Education – Tuesday, Top of the Hop

## Student Conservation Association

Career Field: Environment

Internship



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[www.thesca.org](http://www.thesca.org)

The Student Conservation Association (SCA) is a nonprofit organization that offers conservation internships and summer trail crew opportunities to more than 4,000 people each year. SCA members complete projects in every conservation discipline - from archeology to zoology - and everything in between. SCA is focused on developing conservation and community leaders while getting important work done on the land. Founded in 1957 to restore and protect America's public lands and preserve them for future generations, SCA remains committed to this goal today. SCA's mission is to build the next generation of conservation leaders and inspire lifelong stewardship of our environment and communities by engaging young people in hands-on service to the land.

## Teach For America

Career Field: Teaching

Entry Level

**TEACHFORAMERICA**

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[www.teachforamerica.org](http://www.teachforamerica.org)

Teach For America is the national corps for outstanding recent college graduates of all academic majors who commit two years to teach in urban and rural public schools. Our mission is to build the movement to eliminate educational inequity by enlisting our nation's most promising future leaders. In the short run, our corps members go above and beyond to ensure that more students who grow up in our nation's lowest-income communities have the educational opportunities they deserve. In the long run, we build a force of leaders with the insight and credibility that comes from having taught in a low-income community. They work to effect the fundamental changes needed to ensure that all children have an equal chance in life.

# Public/Private Employers – Tuesday, Alumni Hall

## Accenture

Career Field: Business Development, Operations, Consulting, Engineering, Information Management, Information Technology, Research & Analysis  
Entry Level, Internship

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[www.accenture.com/careers](http://www.accenture.com/careers)

Accenture is a global management consulting, technology services and outsourcing company, with more than 350,000 people serving clients in more than 120 countries. Combining unparalleled experience, comprehensive capabilities across all industries and business functions, and extensive research on the world's most successful companies, Accenture collaborates with clients to help them become high-performance businesses and governments. The company generated net revenues of US\$31.0 billion for the fiscal year ended Aug. 31, 2015.



## Altamont Capital Partners

Career Field: Finance  
Entry Level, Internship

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[www.altamontcapital.com](http://www.altamontcapital.com)

Altamont Capital Partners ("ACP") is a leading private equity investment firm based in Palo Alto, California. We focus on investing in change-intensive, middle-market private companies. The firm currently manages over \$1.3 billion of capital for a small group of the world's most sophisticated private equity fund investors and has been growing consistently since inception. ACP's investment strategy seeks out complex business situations, using rigorous analytics to uncover hidden value and then actively capitalizes on these opportunities in partnership with management.



## Appian

Career Field: Consulting, Engineering, Information Technology, Programming/Software Development  
Entry Level, Internship

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[www.appian.com](http://www.appian.com)

As the market leader in modern Platform-as-a-Service (PaaS) technology, Appian delivers a Work Platform that unites users with all their data, processes, and collaborations – in one environment, on any mobile device, through a simple social interface.



## Applied Value

Career Field: Consulting  
Entry Level

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[www.appliedvaluegroup.com](http://www.appliedvaluegroup.com)

Applied Value is a strategic management consulting group focused on creating tangible results for clients by implementing recommendations to achieve ROI. The firm's services are tailored to accelerate growth, improve margins, and reduce capital for clients. Applied Value focuses on driving lean growth for clients. The company serves clients globally with about 80 consultants across offices in New York, Stockholm, Shanghai, and Moscow. Aside from management consulting, Applied Value engages in entrepreneurship through Garden Growth Capital, as well as social responsibility through its partnership with Hand & Hand and World Vision.



APPLIED VALUE GROUP

# Public/Private Employers – Tuesday, Alumni Hall

## APT

Career Field: Consulting, Engineering, Programming/Software Development  
Entry Level, Internship

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[www.joinapt.com](http://www.joinapt.com)

APT is a leading cloud-based analytics software company that enables organizations to rapidly and precisely measure cause-and-effect relationships between business initiatives and outcomes to generate economic value. APT's client portfolio features some of the world's best known brands, including Walmart, Starbucks, Coca-Cola, Victoria's Secret, American Family, Hilton Hotels, SUBWAY, TD Bank, T-Mobile, and others.

## Artisan Healthcare Consulting

Career Field: Consulting, Health  
Entry Level, Internship

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[www.artisan-consulting.com](http://www.artisan-consulting.com)

Artisan Healthcare Consulting is a management consulting firm that provides strategic insights to healthcare product companies. We are founded on the belief that a consulting company should exceed expectations - every time. We work with some of the leading global companies in biotechnology, pharmaceuticals, medical devices, and diagnostics.

## Audax Group, Private Equity

Career Field: Business Development Operations, Finance  
Internship

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[www.audaxprivateequity.com](http://www.audaxprivateequity.com)

Audax Group, founded in 1999, is a leading middle-market private equity firm with over \$10 billion in assets under management. Audax Private Equity is based both in Boston and Menlo Park and has over 50 investment professionals from diverse and complementary backgrounds, including top private equity, strategy consulting, and investment banking firms, as well as elite undergraduate institutions. Audax Private Equity buys privately-held middle market companies with valuations ranging from \$50 million to \$200 million. Audax works with the acquired companies to help them improve the profitability of the business – through acquisitions, sales force expansion, product line or geographic expansion, and cost optimization. Audax typically holds its investments for 3-5 years with a focus on long-term sustainable value creation.

## Bain and Company

Career Field: Consulting  
Entry Level

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[www.joinbain.com](http://www.joinbain.com)

Founded in 1973, Bain & Company is one of the world's most prestigious and respected consulting firms with offices covering 97% of the world's GDP. Every aspect of our business model is focused on getting the best outcomes for our clients; we harnessed the power of team from day one – its deep in our DNA and defines the high-impact, supportive culture for everyone who works here. We have worked with more than two-thirds of the Global 500, thousands of regional and local organizations, hundreds of non-profits and private equity funds representing 75% of global equity capital. With 52 offices in 34 countries, Bain experts work across every economic and industry sector, from media to healthcare to alternative energy.

# Public/Private Employers – Tuesday, Alumni Hall

## C&S Wholesale Grocers, Inc.

Career Field: Account Management/Planning, Business Development Operations, Buying/Purchasing, Human Resources, Operations, Project Management  
Entry Level, Internship, Post-Graduate Internship



[www.campus.weselectthebest.com](http://www.campus.weselectthebest.com)

C&S Wholesale Grocers, Inc., based in Keene, NH, is the largest wholesale grocery supply company and one of the top 10 largest privately held companies in the U.S. We are known for leading edge technology and supply chain solutions, and are positioned for explosive growth. Among our customers are many of America's best known companies, including Stop & Shop, BI-LO/Winn-Dixie, and Target. We are committed to our good corporate citizenship and to giving back to our communities.

## Capital Group

Career Field: Business Development Operations, Consulting, Finance, Marketing, Operations, Research & Analysis  
Entry Level



[www.thecapitalgroup.com/tap](http://www.thecapitalgroup.com/tap)

The Associates Program (TAP) is a two-year global rotational program focused on developing future leaders at Capital Group. We give you the opportunity to try different jobs, in different departments, in different places around the world. Not just because we're a fan of trying things, but because we think it makes sense to base big decisions like what you want to do with your life on experience instead of just an educated guess. All majors welcome - a background in business or economics is NOT needed. Capital Group is among the world's most experienced and respected investment management firms. We manage more than 1.4 trillion with over 7,500 associates in offices worldwide.

## Clarion Healthcare

Career Field: Consulting  
Entry Level



[www.clarionhealthcare.com](http://www.clarionhealthcare.com)

Located in Boston, Clarion Healthcare, LLC is a boutique consultancy focused in the life sciences industry. Led by four partners with backgrounds at leading strategy consultancies and pharmaceutical organizations, Clarion works closely with clients to address critical strategic and organizational challenges in the biopharmaceutical and device/diagnostics arenas. Clarion's partners and project teams work collaboratively with clients throughout the course of its projects. Clarion's ability to frame critical issues, conduct rigorous analysis, and develop fact-based recommendations – all while engaging the organization and building buy-in and commitment – are consistently recognized by our senior executive clients. As a result of our collaborative approach, Clarion is known for being able to successfully address its client's most critical challenges and adding lasting value.

## ClearView Healthcare Partners

Career Field: Consulting  
Entry Level



[www.clearviewhcp.com](http://www.clearviewhcp.com)

ClearView Healthcare Partners is a boutique consulting firm founded by a group of seasoned industry veterans as a platform for premier strategy consulting exclusively focused on the life sciences. As such, the firm serves operating companies within the pharmaceutical, biotechnology, medical device, and diagnostics sectors of healthcare. The services consist primarily of growth-oriented strategic decision-making support. More specifically, ClearView provides counsel to senior executives on a broad range of growth strategy issues, including asset and

# Public/Private Employers – Tuesday, Alumni Hall

franchise strategy, marketing strategy, market entry (e.g., into new disease or therapeutic areas) strategy, and overall business unit/corporate growth strategy.

## CVS Health

Career Field: Business Development Operations, Operations, Project Management, Research & Analysis  
Internship



[www.cvshealth.com](http://www.cvshealth.com)

CVS Health is transforming the delivery of health care services in the U.S. We are an innovative, fast-growing company guided by values that focus on teamwork, integrity and respect for our colleagues and customers. We seek fresh ideas, new perspectives, a diversity of experiences, and a dedication to service that will help us better meet the needs of the people and businesses that rely on us. As the nation's largest pharmacy health care provider, we offer a wide range of exciting and fulfilling career opportunities across our three business units – MinuteClinic, pharmacy benefit management (PBM) and retail pharmacy. Our energetic and service-oriented colleagues work hard every day to make a positive difference in the lives of our customers.

## DC Energy Management, L.P.

Career Field: Finance, Programming/Software Development  
Entry Level



[www.dc-energy.com](http://www.dc-energy.com)

DC Energy is a proprietary trading firm that invests in the energy markets. DC Energy was founded in 2002 and is based in the Washington DC metropolitan area. DC Energy's competitive advantage is based upon a rigorous, quantitative analytical approach. Our team comprises exceptionally bright problem solvers who work together cohesively as a team to understand the fundamental value of energy commodities and identify opportunities for trading and investment. Together we have developed robust, proprietary economic frameworks enabling us to take positions across a diverse range of financial instruments and strike a prudent and efficient balance between risk and return.

## Dean & Company

Career Field: Consulting, Research & Analysis  
Entry Level



[www.dean.com](http://www.dean.com)

Dean & Company is a highly quantitative, boutique strategy consulting firm with a unique mix of both traditional business strategy development and a range of investment advisory work. We work with senior executives and use a fact-based, analytical approach to improve performance.

## Edgeworth Economics

Career Field: Consulting, Legal Services  
Entry Level, Internship



[www.edgeworthetheconomics.com](http://www.edgeworthetheconomics.com)

Edgeworth Economics is a boutique economic, financial, and quantitative consulting firm. We provide expert testimony and litigation consulting in addition to business consulting and data management services. Our clients include law firms, corporations, and government agencies. Our professionals include Ph.D. economists, statisticians, and business and human resources professionals who enjoy solving the practical problems our clients face. We use sophisticated analyses and techniques to provide our clients solutions delivered in a simple and

# Public/Private Employers – Tuesday, Alumni Hall

straightforward manner. Our data-driven approach, responsive culture, and recognition of budgeting and cost containment are just a few of the reasons why leading attorneys rely on our expert witnesses.

## EF Education First

Career Field: Brand Management, Business Development Operations, Communications, Marketing, Project Management, Sales  
Entry Level, Internship



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[www.ef.com](http://www.ef.com)

EF is the world leader in international education. Our mission is to open the world through education and for more than 50 years we have helped millions of people learn a language, discover the world or earn an academic degree. EF has fifteen subsidiaries and non-profit organizations, schools and offices in over 50 countries and employs over 43,000 staff and teachers. In today's increasingly complex and interdependent world our mission is more relevant than ever.

## Eli Lilly and Company

Career Field: Marketing  
Internship



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[www.lilly.com](http://www.lilly.com)

At Lilly, we unite caring with discovery to make life better for people around the world. We are a global healthcare leader headquartered in Indianapolis, Indiana. Our 41,000 employees around the world work to discover and bring life-changing medicines to those who need them, improve the understanding and management of disease, and give back to our communities through philanthropy and volunteerism. We give our best effort to our work, and we put people first. We're looking for people who are determined to make life better for people around the world.

## Fidelity Investments – Asset Management & Business Consulting

Career Field: Consulting, Finance  
Entry Level, Internship



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[www.fidelity.com](http://www.fidelity.com)

At Fidelity, we are focused on making our financial expertise broadly accessible and effective in helping people live the lives they want—from the 23 million people investing their life savings, to the 20,000 businesses managing their employee benefits programs, to the 10,000 advisors and institutions needing innovative technology solutions to invest their clients' money. To do this well, as a privately held company, we place a high degree of value in nurturing a work environment that attracts the best talent and reflects our commitment to being an employer of choice.

Fidelity's Asset Management division is the global asset management firm of choice for investors seeking consistent leading investment outcomes, superior client solutions, excellent engagement and uncommon insight and integrity. Our mission is to deliver the best customer experience in the financial services industry.

Fidelity Business Consulting (FBC) is a group at Fidelity whose mission is to partner with senior Fidelity leadership teams as a trusted advisor to solve their most critical business issues. The primary areas of focus for the consulting practice are strategy development and operational improvement. In addition to its core mission of providing consulting services, FBC develops strong leadership talent to fill critical management positions across the firm.

# Public/Private Employers – Tuesday, Alumni Hall

## GLG

Career Field: Consulting  
Entry Level



[www.Glg.it](http://www.Glg.it)

GLG is a professional learning platform. We pair top professionals with our Council Members - the leading experts in every field - thousands of times a week and around the world, to teach and learn from one another. This all happens within our rigorous compliance framework. A world of increasing complexity and connectedness demands agility, accuracy, and insight. Working with GLG, professionals have countless options to learn, make better decisions, and grow.

## Google

Career Field: Programming/Software Development  
Entry Level, Internship



[www.google.com/careers/students](http://www.google.com/careers/students)

Google is not a conventional company, and we don't intend to become one. True, we share attributes with the world's most successful organizations – a focus on innovation and smart business practices comes to mind – but even as we continue to grow, we're committed to retaining a small-company feel. At Google, we know that every employee has something important to say, and that every employee is integral to our success. We provide individually-tailored compensation packages that can be comprised of competitive salary, bonus, and equity components, along with the opportunity to earn further financial bonuses and rewards.

## Hamilton Place Strategies

Career Field: Communications, Consulting, Research & Analysis  
Entry Level, Internship



[www.hamiltonplacestrategies.com](http://www.hamiltonplacestrategies.com)

Hamilton Place Strategies (HPS) is a consulting firm with an evidence-based analytical approach to communications. HPS uses a combination of analysis and communications to understand complex issues, explain these issues to target audiences, and persuade critical stakeholders. Our goal is to improve public understanding of issues, products, and companies, and ultimately, decision-making.

## HubSpot

Career Field: Marketing  
Entry Level, Internship



[www.hubspot.com](http://www.hubspot.com)

HubSpot is the world's leading inbound marketing and sales platform. Over 15,000 customers in more than 85 countries use HubSpot's software, services, and support to transform the way they attract, engage, and delight customers. Headquartered in Cambridge, MA, with global offices in Dublin, Ireland, Portsmouth, NH, Sydney, Australia, and Singapore, HubSpot's products help organizations transform how they market and sell. As a company, HubSpot is committed to redefining how people live and work through its unique approach to company culture. HubSpot's Culture Code has gone viral, amassing more than 1.8M views. Our commitment to transparency and autonomy has made HubSpot a Best Place to Work in the eyes of Fortune, Glassdoor, The Boston Globe, Entrepreneur, and the Boston Business Journal.

# Public/Private Employers – Tuesday, Alumni Hall

## Investor Group Services

Career Field: Consulting, Finance  
Entry Level, Internship



[www.igsboston.com](http://www.igsboston.com)

IGS is a consulting firm with over a decade of experience serving private equity and corporate clients. We are “market advisors”, providing clients with critical market information and insight on key market and strategic issues regarding a transaction or how to enhance and grow their companies. Over this time period we have worked on behalf of our clients in over 2,000 engagements across almost all sectors of industry. Our lineage is rooted in classic strategic management consulting, and our management team is comprised of professionals with backgrounds including strategic management consulting, public accounting, and private equity. Our staff is comprised of full-time professionals from leading MBA and undergraduate programs with varied professional backgrounds.

## Kepler Cannon

Career Field: Consulting  
Entry Level



[www.keplercannon.com](http://www.keplercannon.com)

Kepler Cannon is a boutique strategy consulting firm with offices in New York City, San Francisco, and New Delhi. We foster a dynamic and collaborative environment, where the work is both challenging and stimulating. At Kepler Cannon, we combine traditional proven methods of problem solving with advanced analytics to solve clients’ previously intractable problems. The challenges our clients face are limitless so our remit is wide and varied—comprising of anything from corporate strategy to technology optimization. Be part of a tight knit team with direct exposure to senior partners and clients, where you will be able to develop strong problem solving skills, travel the world to advise Global 500 clients, and build the next great consulting power house.

## L.E.K. Consulting

Career Field: Consulting  
Entry Level



[www.lek.com](http://www.lek.com)

L.E.K. Consulting is a global management consulting firm that uses deep industry expertise and rigorous analysis to help business leaders achieve practical results with real impact. We are uncompromising in our approach to helping clients consistently make better decisions, deliver improved business performance and create greater shareholder returns. The firm advises and supports global companies that are leaders in their industries — including the largest private and public sector organizations, private equity firms and emerging entrepreneurial businesses. Founded more than 30 years ago, L.E.K. employs more than 1,000 professionals across the Americas, Asia-Pacific and Europe.

## Moody’s Analytics

Career Field: Finance, Programming/Software Development, Research & Analysis  
Entry Level



[www.moodyanalytics.com](http://www.moodyanalytics.com)

Moody’s Analytic’s, a unit of Moody’s Corporation, helps capital markets and credit risk management professionals worldwide respond to an evolving marketplace with confidence. The company offers unique tools

# Public/Private Employers – Tuesday, Alumni Hall

and best practices for measuring and managing risk through expertise and experience in credit analysis, economic research and financial risk management.

## NERA Economic Consulting

Career Field: Consulting

Entry Level, Internship

[www.nera.com](http://www.nera.com)

NERA Economic Consulting is a global firm of experts dedicated to applying economic, finance, and quantitative principles to complex business and legal challenges. For half a century, NERA's economists have been creating strategies, studies, reports, expert testimony, and policy recommendations for government authorities and the world's leading law firms and corporations. With its main office in New York City, NERA serves clients from more than 25 offices across North America, Europe, and Asia Pacific.



## Oliver Wyman

Career Field: Consulting, Finance, Health, Research & Analysis

Entry Level, Internship

[www.oliverwyman.com/careers](http://www.oliverwyman.com/careers)

Oliver Wyman is a global leader in management consulting. With offices in 50+ cities across 26 countries, Oliver Wyman combines deep industry knowledge with specialized expertise in strategy, operations, risk management, and organization transformation. Our 3,700+ professionals' help clients optimize their business, improve their operations and risk profile, and accelerate their organizational performance to seize the most attractive opportunities.



## Parthenon-EY

Career Field: Consulting

Entry Level, Internship

[www.parthenon.ey.com/PO/en/Home](http://www.parthenon.ey.com/PO/en/Home)

Parthenon joined Ernst & Young LLP on 29 August 2014. Parthenon-EY is a strategy consultancy, committed to bringing unconventional yet pragmatic thinking together with our clients' smarts to deliver actionable strategies for real impact in today's complex business landscape. Critical to unlocking opportunities is Parthenon-EY's ideal balance of strengths – specialized experience with broad executional capabilities – to help you optimize your portfolio of businesses, uncover industry insights to make investment decisions, find effective paths for strategic growth opportunities and make acquisitions more rewarding. Our proven methodologies along with a progressive spirit can deliver intelligent services for our clients, amplify the impact of our strategies and make us the global advisor of choice for business leaders.



## Putnam Associates

Career Field: Consulting

Entry Level, Internship

[www.putassoc.com](http://www.putassoc.com)

Founded in 1988, Putnam Associates has been serving global biopharmaceutical, diagnostics, and medical device clients, along with private equity and venture capital clients, providing world class strategic advice based on sophisticated, robust analytics. Our focus enables us to provide customized, actionable recommendations that draw on robust problem framing, cutting-edge methodologies, deep therapeutic area knowledge, extensive



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global networks of health care stakeholders, and expert synthesis across scientific, clinical, and business disciplines.

## Putnam Investments

Career Field: Finance, Sales

Entry Level, Internship



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[www.putnam.com](http://www.putnam.com)

Putnam celebrates over 75 years of managing money for individual and institutional investors. Driven by innovative thinking, Putnam has practiced an active, risk-conscious approach to investing since the launch of our first fund in 1937. Today, Putnam provides investment services across a range of equity, fixed income, absolute return, and alternative strategies. Putnam at-a-glance: Over 80 mutual funds and 50 institutional strategies across a range of asset classes and investment styles. With offices in Boston, London, Frankfurt, Tokyo, Beijing, Singapore, and Sydney, our global presence is united by our collaborative investment culture and singular focus on our clients' objectives. At the end of May 2016, Putnam Investments had \$147 billion in assets under management.

## Simon-Kucher & Partners

Career Field: Consulting

Entry Level, Internship

**SIMON • KUCHER & PARTNERS**

Strategy & Marketing Consultants

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[www.simon-kucher.com](http://www.simon-kucher.com)

Over the last 30 years, Simon-Kucher & Partners has helped more than 100 of the Global Fortune 500 companies address their strategic and marketing challenges. We are regarded as the world's leading pricing advisor and thought leader. We focus on TopLine Power by helping clients grow their top-line. Globalization is a core element of our goals and strategy. Today we are an international and multilingual team of over 700 full-time employees from diverse academic and professional backgrounds in 29 offices across the US, Europe, Asia Pacific, and South America. In 2015, we opened a new US office in Atlanta.

## The NorthBridge Group

Career Field: Consulting

Entry Level



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[www.nbggroup.com](http://www.nbggroup.com)

The NorthBridge Group is a leading economic and strategic consulting firm serving the electricity and natural gas industries, including companies active in the competitive wholesale and retail markets. Founded in 1992, we have approximately 25 consultants who serve a national client base from our office located just outside Boston in Concord, Massachusetts. We apply market insights, rigorous quantitative skills, and regulatory expertise to complex business problems, always seeking to preserve and build our clients' shareholder value. We work for senior executives, often the CEO, and maintain long-term client relationships. Our excellent reputation within the energy industries provides opportunities to work on clients' most important initiatives, and our blend of analytic and industry expertise enables us to provide exceptional value.

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## Treacy & Company

Career Field: Consulting  
Entry Level, Internship

TREACY & COMPANY

[www.treacyandco.com](http://www.treacyandco.com)

Treacy & Company is a management advisory and capability building firm that works with business leaders in some of the world's best known firms. We diagnose marketplace and organizational challenges, build competencies and get results. Our approach is based upon real-world growth systems put in place by market leading organizations and widely recognized as a best-in-class approach to creating growth. We work in highly focused teams – typically a partner and two or three consultants – in partnership with our clients. Our job is to guide a healthy reconsideration of growth strategies that aren't working, to frame alternatives, and to facilitate decisions.

## Trinity Partners

Career Field: Consulting  
Entry Level, Internship



PASSIONATE ENTREPRENEURIAL BEST IN CLASS

[www.trinitypartners.com](http://www.trinitypartners.com)

Trinity Partners, LLC ("Trinity") is a leading life sciences consulting firm that provides strategic and tactical insights to clients worldwide. Our clients are among the most successful firms in the industry and include a mix of pharmaceutical, biotechnology, medical device and diagnostic companies. Blending consulting services with research capabilities, we specialize in corporate strategy, pipeline & portfolio optimization, brand planning, market analytics, promotional effectiveness, and licensing & acquisition. Based outside Boston, with offices also in New York City and San Francisco. Trinity has over 100 employees.

## Tuck Business Bridge

Career Field: Account Management/Planning, Administrative/Support Services, Brand Management, Business Development Operations, Buying/Purchasing, Consulting, Customer Service, Economic/Community Development, Engineering, Finance, Fundraising/Development, Health, Human Resources, Human Services/Direct Care/Social Work, Information Management, Marketing, Operations, Project Management, Public Service, Sales  
Internship



Tuck School of Business  
at Dartmouth

[www.bridge.tuck.dartmouth.edu](http://www.bridge.tuck.dartmouth.edu)

Tuck Business Bridge, held at the Tuck School of Business at Dartmouth College, is a total immersion business program designed to prepare top liberal arts and science undergrads for challenging careers. With a comprehensive business core curriculum, taught by the Tuck School of Business's top-ranked MBA faculty, a capstone team project, and one-on-one guidance from the Tuck's Career Development Office, The Tuck Business Bridge Program® can give you the skills confidence you'll need to get a job and succeed; all in just 4 weeks this summer.

# Public/Private Employers – Tuesday, Alumni Hall

## Westernacher & Co.

Career Field: Consulting, Information Technology

Entry Level



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[www.westernacher-consulting.com](http://www.westernacher-consulting.com)

In our business, employees are partners and associates, not just resources. In fact, we credit much of our success to the right people working together, drawing on one another's skills and experiences - and to the diversity and spiritedness of our associates. Our Consulting division implements business and IT strategies, specifically involving SAP, around the globe. We drive innovation through the combination of excellent business, industry and technical know-how. Our clients appreciate our expertise in areas of manufacturing, logistics services, retail & consumer goods, life sciences and utilities. If you enjoy working with inspiring colleagues on high-quality projects in a thriving organization, Westernacher is the place to be!

## U.S. State Department

Career Field: Public Service, Account Management/Planning

Entry Level, Internship



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[www.career.state.gov](http://www.career.state.gov)

The State Department is the premier foreign affairs agency of the United States. U.S. diplomats pursue the foreign policy interests of our country and represent the American people overseas. We look forward to meeting Dartmouth students and alumni to discuss opportunities in the Foreign Service and Civil Service.



**KEVIN**, Duke  
Software Engineer Intern

**IAN**, UMD  
Associate Consultant

**MEGHAN**, VA Tech  
Technical Writer

**ANDREW**, MIT  
Software Engineer

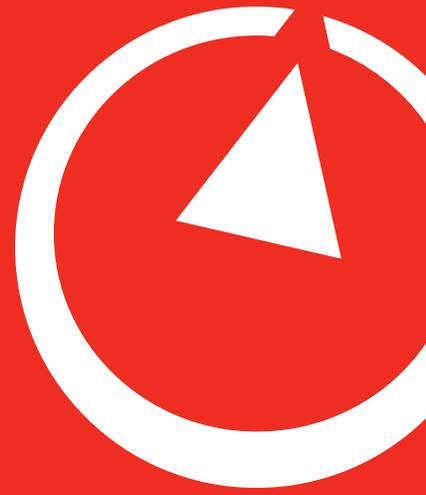
PICTURE  
YOURSELF  
WORKING  
HERE!

# Appian is coming to Dartmouth!

Please join us at the Employer Connections Fair on Tuesday, September 20th to speak with Appian Dartmouth alumni.

**We're recruiting:**  
Associate Consultants  
Software Engineers  
Software Engineer - Interns

# Appian



# HELLO & WELCOME BACK.

At Bain, we help the world's top leaders solve their toughest challenges. Our work fuels the growth of many industries and positively impacts countless lives around the world. We select only the most exceptional colleagues with an ambition to change the world.

We invite all students to attend:

## **CAREER FAIR**

- Tuesday, September 20th, 2016
- 12:00–4:00pm
- Alumni Hall

We remind you that the resume submission deadline is **Sunday, September 25th, 2016**. First round interviews will be held on Thursday, October 6th, 2016.

Applicants must apply via [www.joinbain.com/apply](http://www.joinbain.com/apply) and DARTBOARD. Please include a cover letter, resume and unofficial transcript.



CAPITAL  
GROUP®



# THE ASSOCIATES PROGRAM (TAP)



WHATEVER IS  
ABOVE THE SKY  
IS THE LIMIT

TAP is a two-year global rotational program at the Capital Group. We give you the opportunity to try different jobs, in different departments, in different places. Not just because we're a fan of trying things, but because we think it makes sense to base big decisions like what you want to do with your life on experience instead of just an educated guess.

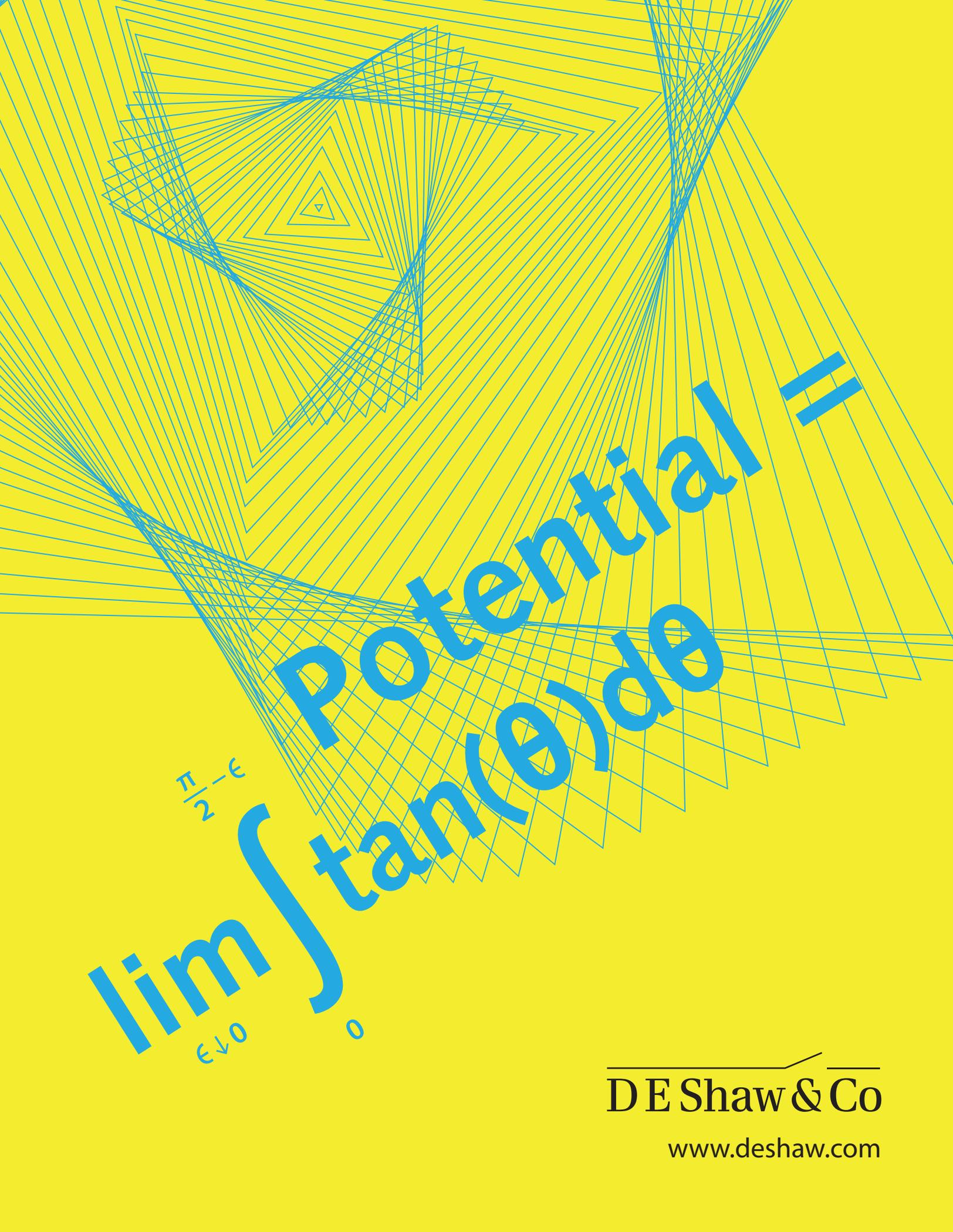
COME MEET US

Career Fair: Tuesday, September 20 at Hopkins Center

APPLY

Via DartBoard by September 25 at 9pm

[thecapitalgroup.com/tap](http://thecapitalgroup.com/tap)


$$\lim_{\epsilon \rightarrow 0} \int_0^{\frac{\pi}{2} - \epsilon} \tan(\theta) d\theta = \infty$$

DE Shaw & Co

[www.deshaw.com](http://www.deshaw.com)



# You Have A Solid Foundation. (L.E.K. knows how to build on it.)

We're looking for exceptional individuals who can think creatively and collaborate with clients to accelerate the pace and precision of their most critical business decisions.

Please visit us at the Employer Connections Fair  
on September 20th to learn more about the  
Associate role and speak with Dartmouth alumni!

Visit [lek.com/careers](http://lek.com/careers)

**L.E.K.**

# DESTINATIONS

INDUSTRY IMPACT

GATE

ARRIVAL

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FASTER

GLOBAL ASSIGNMENTS

OW

FASTER

SENIOR CLIENT CONTACT

OW

FASTER

CAREER DEVELOPMENT

OW

FASTER

MAKE PARTNER

OW

FASTER

OW

FASTER



## GET THERE FASTER

**Some people know precisely where they want to go.** Others seek the adventure of discovering uncharted territory. Whatever you want your professional journey to be, you'll find what you're looking for at Oliver Wyman.

Discover the world of Oliver Wyman at [oliverwyman.com/careers](https://oliverwyman.com/careers)

**Stop by our booth at the Employer Connections Fair on September 20th**

### **FULL-TIME APPLICATION DEADLINE**

**Sunday, September 25th.** Please follow instructions on Dartboard to submit an application.



DISCOVER  
OUR WORLD

Oliver Wyman is a leading global management consulting firm that combines deep industry knowledge with specialized expertise in strategy, operations, risk management, and organization transformation. With offices in 50+ cities across 25 countries, Oliver Wyman works with the CEOs and executive teams of Global 1000 companies.

**An equal opportunity employer M/F/D/V.**



MARSH & McLENNAN  
COMPANIES

**Do you want to work on innovative engineering projects?  
Address the most complex MEP challenges?  
Build a career with a world-class firm?**

## **Let's chat!**

*Join us at the Career Fair on September 21st*



Syska Hennessy is one of the world's leading MEP firms, with more than 500 professionals across 16 offices. From supporting New York-Presbyterian Hospital for more than five decades to renovating the UN's iconic HQ and designing the world's first 3D printed office building, we have been at the forefront of engineering since 1928.



**SYSKA HENNESSY**  
GROUP

Atlanta • Boston • Charlotte • Chicago • Dallas • Jacksonville  
Los Angeles • New Jersey • New York • Raleigh • Richmond  
San Diego • San Francisco • Washington, DC • Shanghai • Dubai

[WWW.SYSKA.COM](http://WWW.SYSKA.COM)

# Startup & Tech – Wednesday, Top of the Hop

## Alarm.com

Career Field: Engineering, Programming/Software Development, Project Management, Sales  
Entry Level



[www.alarm.com](http://www.alarm.com)

Alarm.com is the leading cloud-based platform for the smart home. Millions of home and business owners depend on our technology every day to make their properties safer, smarter and more efficient. We make the Smart Home broadly accessible by enabling easy automation and control across a range of connected devices through our single, intuitive user interface.

## Avero

Career Field: Hospitality  
Entry Level, Internship



[www.averoinc.com](http://www.averoinc.com)

Avero is the leading provider of web-based and mobile business intelligence and analytical applications for the hospitality industry. We help restaurateurs and finance operators drive revenue, improve profitability, provide a superior guest experience, and outperform the competition. Avero's applications can be integrated seamlessly with 65+ POS, Time, and Labor systems. We process \$22 billion in annual F&B transactions and have over 32,000 users in 51 countries, including many of the most renowned restaurants, casinos, and hotels in the world.

## Badger Maps

Career Field: Brand Management, Business Development Operations, Customer Service, Marketing, Programming/Software Development, Sales  
Entry Level, Internship, Post-Graduate Internship



[www.badgermapping.com](http://www.badgermapping.com)

Badger Maps is a fast-growing startup that builds software to make salespeople more effective in the field. We're a tight-knit community who shares a strong sense of camaraderie, humor, and work ethic. With Badger you can accelerate sales with automatic territory management. We help field reps analyze and visualize their customer data on a map to uncover the best opportunities and find new customers in and leads by location. Reps using Badger reduce driving time by 20% and increase the productivity by 25%. Reps use it to automatically optimize schedules and routes to get more meetings and sales.

## Black Duck Software

Career Field: Business Development Operations, Design-Graphic or Creative, Engineering, Event Planning, Finance, Information Technology, Operations, Programming/Software Development, Project Management, Quality Control, Sales  
Entry Level, Internship



[www.blackducksoftware.com](http://www.blackducksoftware.com)

Organizations worldwide use Black Duck products to secure and manage open source software, eliminating pain related to open source security vulnerabilities and open source license compliance. We offer subscription-based software products and on-demand audit services. Black Duck is headquartered near Boston and has offices in Mountain View, London, Frankfurt, Hong Kong, Tokyo, Seoul, and Beijing.

# Startup & Tech – Wednesday, Top of the Hop

## CareDash

Career Field: Research & Analysis  
Entry Level, Internship



[www.caredash.com/careers](http://www.caredash.com/careers)

Established in 2015, CareDash (formerly NuFit Media) is an online portal for health care provider ratings and patient reviews striving to make health care needs clear and easily solvable. CareDash strives to bridge the family services information gap by leveraging its cutting-edge data driven marketing analytics team to inform our portfolio of media entities and provide you with the most transparent and trustworthy health care information. We're a small, focused team (~20) who come in each day with a goal: To build the best, most engaging, smartest experience that we can with all the tools in our arsenal. As an analytics driven company, we measure everything and support our decisions (and settle our debates!) with data.

## Circadence

Career Field: Design-Graphic or Creative Programming/Software Development  
Internship



[www.circadence.com](http://www.circadence.com)

Powered by a culture of innovation, intellectual property and the demands of an evolving cyber market, Circadence's cyber range solution and next generation cyber security training platform address our critical national security challenges.

## Cogo Labs

Career Field: Engineering, Marketing, Research & Analysis  
Entry Level, Internship



[www.cogolabs.com](http://www.cogolabs.com)

Cogo Labs is a unique incubator, creating new businesses from our own internal experiments, and then growing them to profitability through the efforts of our top-notch engineering, analytics, and design teams. As part of the Link Ventures corporate family, we strongly believe that the key to creating long-term value is to maximize revenue growth with limited venture investment. Once a new company becomes profitable, we give them the support they need to grow very big, very quickly. It is a proprietary, repeatable process that allows us to turn great ideas into successful companies. And then do it again. And again. And again.

## Dealer.com

Career Field: Engineering  
Entry Level, Internship



[www.dealer.com](http://www.dealer.com)

As Cox Automotive brands, Dealertrack and Dealer.com provide market leading digital solutions for automotive retail. Our professionals – software engineers, digital strategists, creative designers, customer support experts, and everything in between – deliver a comprehensive suite of digital marketing, operational technology, and services to the majority of dealers in the US. Join our team and help us change the way people buy, sell and own cars. Connect with us today to learn more about our brands, our products and our teams, by visiting the Cox Automotive website.

# Startup & Tech – Wednesday, Top of the Hop

## EF Education First (Labs @ EF Tours)

Career Field: Design- Graphic or Creative, Information Management, Information Technology, Programming/Software Development, Project Management, Research & Analysis  
Entry Level, Internship

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[www.ef.edu](http://www.ef.edu)

Labs @ EF Tours is the global research and development unit of EF Education First, the world leader in international education. Labs @ EF is a development team that supports all of the group travel requirements for educational tours. The team is always looking for developers to help build software that produces thousands of tours in hundreds of different countries every year! We're in the early phases of building tools to support a reengineering of our business process and we need help to launch this at a global scale.

## JamBon Software

Career Field: Administrative/Support Services, Business Development Operations, Marketing, Operations, Programming/Software Development  
Entry Level, Internship

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<http://www.jambonsw.com/>

JamBon Software is a software consultancy that specializes in building beautiful and robust applications. The team at JamBon Software is passionate about usability and security, and loves building software that provides the user with a memorable experience. At JamBon Software, we believe that strong training and high job satisfaction are the keys to providing quality work. JamBon provides a collaborative, learning environment. Less than a year old, JamBon Software has the flexibility of a small company without the accompanying uncertainty. JamBon Software prides itself on providing opportunities to smart, driven individuals looking to expand their skill sets. Then we help you to get you there. Do you value innovation done right? JamBon Software is the company for you.

## Oxeon Partners

Career Field: Consulting, Health, Human Resources, Research & Analysis  
Entry Level, Internship

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[www.oxeonpartners.com](http://www.oxeonpartners.com)

Oxeon is a healthcare growth services firm with a mission to Make People Healthier. We connect our healthcare company partners with the fundamental drivers of business growth – great people, great business development partnerships, strategic investments, next generation business ideas and other growth-related services. Ultimately, we value relationships more than transactions, and we value people more than anything—especially their power to drive innovation and transformation in the healthcare industry.

## Pegasystems

Career Field: Business Development Operations, Engineering, Human Resources, Information Technology, Marketing, Sales  
Entry Level, Internship

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[www.pegasystems.com](http://www.pegasystems.com)

Pegasystems develops strategic applications for sales, marketing, service and operations. Pega's applications streamline critical business operations, connect enterprises to their customers seamlessly in real-time across channels, and adapt to meet rapidly changing requirements. Pega's Global 500 customers include the world's largest and most sophisticated enterprises. Pega's applications, available on-premises or in the cloud, are built on its unified Pega 7 platform, which uses visual tools to easily extend and change applications to meet clients' strategic business needs. Pega's clients report that Pega gives them the fastest time to value, extremely rapid deployment, efficient re-use and global scale.

# Startup & Tech – Wednesday, Top of the Hop

## SAP

Career Field: Consulting, Design- Graphic or Creative, Engineering, Information Technology, Programming/Software Development, Project Management, Sales  
Entry Level, Internship

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[www.sap.com](http://www.sap.com)

SAP is the world's leading provider of enterprise applications, cloud services, analytics, mobile, and database. From back office to boardroom, warehouse to storefront, desktop to mobile device, SAP empowers people and organizations to work together more efficiently and use business insight more effectively to stay ahead of the competition. We do this by extending the availability of software across on premise installations, on-demand deployments, in the cloud, and on mobile devices. Our mission is to help companies of all sizes and industries to run better. Our vision is to help the world run better.

## Venture for America

Career Field: Account Management/Planning, Arts-Design, Brand Management, Business Development Operations, Communications, Economic/Community Development, Engineering, Marketing, Operations, Project Management, Sales  
Entry Level

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[www.ventureforamerica.org](http://www.ventureforamerica.org)

Venture for America is a two-year fellowship program for enterprising recent college grads to launch their careers as entrepreneurs. After five weeks of training, VFA Fellows spend two years as full-time, salaried employees at startups in emerging U.S. cities, getting hands-on experience and learning how to build businesses. More than just a job, VFA provides the additional mentorship, network, and resources Fellows need to become entrepreneurs and make an impact in their communities. One out of four VFA alumni even go on to start companies of their own!

# Public/Private Employers – Wednesday, Alumni Hall

## Abercrombie & Fitch

Career Field: Account Management/Planning, Brand Management, Buying/Purchasing, Communications, Engineering, Finance, Information Technology, Marketing, Project Management, Quality Control

Entry Level



[www.bercrombie.com](http://www.bercrombie.com)

Abercrombie & Fitch is a global retail leader comprised of three lifestyle brands: Abercrombie & Fitch, Abercrombie (kids) and Hollister Co. We market to the most aspirational customers by offering the highest quality, All-American, casual clothing. With more and more successful store openings around the world, A&F's Leadership Development Programs are focused on grooming the next leaders of our growing international business!

## Altman Vilandrie & Company

Career Field: Consulting

Internship, Entry Level



[www.altvil.com](http://www.altvil.com)

Altman Vilandrie & Company is a boutique strategy consulting group that focuses exclusively on the telecommunications, media and related technology and investor sectors. As one of the only pure play communications and media strategy consulting groups in North America, we assist operating companies and financial groups in fast, high-impact, confident decision making. We rely on our deep industry knowledge and advanced analytics to develop tailored recommendations. Not only does this industry-specific philosophy set us apart; more importantly, it allows us to deliver better advice, more quickly.

## Amundsen, an IMS Health Company

Career Field: Consulting

Entry Level



[www.imshealth.com](http://www.imshealth.com)

IMS Health is a leading global information and technology services company providing clients in the healthcare industry with end-to-end solutions to measure and improve their performance. Our 7,000 services experts connect configurable SaaS applications to 15+ petabytes of complex healthcare data in the IMS One™ cloud platform, delivering unique insights into diseases, treatments, costs and outcomes. The company's 15,000 employees blend global consistency and local market knowledge across 100 countries to help clients run their operations more efficiently.

## Analytics Operations Engineering

Career Field: Consulting

Internship, Entry Level



[www.nltx.com](http://www.nltx.com)

Analytics Operations Engineering, Inc. ("Analytics") was founded in Boston out of a desire to apply sophisticated quantitative methods to solving challenging operations problems. We are a consulting firm that feels like anything but. For twenty years, we have been dedicated to implementing an innovative empirical approach to our clients' operations concerns, and the Analysts we hire are the brightest of the bunch. They think critically about the problem at hand, apply the mathematical and coding skills they have developed from a strong academic foundation, and build the bridge between academic prowess and innovation in consulting.

# Public/Private Employers – Wednesday, Alumni Hall

## Banc of California

Career Field: Account Management/Planning, Administrative/Support Services, Finance, Operations, Research & Analysis  
Internship, Entry Level

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[www.bancofcal.com](http://www.bancofcal.com)

Since 1941, Banc of California (NYSE:BANC) has provided full-service banking and home lending to individuals and their businesses, families and employees throughout California and across the West. Today, with \$9.6 billion in assets and over 100 banking and lending locations, we are large enough to meet our clients' banking needs, yet small enough to serve them well. Banc of California's strong balance sheet, deep community roots and commitment to lasting and meaningful relationships are the foundation for its long record of success.

## Beacon Group

Career Field: Consulting  
Entry Level

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[www.beaongroupconsulting.com](http://www.beaongroupconsulting.com)

The Beacon Group is a management consulting firm providing guidance to organizations on their most critical business issues. With a clear focus on achieving top-line growth through both organic and inorganic means, Beacon's output is designed to have a direct impact on client profitability.

## Cambridge Associates

Career Field: Finance, Consulting  
Entry Level, Internships

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[www.cambridgeassociates.com](http://www.cambridgeassociates.com)

Cambridge Associates is a leading global investment firm. We work with non-profit institutions, pension plans, and private clients to build investment portfolios that help them meet their philanthropic goals, pensioners' obligations, or personal endeavors. Our goal is to meet clients wherever they are in the investment process. We offer a variety of services to complement those needs, from acting as an outsourced investment office to providing access to our world-class digital research platform. Committed to independence since our founding more than 40 years ago, we are motivated only by what is best for our clients.

## CBPartners

Career Field: Consulting  
Entry Level, Internship

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[www.cbpartners.com](http://www.cbpartners.com)

CBPartners is a global consultancy committed to providing unparalleled strategic support to pharmaceutical companies, biopharmaceutical companies, medical device companies, and government health authorities. The firm has five practice areas: Pricing & Market Access; Value Demonstration; Portfolio Optimisation; Commercial Planning; Government Policy Advisory. The firm is headquartered in New York City, with US a regional office in San Francisco, California, European regional headquarters in London, England, and Asian regional headquarters in Shanghai, China.

# Public/Private Employers – Wednesday, Alumni Hall

## Colgate-Palmolive

Career Field: Marketing, Sales

Internship



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[www.colgatepalmolive.com/app/Colgate/US/CompanyHomePage.cvsp](http://www.colgatepalmolive.com/app/Colgate/US/CompanyHomePage.cvsp)

Colgate-Palmolive is a leading global consumer products company, tightly focused on Oral Care, Personal Care, Home Care and Pet Nutrition. Colgate sells its products in over 200 countries and territories around the world under such internationally recognized brand names as Colgate, Palmolive, Mennen, Softsoap, Irish Spring, Tom's of Maine, Ajax, Fabuloso, Hacı Sakir, elmex, and Suavitel, as well as Hill's Science Diet and Hill's Prescription Diet.

## Cornerstone Research

CORNERSTONE RESEARCH

Career Field: Consulting, Finance, Research & Analysis

Internship, Entry Level

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[www.cornerstone.com](http://www.cornerstone.com)

Cornerstone Research is a consulting firm specializing in the analysis of complex financial, economic, accounting, and marketing issues. In recent years, Cornerstone Research has become one of the nation's leading finance and economics consulting firms with more than 600 full-time staff members across eight offices.

## Darktrace

Career Field: Information Technology, Marketing, Sales

Entry Level



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[www.darktrace.com](http://www.darktrace.com)

Named 'Best Security Company of the Year' 2016, Darktrace is one of the world's leading cyber threat defense companies. Its Enterprise Immune System technology detects previously unidentified threats in real time, powered by machine learning and mathematics developed at the University of Cambridge, which analyze the behavior of every device, user and network within an organization. Some of the world's largest corporations rely on Darktrace's self-learning appliance in sectors including energy and utilities, financial services, telecommunications, healthcare, manufacturing, retail and transportation. The company was founded in 2013 by leading machine learning specialists and government intelligence experts, and is headquartered in Cambridge, UK and San Francisco, with offices in Washington D.C., London, Milan, Melbourne, New York, Paris, Dallas, Singapore and Toronto.

## Dartmouth College



Career Field: Information Technology, Research & Development, Advancement, Finance & Accounting, Athletics, Administration, Business Management, Arts & Sciences, Campus Services, Communications & Marketing, Risk Management

Entry Level

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[www.jobs.dartmouth.edu](http://www.jobs.dartmouth.edu)

Dartmouth is a special place, filled with diverse, energetic, and talented people who are driven to grow and succeed. Dartmouth College supports the goals and aspirations of all employees. Find the balance you're seeking in an environment that inspires discovery and encourages collaboration. Here you'll find open spaces, open doors, and open minds. Make the best experience of your life -- Experience Dartmouth College

# Public/Private Employers – Wednesday, Alumni Hall

## D. E. Shaw & Co.



Career Field: Business Development Operations, Engineering, Finance, Information Technology, Programming/Software Development  
Internship, Entry Level, Post-Graduate Internship

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[www.deshaw.com](http://www.deshaw.com)

The D. E. Shaw group is a global investment and technology development firm headquartered in New York City. Since our founding in 1988, our firm has earned an international reputation for successful investing based on innovation, careful risk management, and the quality and depth of our staff. Our firm has been built in part by attempting to do what other companies might consider impossible, or never imagine at all. A single transformative idea that ultimately works—for a new business, a new trading model, or an improved back office process—is worth a dozen ideas that lead nowhere. We've learned that when an extraordinary team sets extraordinarily ambitious goals, astonishing breakthroughs can be expected.

## Deloitte Consulting



Career Field: Consulting  
Internship, Entry Level

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[www.deloitte.com](http://www.deloitte.com)

By making an impact on the current issues that our clients face, and anticipating ones they may face in the future, we help empower them with the confidence that leads to effective decisions for their organizations. As part of the largest management consultancy in the world, Deloitte consultants offer global experience and local knowledge to help you focus on the big picture and succeed in any public or private business environment.

## Deutsche Bank



Career Field: Finance  
Internship

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[www.db.com/careers](http://www.db.com/careers)

As the leading global bank with roots in Germany, we're driving change and innovation in our industry. And, whether you join us in investment banking, trading, and technology or in another of our many areas, we'll give you everything you need to succeed in an international environment. Our structured, ongoing training program will support your continuous development and you'll enjoy global exposure working alongside our most senior people. You'll be encouraged to think for yourself from day one – giving you the opportunity to shape your own career and make a difference not only to our business, but to our clients' businesses too.

## DigitasLBI

Career Field: Marketing, Research & Analysis  
Entry Level, Internship

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[www.digitaslb.com/us](http://www.digitaslb.com/us)

DigitasLBI is a global marketing and technology agency that transforms businesses for the digital age. We help companies decide what's next and then we take them there. With 40 offices in 25 countries, we have more than 6,000 digital experts working to enrich people's lives via our unique blend of strategy, creativity, media, and technology. Our skills and passions span insight; brand building, content creation and distribution, as well as helping brands embrace the creative and technological change that is revolutionizing their businesses. We act as strategic partner to some of the world's most exciting companies and connect data with storytelling to help make brands special, shareable, and ultimately more valuable wherever, whenever, and however people engage with them.

# Public/Private Employers – Wednesday, Alumni Hall

## DraftKings

Career Field: Research & Analysis

Entry Level



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[www.careers.draftkings.com](http://www.careers.draftkings.com)

We offer Daily and Weekly Fantasy Sports contests for cash prizes in all of the five major sports (MLB, NHL, NFL, NBA and PGA) as well as college football and basketball. Our rapid-fire contests are a much shorter duration than the traditional season-long leagues and require no team management after the draft. Our salary cap draft format takes just minutes to complete, unlike the hours-long snake drafts in traditional leagues. We offer new contests every day of the season, and our winners are crowned nightly. Payouts happen immediately after the games - no more waiting until the end of the season to collect winnings!

## Globus Medical

Career Field: Health, Technology, Sales, Research, Product Development, Engineering

Entry Level



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[globusmedical.com](http://globusmedical.com)

Globus Medical, Inc. is a leading musculoskeletal implant manufacturer and is driving significant technological advancements across a complete suite of spinal products. Founded in 2003, Globus' single-minded focus on advancing spinal surgery has made it the fastest growing company in the history of orthopedics. Globus is driven to utilize superior engineering and technology to achieve pain free, active lives for all patients with spinal disorders.

## Health Advances

Career Field: Consulting

Internship, Entry Level



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[www.healthadvances.com](http://www.healthadvances.com)

Health Advances is a strategy consulting firm that focuses exclusively on the healthcare industry. We are scientists, clinicians, researchers, and business professionals who share a passion for supporting healthcare product commercialization and driving adoption of innovations that improve healthcare. We help clients realize growth opportunities worldwide for healthcare technologies, products and services. Our consultants partner with senior executives and investors on their highest-stakes strategic decisions. Health Advances employs over 120 full-time professionals in full-service offices in Boston, and San Francisco, and Zug, Switzerland. These offices perform analyses worldwide; nearly one-third of Health Advances' projects are ex-US. Health Advances has performed studies in over 70 different countries.

## Hillstone Restaurant Group

Career Field: Hospitality, Operations

Entry Level, Internship



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[www.hillstone.com](http://www.hillstone.com)

Hillstone Restaurant Group is a privately-held collection of upscale restaurants with 45+ locations in major cities across the country. Some of our more well-known operations are Houston's, Hillstone, R+D Kitchen, Bandera, East Hampton Grill, South Beverly Grill, Honor Bar, Palm Beach Grill, and White House Tavern. Highly selective when considering markets, recent restaurant openings have included Montecito, CA, Bal Harbour, FL, Aspen, CO, and Yountville, CA. Management Training Program OR Culinary Management Training Program Outstanding graduates of our training program can earn the General Manager title in just a few years, and many General Managers in our company earn over \$250K per year.

# Public/Private Employers – Wednesday, Alumni Hall

## Jefferies & Company

Career Field: Finance

Internship

[www.jefferies.com](http://www.jefferies.com)

Jefferies Investment Banking Summer Analysts have the unique opportunity to gain insight into a global, client-focused investment bank and experience an entrepreneurial environment where employees have the opportunity to make an immediate impact and are rewarded for performance. Our Summer Analysts are exposed to Jefferies' full range of top-tier investment banking products and leading industry expertise by working closely with senior bankers on pitches and live deals. Our lean deal team structure will not only provide you with unparalleled hands-on experience, it will help you develop lasting personal and professional relationships with peers and senior bankers that will serve as the foundation for a successful career.

**Jefferies**

## J.P. Morgan

Career Field: Finance

Internship

[www.jpmorgan.com/careers](http://www.jpmorgan.com/careers)

J.P. Morgan is a global leader in financial services, working in collaboration across the globe to deliver the best solutions and advice to meet our clients' needs. We operate in over 100 countries and hold leadership positions across our different lines of businesses. We have an exceptional team of employees who work hard to do the right thing for our clients and the firm, every day. This is why we can offer you an outstanding career.

JPMORGAN CHASE & CO.

## Landmark Partners

Career Field: Finance, Research & Analysis

Entry Level

[www.landmarkpartners.com](http://www.landmarkpartners.com)

Landmark Partners LLC is a leading private equity and real estate secondary manager, with over \$10 billion of capital under management. The firm is invested in over 1,400 funds across 550 fund sponsor relationships. The firm's investment strategy is to build private equity exposure through acquisition of mature limited partnership interests, and specializes in structured transactions and quantitative research-driven investment opportunities. We have offices in Simsbury, CT; Boston MA; New York, NY and London.

LANDMARK PARTNERS 

## Liberty Mutual Insurance

Career Field: Business Development Operations, Consulting, Information Management, Marketing, Project Management, Research & Analysis

Internship, Entry Level

[www.libertymutualgroup.com/careers/students-graduates/undergraduates](http://www.libertymutualgroup.com/careers/students-graduates/undergraduates)

At Liberty Mutual Insurance, doing the right thing is essential. That's why we offer a diverse range of internships and career opportunities that complement your academics, and provide experience through immediate responsibility and stimulating work. You've made a significant investment in your education, and we want to do the same for your career. As a Fortune 100 company, we have the training and resources for you to expand your skills and creativity to drive our business forward. A diversified global insurer, LMI employs over 50,000 people in more than 900 offices worldwide

 Liberty Mutual.  
INSURANCE

# Public/Private Employers – Wednesday, Alumni Hall

## Louis Dreyfus Company



Career Field: Finance, Research & Analysis  
Internship, Entry Level

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[www.ldcom.com](http://www.ldcom.com)

Founded in 1851, Louis Dreyfus Company is at the heart of the agricultural industry, with a diversified portfolio covering the entire value chain, from origination to distribution.

## Market Metrics



Career Field: Consulting, Finance, Project Management, Research & Analysis  
Entry Level

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[www.marketmetrics.com](http://www.marketmetrics.com)

Market Metrics is a leading market intelligence firm that uses a unique combination of primary market research and management consulting expertise to build meaningful, long-lasting relationships with senior executives at asset management firms and insurance companies. Our clients work with us because we provide high-quality data and a proven ability to help them analyze, internalize and discuss the strategic implications of that data. This unique combination has resulted in a business built on helping clients make informed decisions year after year that will improve their performance. With relationships that include nearly every top asset management firm and insurance company in the United States who distribute through financial advisors, Market Metrics has become a trusted partner in the financial services industry.

## McKinsey & Company



Career Field: Consulting, Research & Analysis  
Internship, Entry Level

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[www.mckinsey.com/Careers](http://www.mckinsey.com/Careers)

McKinsey & Company, a global consulting firm with over 120 offices in more than 63 countries, is committed to helping clients make lasting and substantial improvements in their performance. We have helped leaders of companies, governments and nonprofit organizations worldwide address their greatest challenges for the last 80 years.

## Mindstream Analytics



Career Field: Account Management/Planning, Business Development Operations,  
Consulting, Information Management, Information Technology, Project Management  
Internship, Entry Level

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[www.mindstreamanalytics.com](http://www.mindstreamanalytics.com)

MindStream Analytics is a consulting and managed services firm dedicated to helping clients enable better decision making. With over a decade of experience in the analytics and Enterprise Performance Management space, MindStream offers customers business intelligence and analytic tool selection, predictive modeling development, real-time streaming analytics, Profitability Costing models, EPM design and delivery optimization and best practices for financial planning. MindStream guides their customers to a solution that enhances business modeling enabling better analysis and insight into their data. We believe that the power of technology combined with best practices will give customers the ability to make fact based decisions.

# Public/Private Employers – Wednesday, Alumni Hall

## Opera Solutions

Career Field: Consulting

Entry Level



[www.operasolutions.com](http://www.operasolutions.com)

Opera Solutions turns Big Data into Big Profit for the world's leading companies. Established in 2004, we have today grown to 500+ professionals, with offices in New York, Jersey City, Boston, San Diego, London, Paris, New Delhi, and Shanghai. Opera is looking to hire consultants to leverage our extensive advanced analytics, technology, and data management capabilities in delivering powerful business solutions for leading corporations across various industries. When you come to work for us, you'll be joining a rapidly growing firm offering exceptional opportunities for a diverse set of individuals – mathematicians, liberal arts majors, MBA's and scientists– working on very interesting questions and using an array of cutting edge approaches.

## Quintiles Advisory Services

Career Field: Consulting, Health

Entry Level



[www.quintiles.com](http://www.quintiles.com)

Quintiles Advisory Services (QAS) Quintiles is the world's leading provider of biopharmaceutical services. With a network of more than 32,000 professionals working in more than 100 countries, we have helped develop or commercialize all of the top 50 bestselling drugs on the market. As the strategic consulting arm of Quintiles, we help advise the world's leading biopharmaceutical customers. We believe we can be key players in enabling the transformation of the life science industry by turning data into knowledge and insights. We bring in unique combination of business strategy, proprietary industry data and scientific expertise. We have 250+ consultants globally, primarily in our New York, Boston, and London offices.

## Silicon Valley Bank

Career Field: Finance

Entry Level, Internship



[www.svb.com/careers/adp](http://www.svb.com/careers/adp)

For nearly three decades, SVB Financial Group and its subsidiaries, including Silicon Valley Bank, have been dedicated to helping entrepreneurs succeed. SVB Financial Group is a financial holding company that serves companies in the technology, life science, cleantech, venture capital, private equity and premium wine industries. Offering diversified financial services through Silicon Valley Bank, SVB Analytics, SVB Capital, and SVB Private Bank, SVB Financial Group provides clients with commercial, investment, international and private banking services. The company also offers funds management, broker-dealer transactions and asset management, as well as its knowledge and networks worldwide. Headquartered in Santa Clara, Calif., SVB Financial Group operates through 27 offices in the U.S. and international operations in China, India, Israel and the United Kingdom.

## Spencer Stuart

Career Field: Consulting

Entry Level, Internship



[www.spencerstuart.com](http://www.spencerstuart.com)

Spencer Stuart is one of the world's leading executive search consulting firms. Founded in 1956 and privately owned, we are the adviser of choice among organizations seeking guidance and counsel on senior leadership needs. We work with clients across a range of industries, from the world's largest companies to medium-sized businesses, entrepreneurial startups and nonprofit organizations.

# Public/Private Employers – Wednesday, Alumni Hall

## State Street Corporation

Career Field: Finance, Information Technology, Operation  
Entry Level, Internship



[www.StateStreet.com](http://www.StateStreet.com)

Across the globe, institutional investors rely on us to help them manage risk, respond to challenges, and drive performance and profitability. We keep our clients at the heart of everything we do, and smart, engaged employees are essential to our continued success. Our promise to maintain an environment where every employee feels valued and able to meet their full potential infuses our company values. It's also part of our commitment to inclusion, development and engagement, and corporate social responsibility. You'll have tools to help balance your professional and personal life, paid volunteer days, and access to employee networks that help you stay connected to what matters to you. Join us. State Street is an Affirmative Action/ Equal Opportunity Employer/Vet/Disability.

## Stroz Friedberg

Career Field: Consulting, Information Technology  
Entry Level, Internship

## STROZ FRIEDBERG

[www.strozfriedberg.com](http://www.strozfriedberg.com)

Stroz Friedberg is a specialized risk management firm built to help clients solve the complex challenges prevalent in today's digital, connected, and regulated business world. Our focus is on cybersecurity, with leading experts in digital forensics, incident response, and security science; investigations; eDiscovery; and due diligence. Our aim is to guide businesses through the maze of complexities found at the intersection of law, technology, investigations, compliance and security science. We seek truth—uncovering facts and evidence ethically—to help organizations address their most significant risk issues. At Stroz Friedberg, we are united by a common goal—to maximize the health of an organization, ensuring its longevity, protection and resilience.

## Syska Hennessy Group

Career Field: Engineering  
Internship, Entry Level



[www.syska.com](http://www.syska.com)

At Syska Hennessy Group, we create exceptional environments. By combining our expertise with all of the next generation tools that technology has to offer, we are able to provide high performance engineering, consulting and commissioning solutions for the built environment. We embrace social responsibility, both in our workplace and in our design practice.

## The Marine Corps

Career Field: Military & Defense, Risk Management  
Entry Level, Internship



[www.marines.com/home](http://www.marines.com/home)

Whether you choose the path of the enlisted or officer, every Marine plays a critical role in the success of the Marine Corps mission. Enlisted Marines make up the majority of the United States Marine Corps and include ranks from Private to Sergeant Major of the Marine Corps. Officers are commissioned leaders of United States Marines and include ranks from second lieutenant to four-star general. Speaking with an Officer Selection Officer (OSO) will provide potential candidates more information about the challenging path and commitment that lies ahead in Officer Candidates School.

# Public/Private Employers – Wednesday, Alumni Hall

## UnitedHealth Group

Career Field: Business Development Operations, Communications, Consulting

Entry Level, Internship



[www.unitedhealthgroup.com](http://www.unitedhealthgroup.com)

UnitedHealth Group is a diversified health and well-being company dedicated to helping people live healthier lives and making the health system work better for everyone. Our businesses touch nearly every aspect of health care, uniquely positioning us to address the most critical health care needs of people around the world. We deploy our core capabilities in clinical care improvement, population health management, health insurance and analytics and health technology in a variety of settings through the global businesses of UnitedHealthcare Global, Optum and Amil. Join us and you'll soon discover a career here is launching pad for your life's best work.

## Vanguard

Career Field: Customer Service, Finance, Information Technology

Entry Level, Internship



[www.vanguard.com/careers](http://www.vanguard.com/careers)

Vanguard is one of the world's largest investment management companies, with over \$1.4 trillion in U.S. assets. They provide a full array of financial products to individuals, institutions, companies, and financial professionals from our Valley Forge, Pennsylvania headquarters, and from offices in Arizona, North Carolina, Europe, Australia, and Japan. Vanguard is regularly recognized for its quality, performance, best practices, and corporate culture. They were recently cited by Fortune and Essence as a "top" employer, as well as by ComputerWorld and Information Week as a leading user of IT services.

## Vantage Partners

Career Field: Consulting

Entry Level



[www.vantagepartners.com](http://www.vantagepartners.com)

Vantage Partners is a boutique consulting firm dedicated to helping the world's leading companies improve the way they negotiate and manage their most strategic relationships (externally: with alliance partners, key suppliers, outsourcing providers and customers; and internally: across business units, geographies, and functional groups). We work with companies to build the processes, tools, and skills required for effectively negotiating and managing their portfolio of relationships, and also to help them improve individual relationships. Our work builds on 25 years of research at the Harvard Negotiation Project and over 20 years of consulting to Fortune 500 and Global 1000 companies.

## Wayfair

Career Field: Business Development Operations, Consulting, Engineering,

Information Technology, Marketing, Operations

Internship, Entry Level, Post-Graduate Internship



[www.wayfair.com](http://www.wayfair.com)

Wayfair Inc. is an American e-commerce company that sells furniture. Formerly known as CSN Stores, the company was founded in 2002, and now sells many other home furnishings, luggage, toys, and pet items. Headquartered in Boston, Massachusetts, Wayfair has offices and warehouses throughout the United States as well as in Germany, Ireland, and the United Kingdom.

**Need a  
LinkedIn  
photo?**



**Come to the fair!**

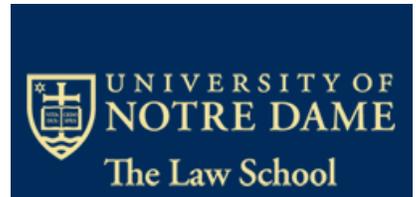
ASK FOR MORE DETAILS AT THE REGISTRATION TABLE

***Save the Date!***

# Graduate & Professional School Fair

**Wednesday, October 5th | 3:30pm-5:30pm  
At the Hopkins Center**

***Law, Medical, Business, Public Health,  
Education, International Studies, So-  
cial Work, Science & Engineering and  
More!***





# NOTES

# BLAZE YOUR OWN TRAIL

[FIDELITYCAREERS.COM/COLLEGE](http://FIDELITYCAREERS.COM/COLLEGE)

## Don't forget to stop by Fidelity's booth at the Employer Connections Fair!

Learn about opportunities in Fidelity Business Consulting and Fidelity's Asset Management Division.

Fidelity's Asset Management division is the **global asset management firm of choice** for investors seeking consistent leading investment outcomes, superior client solutions, excellent engagement and **uncommon insight and integrity**. Our mission is to deliver the **best customer experience in the financial services industry**.

Fidelity Business Consulting (FBC) is a group at Fidelity whose mission is to partner with senior Fidelity leadership teams as a **trusted advisor** to solve their most critical business issues. The primary areas of focus for the consulting practice are **strategy development** and **operational improvement**. In addition to its core mission of providing consulting services, FBC develops **strong leadership talent** to fill critical management positions across the firm.

**Date:** September 20, 2016

**Time:** 12:00 - 4:00 PM

