FALL EMPLOYER CONNECTIONS FAIR
TUES. & WED. SEPT. 19 & 20, 11AM-3PM, HOPKINS CENTER

NEW EMPLOYERS EACH DAY - ALL STUDENTS WELCOME!

HOSTED BY THE CENTER FOR PROFESSIONAL DEVELOPMENT
How to be Successful at the Fair

This is NOT a resume collection event; it is a chance for students to explore a variety of career fields and gather information. Employer reps come to the fair to discuss their career fields, internship and entry-level opportunities, work environments, locations, application deadlines, etc. Take advantage of this valuable networking opportunity!

Before the Fair: Do your homework!

- Choose 2-3 target employers. Browse the fair directory in advance and highlight "must see" employers.
- Spend a few minutes learning about your target employers. Review their websites. Read their press releases.
- Draft 2-3 questions that you would like to ask the employer representatives. Examples are below.
  - How would you describe your company’s culture?
  - What made you choose this company? What do you like the most about it? What are the challenges?
  - Are there some specific qualities your company especially like about Dartmouth grads?
- Know your strengths and interests. Be prepared to answer the question: "Tell me a little about yourself."
- Decide on comfortable business casual attire to wear to the fair.

At the Fair: Strike up a conversation.

- Introduce yourself and start asking questions! Don't wait for the employer to start talking.
- Make a good impression. Smile, use direct eye contact, offer a firm handshake and show enthusiasm. Share some highlights of your education or experience that you believe would be of interest to them.
- Collect business cards. Get contact information for the representatives you speak with at each booth.
- Remember what you talked about. Take notes on how and when to apply for jobs or internships.
- Follow up. Within 48 hours of the fair, email additional questions to representatives you enjoyed meeting and thank them for their time at the fair.

Feeling Lost?

- Be curious. Start a conversation with an organization that you don't know much about. You may be surprised what kind of remarkable opportunities they may have.
- Talk to a member of the CPD. We’re always available to talk to you if you feel stuck or have a question.
- Above all, relax and have fun! This is an opportunity for you to explore and talk informally with alumni and employer representatives.
Sept. 19
Agency Within
Alarm.com
Altamont Capital Partners
Altman Vilandrie & Company
Amazon
Applied Predictive Technologies
AQN Strategies
Artisan Healthcare Consulting
Atlantic Media
Audax Group, Private Equity
Bain & Company
Beacon Group
Cambridge Associates
Capital Group
CBPartners
Clarion Healthcare, LLC
Clearview Healthcare Partners
Crow Holdings Capital - Real Estate
CVS Health
DC Energy
DigitasLBi
Edgeworth Economics
EF Education First
Egon Zehnder
EnerNOC
Fidelity Investments - FBC
Goldman, Sachs & Co.
Health Advances LLC
Hillstone Restaurant Group
Irving Oil
J.P. Morgan Asset Management
Kepler Cannon
L.E.K. Consulting
Liberty Mutual
M&T Bank
Mars & Co Consulting
McKinsey & Company
MDT Advisers
Moody's Analytics
MTS Health Partners, L.P.
Nomura Holding America Inc.
NorthBridge Group (The)
Oliver Wyman
Opera Solutions
Parthenon Group
Putnam Associates, Inc.
Putnam Investments
QuintilesIMS
QuintilesIMS (Amundsen Consulting)
Simon-Kucher & Partners
St. Paul's School
Treacy & Company
Trinity Partners
Tuck Business Bridge Program
U.S. Census Bureau
UnitedHealth Group
Vantage Partners
Venture For America
Vermont Telephone Company, Inc.
Veson Nautical Corporation
Volition Capital LLC
Wayfair
Woodrow Wilson National Fellowship Foundation

Sept. 20
Aeris Partners
Alarm.Com
Alpha Square Group
American Enterprise Institute
Appian Corporation
Applied Value
Avero
Black Duck Software
C&S Wholesale Grocers
Cardigan Mountain School
City Year
Cogo Labs
Cornerstone Research
D. E. Shaw & Co., LP
Dean & Company
Decision Resources Group - Data & Analytics
Dimensional Fund Advisors
EIC Education
Guidepoint Global
Harvard Business School
Impact
Innossight
Investor Group Services (IGS)
Japan Exchange And Teaching (JET) Program
Jefferies & Company
Joins Hopkins Applied Teaching (JET) Program
JSI Research & Training Institute, Inc.
Match Education
National Life Group
Peace Corps
Racepoint Global
SAGA Innovations
Schuler Scholar Program
Silicon Valley Bank
Spencer Stuart
Student Conservation Association
Teach For America
Trade Informatics
Urban Teachers
Vanguard
Walmart US eCommerce

Visit the CPD at sites.dartmouth.edu/cpd

If you have questions, please contact Monica Wilson at Monica.Wilson@dartmouth.edu
You Have A **Solid** Foundation.
(L.E.K. knows how to build on it.)

We’re looking for exceptional individuals who can think creatively and collaborate with clients to accelerate the pace and precision of their most critical business decisions.

Please visit us at the Employer Connections Fair on September 19th to learn more about the Associate role and speak with Dartmouth alumni!

Visit lek.com/careers
Join us!

Tuesday, September 19

Dartmouth College
Fall Employer Connections Fair

Bringing energy to the community you love?
It doesn’t get any better.
Visit our booth to learn more about our career opportunities.

irvingoil.com/careers

Follow us
Interested in strategy consulting? 
Come meet the team to learn more about Parthenon-EY.

Important dates

- **Employer Connections Fair:**
  - Tuesday, September 19, 2017
  - Time: 11:00 a.m.-3:00 p.m.
  - Hopkins Center

- **Application deadlines:**
  - **Fulltime**
    - Monday, September 25, 2017
    - Time: 9:00 p.m., ET
    - Apply via Dartboard
  - **Internship**
    - Monday, October 9, 2017
    - Time: 9:00 p.m., ET
    - Apply via Dartboard

Questions?

- Rebecca Jacobson
  - Associate
  - rebecca.jacobson@parthenon.ey.com

- Dan Pham
  - Associate
  - daniel.pham@parthenon.ey.com

- Mala Bingham
  - Campus Recruiter
  - Fulltime Associates (Seniors)
  - mala.bingham@parthenon.ey.com

- Courtney Ward
  - Campus Recruiter
  - Summer Associates (Juniors)
  - courtney.ward@ey.com

To learn more, please visit parthenon.ey.com

Parthenon joined Ernst & Young LLP on 29 August 2014. Parthenon-EY is a strategy consultancy, committed to bringing unconventional yet pragmatic thinking together with our clients’ smarts to deliver actionable strategies for real impact in today’s complex business landscape.
TEACH FOR AMERICA
CHANGE STARTS WITH YOU

FALL EMPLOYER CONNECTIONS FAIR
SEPT. 20TH 11:00 AM - 3:00 PM

DARTMOUTH COLLEGE
Hopkins Center

FOR MORE INFORMATION:
Email Lisa.Yang@teachforamerica.org

Teach For America is a collective force of educators, advocates, entrepreneurs, policymakers, and community members working toward a more equitable future for all. We are committed to profound systemic change, because we know opportunity begins with education. Join our network of leaders changing the course of the nation.
Aeris Partners
Aeris Partners is an independent technology-focused M&A advisory firm that serves market leading software, SaaS, business information, and tech-enabled services companies spanning a range of high-growth market sectors, including healthcare IT, financial technology, analytical software and education software, among others. We work with prominent technology-focused private equity firms, venture capital firms, entrepreneur-owned companies and publicly-traded technology companies. Clients value our ability to deliver exceptional transaction outcomes through our unique consultative and analysis-driven approach.

Agency Within
Agency Within is a full service digital marketing agency for enterprise brands. Clients range from retail to travel to financial services. We are not another third party, but rather an agency embedded within organizations. Our specialties include digital marketing strategy, customer acquisition, customer retention, marketing automation, and conversion rate/landing page optimization. Within these specialties, we manage the following channels for our clients; PPC, SEO, PLAs, Affiliate, CSEs, Display, Retargeting, Email, Social Media, App Installs, SMS, Push Notifications, Marketplaces & Direct Mail.

Alarm.com
Alarm.com is the leading cloud-based platform for the smart home. Millions of home and business owners depend on our technology every day to make their properties safer, smarter and more efficient. We make the Smart Home broadly accessible by enabling easy automation and control across a range of connected devices through our single, intuitive user interface. We’re seeking people who are passionate about creating change through technology and want to make an impact.

Alpha Square Group
Alpha Square Group is a family office headquartered in New York. The families we represent are of strong Finance, Real Estate and Agriculture background in Asia. With committed capital of $2 Billion USD, we are aggressively expanding our presence in North America, with close to a dozen investments across TMT, Healthcare and Real Estate sectors. Alongside return driven investment, we also design long-term philanthropy giving plans, to help families achieve long lasting impact through charitable giving.

Altamont Capital Partners
Altamont Capital Partners (“ACP”) is a leading private equity investment firm based in Palo Alto, California. We focus on investing in change-intensive, middle-market private companies. The firm currently manages over $2 billion of capital for a small group of the world’s most sophisticated private equity fund investors and has been growing consistently since inception.
Altman Vilandrie & Company

Altman Vilandrie & Company (AV&Co.) is a boutique strategy consulting group that focuses exclusively on the telecommunications, media and related technology and investor sectors. As one of the only pure play communication and media strategy consulting groups in North America, we assist operating companies and financial groups in fast, high-impact, confident decision making. We rely on our deep industry knowledge and advanced analytics to develop tailored recommendations. Not only does this industry-specific philosophy set us apart; more importantly, it allows us to deliver better advice, more quickly.

Amazon

Interested in working at America’s most trusted company? Amazon is looking for smart, analytical, customer-obsessed, and energetic undergraduates to help build a world-class shopping experience and serve as the leadership pipeline for our rapidly growing global business. Join us for an in-depth look at what Amazon has to offer you in sales, HR, finance, business analytics and engineering. We will talk about projects we’re working on and the excellent career trajectory for you at Amazon!

American Enterprise Institute

The American Enterprise Institute (AEI) is a public policy think tank dedicated to defending human dignity, expanding human potential, and building a freer and safer world. The work of its scholars and staff advances ideas rooted in a belief in democracy, free enterprise, American strength and global leadership, solidarity with those at the periphery of our society, and a pluralistic, entrepreneurial culture.

Appian Corporation

Appian makes building complex software simple. We’ve built our low-code platform from the ground up with the power to address some of the world’s toughest business problems. It’s exciting and challenging work with exciting and fulfilling rewards. It takes the right person...is that you?

Applied Predictive Technologies

APT is a leading cloud-based analytics software company that enables organizations to rapidly and precisely measure cause-and-effect relationships between business initiatives and outcomes to generate economic value. Our intuitive and proprietary Test & Learn® software utilizes sophisticated algorithms to analyze large amounts of data, enabling business leaders to conduct experiments and allowing them to make optimal decisions and implement business initiatives at scale. We also offer products that support decision-making for specific business needs including transaction analysis, space planning, category management and location selection. APT's client portfolio features some of the world’s best known brands, including Walmart, Starbucks, Coca-Cola, Victoria’s Secret, American Family, SUBWAY, TD Bank, T-Mobile, and others.

Applied Value

Applied Value offers world-class management consulting services designed to enhance the value of a client's enterprise. Today, with professionals in three offices around the world, Applied Value provides a comprehensive range of strategy and operations management consulting services. Applied Value has a three-pronged approach to business, combining management consulting, private equity and non-profit. With offices in the US, Europe, and Asia, we combine the in-depth expertise of a global adviser with the focus, attention and flexibility of a boutique consulting firm.
AQN Strategies
Building the capabilities and culture to sustain resilient and profitable financial services businesses through economic cycles and varied competitive landscapes

Artisan Healthcare Consulting
Artisan Healthcare Consulting is a management consulting firm that provides strategic insights to healthcare product companies. We bring expertise in some of the most complex healthcare markets and in quantitative techniques to evaluate our clients’ opportunities and performance. Artisan leadership has helped clients ranging from global pharmaceutical, biotechnology and device companies with billion dollar brands to emerging, venture backed organizations that are just beginning to evaluate how to commercialize or partner their products.

Atlantic Media
Atlantic Media is dedicated to equipping opinion leaders with breakthrough ideas and original insights. Its powerful brands, including The Atlantic, Government Executive, National Journal, Quartz, and Defense One reach leaders across all sectors—consumer, business, media, and government. Strategically designed to meet the unique needs of this community, Atlantic Media’s innovative portfolio of digital, print, event, social, and mobile platforms engages an influential audience of over 30 million worldwide each month.

Audax Group Private Equity
Audax Group is a leading middle-market private equity firm with over $11.5 billion of capital under management. Our investment professionals hail from diverse and complementary backgrounds, including top private equity, management consulting, and investment banking firms, as well as elite undergraduate institutions. Audax helps companies improve the profitability of their business—through acquisitions, sales force expansion, product line or geographic expansion, and cost optimization, with a focus on long-term sustainable value creation.

Avero
Avero is the leading technology partner to the hospitality industry providing web-based and mobile business intelligence and analytical applications for food & beverage operators. We help restaurateurs and finance operators drive revenue, improve profitability, provide a superior guest experience and outperform the competition. We process more than $33 billion in annual F&B transactions and have over 37,000 users in 68 countries, including many of the most renowned restaurants, casinos and hotels in the world.

Bain & Company
Bain & Company is a global business consulting firm with offices in all major cities. We help management make the big decisions: on strategy, operations, mergers & acquisitions, technology and organization. Bain was founded in 1973 on the principle that consultants must measure their success in terms of their clients’ financial results. Companies that outperform the market like to work with us; we are as passionate about their results as they are.
**Beacon Group**
The Beacon Group is a strategy consulting firm with a strict focus on providing our clients with actionable growth strategies and tactics. With a commitment to achieving top-line growth for our clients, our deliverables are designed to have a direct impact on their profitability. For over a decade we have carved a niche as a premier counselor on issues of innovation, disruption, and international, adjacent, and emerging market growth for the Fortune 500.

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**Black Duck Software**
Organizations worldwide use Black Duck Software’s industry-leading products to secure and manage open source software, eliminating the pain related to security vulnerabilities, compliance and operational risk. Black Duck is headquartered in Burlington, MA, and has offices in San Jose, CA, London, Belfast, Frankfurt, Hong Kong, Tokyo, Vancouver, Seoul and Beijing. For more information, visit www.blackducksoftware.com

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**C&S Wholesale Groceries**
Based in Keene, NH, we are the largest wholesale grocery supply company in the U.S. and the industry leader in supply chain innovation. Founded in 1918 as a supplier to independent grocery stores, C&S now services customers of all sizes, including independent supermarkets, chain stores, military bases, and institutions with over 150,000 products.

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**Cambridge Associates**
Cambridge Associates is a leading global investment firm. We work with non-profit institutions, pension plans, and private clients to build investment portfolios that help them meet their philanthropic goals, pensioners' obligations, or personal endeavors. Our goal is to meet clients wherever they are in the investment process. We offer a variety of services to complement those needs, from acting as an outsourced investment office to providing access to our world-class digital research platform.

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**Capital Group**
Capital Group — one of the world’s largest and most trusted investment management companies — has more than 7,500 associates who make our clients their first priority every day. When we do our job right, millions of investors around the world fulfill their dreams and financial goals.

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**Cardigan Mountain School**
Cardigan Mountain School Summer Session combines academic review and enrichment with all of the recreation and fun of a traditional summer camp for boys and girls in grades 3-9.
CBPartners
CBPartners is a global consultancy committed to providing unparalleled strategic support to pharmaceutical companies, biopharmaceutical companies, medical device companies, and government health authorities. The firm has five practice areas: Pricing & Market Access, Value Demonstration, Portfolio Optimisation, Commercial Planning, and Government Policy Advisory. The firm is headquartered in New York City, with offices in San Francisco, CA, London, England, and Shanghai, China.

City Year
At City Year’s 28 locations across the United States and two international affiliates, highly trained young adults, our AmeriCorps Members, work full-time in schools for 11 months providing individualized supports to at-risk students. We partner with schools and districts to identify at-risk students and provide them with extra academic, emotional and social support an skills that they need to be successful for college and a career.

Clarion Healthcare, LLC
Located in Boston, Clarion Healthcare, LLC is a boutique consultancy focused in the life sciences industry. Led by four partners with backgrounds at leading strategy consultancies and pharmaceutical organizations, Clarion works closely with clients to address critical strategic and organizational challenges in the biopharmaceutical and device/diagnostics arenas. Clarion is known for being able to successfully address its client’s most critical challenges and adding lasting value.

Clearview Healthcare Partners
ClearView Healthcare Partners is a boutique consulting firm that provides premier strategic consulting services to life science companies and investors.

Cogo Labs
Cogo Labs is a unique incubator, creating new businesses from our own internal experiments, and then growing them to profitability through the efforts of our top-notch engineering, analytics, and design teams. We strongly believe that the key to creating long-term value is to maximize revenue growth with limited venture investment. Once a new company becomes profitable, we give them the support they need to grow very big, very quickly.

Cornerstone Research
Cornerstone Research is a consulting firm specializing in the analysis of complex financial, economic, accounting, and marketing issues. Our staff and nationally-prominent academic and industry experts provide clients with state-of-the-art analysis that has earned us a reputation for excellence and effectiveness. Cornerstone Research is one of the nation’s leading finance and economics consulting firms with more than 450 full-time staff members across our six offices and an extensive network of experts.
Crow Holdings Capital - Real Estate
Since 1998, Crow Holdings Capital – Real Estate (CHC-RE) has managed 11 private equity real estate funds with nearly $8 billion in aggregate capital commitments. The company employs a fundamental value-add approach to investing and actively acquires and develops all types of real estate both independently and with operating partners. CHC-RE is managed by a 7-member investment team, supported by an experienced team of over 80 real estate professionals.

CVS Health
Millions of times a day, we’re helping people on their path to better health—from advising on prescriptions to helping manage chronic and specialty conditions. Because we’re present in so many moments, big and small, we have an active, supportive role in shaping the future of health care.

D.E. Shaw & Co.
Headquartered in New York City, the D. E. Shaw group is a global investment and technology development firm with offices in North America, Europe, and Asia. The firm has earned an international reputation for successful investing based on financial innovation, careful risk management, and the quality of our staff. Our investment activities are based on both mathematical models and staff expertise, and our approach combines insights from quantitative fields, software development, sector expertise, and finance.

DC Energy
DC Energy is a proprietary trading firm that invests in the energy markets. DC Energy was founded in 2002 and is based in the Washington DC metropolitan area. DC Energy’s competitive advantage is based upon a rigorous, quantitative analytical approach. Our team comprises exceptionally bright problem solvers who work together cohesively as a team to understand the fundamental value of energy commodities and identify opportunities for trading and investment. Together we have developed robust, proprietary economic frameworks enabling us to take positions across a diverse range of financial instruments and strike a prudent and efficient balance between risk and return.

Dean & Company
Dean & Company is a highly quantitative, boutique strategy consulting firm with a unique mix of both traditional business strategy development and a range of investment advisory work. We work with senior executives and use a fact-based, analytical approach to improve performance.

Decision Resources Group - Data & Analytics
Decision Resources Group (DRG) is a global information and technology services company that provides proprietary data and solutions to the healthcare industry. With over 1,000 employees and 17 offices worldwide, we have brought together best-in-class companies to provide end-to-end solutions to complex challenges in healthcare. Our team of highly knowledgeable experts reframe these challenges, enabling our customers to see the opportunities.
**DigitasLBi**

A top-ten global marketing and technology agency, DigitasLBi is comprised of 6,000 digital and technology experts across 40 offices in 25 countries worldwide. DigitasLBi is part of Publicis. Sapient a Digital Transformation Platform purpose-built to solve for the challenges of today’s digital world — where companies seek to become fully digital businesses.

**Dimensional Fund Advisors**

Dimensional Fund Advisors is a leading global investment firm that has been translating academic research into practical investment solutions since 1981. Headquartered in Austin, Texas, Dimensional and its affiliates have offices across North America, Europe, and Asia Pacific, and manage $518 billion for investors worldwide. Our entrepreneurial culture attracts exceptional, talented people with diverse educational backgrounds and work experiences. We are growing quickly and looking for smart, motivated people to help us deliver a better investment experience.

**Edgeworth Economics**

Edgeworth Economics is an economic, financial, and quantitative consulting firm that provides economic analysis and expert testimony for clients facing complex litigations involving antitrust, mergers and acquisitions, class certification, labor, intellectual property, transfer pricing, and complex commercial damages. Our clients include law firms, Fortune 500 companies, and government agencies.

**EF Education First**

From Boston to London, Zurich to Shanghai, you'll find EF teams across the world working together to open the world through education. We develop products that have helped millions of people become global citizens through educational travel, language learning and cultural exchange programs. Do you want to make an impact, build great things, collaborate, and travel the world? With EF, you can create a dynamic career path in global management, technology, sales and marketing.

**Egon Zehnder**

Egon Zehnder is the largest privately-held executive search firm globally, with over 420 consultants located across 69 offices in 41 countries. We operate as a single global partnership, seamlessly collaborating across geographic borders, to deliver the best results for clients. Egon Zehnder operates across all industries. Clients range from Fortune 100 firms to midcap businesses, not-for-profits, and entrepreneurial ventures, including Pepsi, Colgate, Google, Dell, American Express, Bank of America, General Electric, Siemens, Alcoa, Novartis, and GlaxoSmithKline.

**EIC Education**

We provide the most innovative and inspirational one-stop platform in terms of test preparation and college counseling. We facilitate self-discovery and maximize student potential while ultimately instilling in our students a confidence and skill set that transfers to their academic lives and fuels their aspiration to higher education in the world's best universities.
EnerNoc, Inc.

EnerNoc is a team of mission-driven people who recognize that using a 20th century construct for managing energy doesn’t fit today’s global imperative to use energy better. We believe that energy intelligence software (EIS) will fundamentally change the way the world uses energy, giving our business customers more control over energy costs and the utilities that serve them the ability to forge deeper customer relationships.

Fidelity Investments - FBC

Fidelity Consulting is an 85 person consulting group within Fidelity Investments. The group’s mission is to partner with senior Fidelity leadership teams (e.g. Office of the Chairman, Management Committee, Business Unit Presidents) as a trusted advisor to solve their most critical business issues. The primary areas of focus for the consulting practice are strategy development and operational improvement. Typical engagements involve identifying and launching growth initiatives, managing or facilitating cross-enterprise initiatives, or addressing difficult operational issues. In addition to its core mission of providing consulting services, FC develops strong leadership talent to fill critical management positions across the firm. Learn more by visiting the FC website: https://jobs.fidelity.com/career-areas/corporate-services/fidelity-business-consulting.html

General Atlantic

GA is a leading global growth equity firm providing capital and strategic support to growth companies. GA has combined a collaborative global approach, sector specific expertise, long-term investment horizon, and a deep understanding of growth drivers to help build exceptional businesses. Investing in companies like Airbnb, Uber, Snap, BuzzFeed, Box and Alibaba, GA has $20 billion in assets under management and 13 offices, including NYC, Palo Alto, Sao Paulo, London, Munich, Amsterdam, Beijing, Hong Kong, Mumbai, and Singapore.

Goldman, Sachs & Co.

The Goldman Sachs Group, Inc. is a leading global investment banking, securities and investment management firm that provides a wide range of financial services to a substantial and diversified client base that includes corporations, financial institutions, governments and individuals. Founded in 1869, the firm is headquartered in New York and maintains offices in all major financial centers around the world.

Guidepoint Global

Guidepoint connects clients with vetted subject matter experts—Advisors—from our global professional network. Our clients leverage the insights and perspectives shared by our Advisors to stay informed and make better business decisions.
Harvard Business School
Harvard Business School (HBS) is the graduate business school of Harvard University in Boston, Massachusetts, United States. The school offers a large full-time MBA program, doctoral programs, HBX and many executive education programs. It owns Harvard Business School Publishing, which publishes business books, leadership articles, and online management tools for corporate learning, case studies, and the monthly Harvard Business Review.

Health Advances LLC
Health Advances is a strategy consulting firm that focuses exclusively on the healthcare industry. We are scientists, clinicians, researchers, and business professionals who share a passion for supporting healthcare product commercialization and driving adoption of innovations that improve healthcare. We help clients realize growth opportunities worldwide for healthcare technologies, products and services. Our consultants partner with senior executives and investors on their highest-stakes strategic decisions. Health Advances employs over 140 full-time professionals in full-service offices in Boston, San Francisco, and Zug, Switzerland. These offices perform analyses worldwide; nearly one-third of Health Advances’ projects are ex-US. Health Advances has performed studies in over 70 different countries.

Hillstone Restaurant Group
Hillstone Restaurant Group is a privately-held collection of upscale restaurants with 45+ locations in major cities across the country. Some of our more well-known operations are Houston’s, Hillstone, R+D Kitchen, Bandera, East Hampton Grill, South Beverly Grill, Honor Bar, Palm Beach Grill, and White House Tavern. Highly selective when considering markets, recent restaurant openings have included Montecito, CA, Bal Harbour, FL, Aspen, CO, and Yountville, CA.

Impact
Impact is a field team that organizes the support and action we need to win priority campaigns now and build the power we need to win more campaigns in the future. Impact was created by leading advocacy organizations like Environment America and U.S. PIRG. Impact organizers commit to spend the next year working in key states advocating full time for our environment, our democracy and our future.

Innosight
Innosight works at the crossroads of strategic management consulting and the creative, entrepreneurial field of innovation. As a member of the Innosight team, you’ll work with Fortune 500 companies in diverse industries around the world. You’ll help design and build new businesses, products, and services; identify and create new markets; and work with companies to develop their own innovation capabilities.

Investor Group Services (IGS)
Investor Group Services (IGS) is a consulting firm that works with private equity firms and strategic acquirers to assess their investment opportunities across a broad array of industries. We are skilled in understanding markets and identifying the key analysis required to help make investment decisions. IGS is a small, entrepreneurial firm offering collegial work environment that provides opportunities for rapid development of new skills and advancement.
Irving Oil

Irving Oil was founded in 1924 and is an international refining and marketing company with a history of long-term partnerships and relationships. Named one of Canada’s Top 100 Employers in 2016, Irving Oil operates Canada’s largest refinery, in Saint John, New Brunswick, which is located 65 miles north of the US border and has reached production rates in excess of 320,000 barrels per day. It also operates Ireland’s only refinery, located at Whitegate in southern Ireland, with a capacity of 75,000 barrels per day. With over 900 fueling locations, operations from ten distribution terminals, and a delivery fleet of tractor-trailers, Irving Oil serves wholesale, commercial, and retail customers in Atlantic Canada, Quebec, and New England. Learn more at facebook.com/irvingoil or www.irvingoil.com.

J.P. Morgan Asset Management

JPMorgan Chase (NYSE: JPM) is one of the oldest financial institutions in the United States. With a history dating back over 200 years, here's where we stand today: We are a leading global financial services firm with assets of $2.4 trillion. We operate in more than 60 countries. We have over 240,000 employees. We serve millions of consumers, small businesses and many of the world's most prominent corporate, institutional and government clients. We are a leader in investment banking, financial services for consumers and small businesses, commercial banking, financial transaction processing and asset management. Our stock is a component of the Dow Jones Industrial Average.

Japan Exchange and Teaching (JET) Program

The Japan Exchange and Teaching (JET) Program is a Japanese Government-sponsored jobs program to improve English language education and promote grass-roots level international exchange in Japan. Japanese language ability is not required for ALT positions. Candidates should have an interest in learning about Japan while sharing their own culture and enjoy working with children.

Jefferies & Company

Jefferies, the global investment banking firm, has served companies and investors for over 50 years. Headquartered in New York, with offices in over 30 cities around the world, the firm provides research and execution services in equity, fixed income, foreign exchange, futures and commodities markets, and a full range of investment banking services including underwriting, mergers and acquisitions, restructuring and recapitalization, and other advisory services, with all businesses operating in the Americas, Europe and Asia.

Johns Hopkins Applied Physics Laboratory (APL)

The Johns Hopkins University Applied Physics Laboratory (APL) provides critical contributions to critical challenges with systems engineering and integration, technology research and development, and analysis. Our scientists, engineers, and analysts serve as trusted advisors and technical experts to the government, ensuring the reliability of complex technologies that safeguard our nation’s security and advance the frontiers of space. We also maintain independent research and development programs that pioneer and explore emerging technologies and concepts to address future national priorities.
JSI Research & Training Institute, Inc.

JSI Research & Training Institute, Inc. is a public health research and consulting firms dedicated to improving the health of individuals and communities throughout the world. JSI builds local capacity to address critical health problems, collaborating with local partners to assist countries, governments, communities, families, and individuals to develop their skills and identify solutions that meet their public health needs. JSI enables agencies and health professionals to provide appropriate services effectively and compassionately.

Kepler Cannon

Kepler Cannon is a boutique strategy consulting firm with offices in New York City, New Delhi, and London. We foster a dynamic and collaborative environment, where the work is both challenging and stimulating. Our uniquely diverse team members bring multi-faceted perspectives to the table to create a highly energizing culture. At Kepler Cannon, we combine traditional proven methods of problem solving with advanced analytics to solve clients’ previously intractable problems.

L.E.K. Consulting

L.E.K. Consulting is a global management and strategy consulting firm that uses deep industry expertise and analytical rigor to help clients solve their most critical business problems. Founded 30 years ago, L.E.K. employs over 1000 professionals in 22 offices across Europe, the Americas and Asia-Pacific. L.E.K. advises and supports global companies that are leaders in their industries. L.E.K. helps business leaders consistently make better decisions, deliver improved business performance and create greater shareholder returns.

Liberty Mutual

Liberty Mutual Insurance helps people preserve and protect what they earn, build, own, and cherish. Keeping this promise means we are there when our customers need us most. Throughout our operations around the world, we are committed to providing insurance products and services to meet the needs of individuals, families, and businesses; offering a diverse and dynamic work environment for our employees; and supporting our communities.

M&T Bank

M&T Bank Corporation is a bank holding company headquartered in Buffalo, New York, which had assets of $123.2 billion at March 31, 2017. M&T Bank Corporation’s subsidiaries include M&T Bank and Wilmington Trust, National Association. M&T Bank has more than 775 domestic banking offices, free account access at more than 1,800 M&T Bank ATMs and more than 17,000 employees in New York, Maryland, New Jersey, Pennsylvania, Delaware, Connecticut, Virginia, West Virginia and the District of Columbia.

Mars & Co. Consulting

From our seven offices in North America, Europe and Asia, we continue to expand our roster of prestigious clients and develop some of the finest minds in the consulting industry. At Mars & Co, you immediately get the opportunity to help provide high impact strategic and operational assistance to an elite group of predominately Fortune 100-sized companies or their international equivalents.
**Match Education**

Match Education is an engine of discovery and applied innovation in education. We operate high-performing urban public charter schools, a unique graduate school of education that trains teachers for high-poverty schools, and a hybrid college and jobs program that seeks unprecedented degree completion rates and employment outcomes. Out of this applied work, we refine, validate empirically, and eventually disseminate new ideas and practices on core questions in education reform.

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**McKinsey & Company**

McKinsey & Company, a global consulting firm with more than 84 offices in over 40 countries, is committed to helping clients make lasting and substantial improvements in their performance. We have helped leaders of companies, governments and nonprofit organizations worldwide address their greatest challenges for the last 75 years.

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**MDT Advisers**

MDT Advisers is a leading quantitative investment management firm. We adhere to arelentlessly disciplined investment philosophy that has produced a long history of success. All of our products are based off of the same fundamentally based, quantitatively driven Optimum Q process introduced in 1991. We now manage over $3 billion across ten different long-only and long-short U.S. equity strategies.

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**Moody's Analytics**

Moody's Analytics helps capital markets and credit risk management professionals worldwide respond to an evolving marketplace with confidence. The company offers unique tools and best practices for measuring and managing risk through expertise and experience in credit analysis, economic research and financial risk management. By providing leading-edge software, advisory services, and research, including the proprietary analysis of Moody's Investors Service, Moody's Analytics integrates and customizes its offerings to address specific business challenges.

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**MTS Health Partners, L.P.**

MTS Health Partners, L.P. is a preeminent New York City-based healthcare investment bank, providing strategic advisory services related to mergers & acquisitions, divestitures, restructuring, and equity and structured products capital markets transactions for companies in the global healthcare industry. MTS focuses on the following subsectors of the healthcare industry: healthcare services, pharmaceuticals, biotechnology, generics, medical devices and diagnostics.

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**National Life Group**

At National Life we don’t make widgets or cars or computers. We make promises. Our goal – since the chartering of National Life Insurance Company in 1848 – has been to work together to create a better future for each and every customer through innovative financial solutions and then to deliver on those commitments 10, 20 or 50 years down the road.
Nomura Holding America INC.
Nomura is an Asia-headquartered financial services group with an integrated global network spanning over 30 countries. By connecting markets East & West, Nomura services the needs of individuals, institutions, corporates and governments through its three business divisions: Retail, Asset Management, and Wholesale (Global Markets and Investment Banking). Founded in 1925, the firm is built on a tradition of disciplined entrepreneurship, serving clients with creative solutions and considered thought leadership.

Northbridge Group (THE)
The NorthBridge Group is a leading economic and strategic consulting firm serving the electricity and natural gas industries, including both regulated utilities and other companies active in the competitive wholesale and retail markets. We apply market insights, rigorous quantitative skills, and regulatory expertise to complex business problems, always seeking to preserve and build our clients' shareholder value.

Oliver Wyman
With more than 2,900 professionals in over 40 cities around the globe, Oliver Wyman is an international management consulting firm that combines deep industry knowledge with specialized expertise in strategy, operations, risk management, organizational transformation, and leadership development. Our professionals see what others don’t, challenge conventional thinking, and consistently deliver innovative, customized solutions.

Opera Solutions
Opera Solutions turns Big Data into Big Profit for the world’s leading companies. We have grown to 500+ professionals, with offices in North America, Europe, and Asia. When you come to work for us, you’ll be joining a rapidly growing firm offering exceptional opportunities for a diverse set of individuals – mathematicians, liberal arts majors, MBA’s and scientists– working on very interesting questions and using an array of cutting edge approaches.

Parthenon Group
Come meet current Parthenon-EY Associates at our career fair table to learn more about our projects and sectors in the strategy consulting space, our culture and commitment to inclusiveness, and how you can flex your entrepreneurial muscles from day one to make an impact as an intern or fulltime employee. We look forward to meeting you!

Peace Corps
The Peace Corps is a service opportunity for motivated change makers to immerse themselves in a community abroad, working side by side with local leaders to tackle the most pressing challenges of our generation.

Putnam Investments
Founded in 1937, Putnam Associates is a global money management firm with over 75 years of experience helping individuals and institutions pursue their investment goals. Putnam manages assets across equity, fixed income, asset allocation, and alternative strategies. Active, fundamental research, innovation, and risk management drive our approach to investing. Our global presence includes offices in Boston, London, Frankfurt, Tokyo, Singapore, and Sydney, all united by our collaborative culture and singular focus on client objectives. For more information, please visit www.putnam.com.
QuintilesIMS
QuintilesIMS Consulting Services is the world's leading, specialized adviser on critical business issues in the life sciences, and is the management consulting arm of QuintilesIMS, a leading provider of information, services and technology for the healthcare industry in 100+ countries around the world. Our consulting service teams offers end-to-end management consulting in: business unit, therapy area and brand strategy, portfolio strategy, launch strategy, pricing & market access studies and commercial model design and optimization.

QuintilesIMS (Amundsen Consulting)
Around the world healthcare stakeholders are working to improve real-world patient outcomes through treatment innovations, care provision and access to healthcare. For the information, technology and service solutions they need to drive new insights and approaches, they count on QuintilesIMS. With a global team of 50,000, we harness insights, commercial and scientific depth, and executional expertise to empower clients to achieve some of their most important goals: Improving clinical, scientific and commercial results. Realizing the full potential of innovations. And, ultimately, driving healthcare forward.

Racepoint Global
Big Agency Results. Small Agency Touch. Racepoint Global combines the power of worldwide reach with personal attention. Our clients expect everything to be bigger, better and bolder. They also want access to the brightest minds at all times. We have the necessary DNA to do both. We challenge our clients to do more to stay ahead and demand that they challenge us to be accountable. We drive communications that are strategically sound and strive to forge personal relationships, breakthrough results and lasting impact.

SAGA Innovations
SAGA Innovations recruits the best and brightest young professionals to work in high-needs urban public schools. SAGA drives the expansion of the nationally recognized innovation of high-dosage, intensive daily tutoring, where tutoring is a part of the regular school day for students as a scheduled class period. Our mission is to improve student achievement, to improve student and family connection to school, and to bring talent into under-resourced districts by personalizing education.

Schuler Scholar Program
The Schuler Scholar Program is a private, non-profit foundation. Schuler serves over 900 students in 12 high schools located throughout the northern suburbs and the city of Chicago as well as college Scholars. The Program helps motivated youth gain access to and succeed at highly selective colleges and beyond. Schuler Scholars come from populations that are under-represented on college campuses: Scholars are first-generation college-bound, students of color or come from low-income families and communities.
**Silicon Valley Bank**
SVB Financial Group and its subsidiaries, including Silicon Valley Bank, are dedicated to helping entrepreneurs succeed. SVB Financial Group is a financial holding company that serves companies in the technology, life science, clean technology, venture capital, private equity and premium wine industries. Offering diversified financial services through Silicon Valley Bank, SVB Analytics, SVB Capital, and SVB Private Bank, SVB Financial Group provides clients with commercial, investment, international and private banking services.

**Simon-Kucher & Partners**
Over the last 30 years, Simon-Kucher & Partners has helped more than 100 of the Global Fortune 500 companies address their strategic and marketing challenges. We are regarded as the world’s leading pricing advisor and thought leader. We focus on TopLine Power® by helping clients grow their top-line through strategy, pricing, marketing and sales. Globalization is a core element of our goals and strategy. Today we are an international and multilingual team of over 1,000 full-time employees from diverse academic and professional backgrounds in 33 offices across the US, Europe, Asia Pacific, and South America.

**Spencer Stuart**
Spencer Stuart is a global leader in executive search and the adviser of choice to top companies seeking counsel on senior leadership needs. Our clients include leading multinational corporations, medium-sized businesses, entrepreneurial startups and nonprofit organizations across a variety of industries. Founded in 1956 and still privately owned, Spencer Stuart today has 56 offices in 30 countries. Our global reach, leadership in CEO and senior executive searches, and status as the premier firm for board counsel and recruitment give us unparalleled access to the world’s top executive talent.

**St. Paul’s School**
St. Paul’s School is a co-educational, fully residential high school founded in 1856. We are an Episcopal school, welcoming of all faiths, made up of approximately 525 students from all over the world. We are a community of students and teachers and families, who live and learn together. We try to live by our School Prayer, which urges kindness and an eagerness to “bear the burdens of others.” St. Paul’s is academically rigorous, but staffed with teachers who take the time to know the whole student, whether in the classroom, in the dormitory, on the athletic fields, or along one of the many paths that wind through the campus. Because high school is such a formative time, most alumni tell us that they made their most enduring friendships at St. Paul’s.

**Student Conservation Association**
SCA’s mission is to build the next generation of conservation leaders and inspire lifelong stewardship of the environment and communities by engaging young people in hands-on service to the land. SCA remains a stalwart presence for conservation and our country. The young people with whom we work gain an adeptness, an ability to press beyond whatever challenge comes next.
Teach For America
Teach For America is a network of leaders working to change the course of nation by expanding opportunity for every student. We seek the most promising leaders of this generation early in their careers who have demonstrated the values and leadership necessary to make systemic change. As a TFA alum, you will become part of a network of leaders working together to shape the political, economic and social future of our country.

Trade Informatics
Trade Informatics helps institutional investors retain more of their alpha. We provide our clients the tools and insights to succeed in an increasingly competitive investment environment. We do this through software development, rigorous trade analysis, action-oriented consulting, industry-leading trade reporting, and customized systematic trading.

Treacy & Company
Treacy & Company is a strategy-management consulting firm founded by business strategist and former professor at the MIT Sloan School of Management, Dr. Michael Treacy. Treacy & Company's management consulting practice provides strategic insight and support to the top executives of Fortune 500 and similar global corporations on a range of business issues related to growth strategy.

Trinity Partners
Trinity Partners, LLC is a leading life sciences consulting firm specializing in the pharmaceutical, biotech and medical device industries. Our case work spans topics including long-term commercial strategy, mid-term tactical design and short-term operational implementation. At Trinity, our vision is to become the gold-standard partner for our clients by delivering innovative insights and cutting-edge solutions across all types of commercialization issues.

Tuck Business Bridge Program
Tuck Business Bridge is a total immersion business program designed to prepare top liberal arts and science undergrads for challenging careers. With a comprehensive business core curriculum, taught by the Tuck School of Business's top-ranked MBA faculty, a capstone team project, and one-on-one guidance from the Tuck's Career Development Office, The Tuck Business Bridge Program® can give you the skills confidence you’ll need to get a job and succeed.

U.S. Census Bureau
The Census Bureau is part of the U. S. Department of Commerce, and is overseen by the Economics and Statistics Administration. Our mission is to serve as the leading source of quality data about the nation’s people and economy. We honor privacy, protect confidentiality, share our expertise globally, and conduct our work openly. Major programs within the Census Bureau include the Decennial Census of Population and Housing, Economic Census, Census of Governments, American Community Survey, and Economic Indicators.
UnitedHealth Group
UnitedHealth Group is a diversified health and well-being company dedicated to helping people live healthier lives and making the health system work better for everyone. Our businesses touch nearly every aspect of health care, uniquely positioning us to address the most critical health care needs of people around the world. We deploy our core capabilities in clinical care improvement, population health management, health insurance and analytics and health technology in a variety of settings throughout the US and globally. Join us and you’ll soon discover a career here is launching pad for your life’s best work.

Urban Teachers
Urban Teachers is a non-profit teacher preparation and graduate school program in partnership with Johns Hopkins University.

Vanguard
Vanguard, one of the world’s largest global investment management companies, offers rewarding long-term careers in finance, technology, client service, and related financial services fields. The company is widely recognized for providing a comprehensive total rewards package of compensation, benefits, and work-life programs.

Vantage Partners
Vantage Partners is a global management consulting firm dedicated to helping the world’s leading companies improve the way they negotiate and manage their most strategic relationships (externally: with alliance partners, key suppliers, key customers, outsourcing providers and buyers; and internally: across business units, geographies, and functional groups). We work with companies to build the processes, tools, and skills required for effectively negotiating and managing their portfolio of relationships and help them improve individual relationships.

Venture for America
Venture for America is a two-year fellowship program for recent college graduates interested in entrepreneurship and working in a fast-paced, innovative startup environment. Throughout the fellowship, they learn how to contribute to a high-growth business and gain access to mentorship, ongoing training, and the VFA community. Our goal is to help the next generation become leaders capable of launching their own companies, creating opportunities for themselves and others, and adding value to their local communities.

Vermont Telephone Company, Inc.
VTel is a family-owned telephone company that began serving rural Vermont in 1890. We operate a four-state optical fiber network from Vermont to New York City, Boston, and Montreal, with speeds of 10 Gig to 100 Gig. VTel actively supports Vermont community groups, creates Vermont jobs, drives hybrid vehicles, uses solar and hydro and wind power, and is committed to improving quality of life for Vermont.
Veson Nautical Corporation
Veson Nautical enables commercial maritime companies to make better business decisions and use their resources more strategically and effectively. We develop and deliver the most advanced, user-friendly, commercial maritime management and trading software solutions. Our design-focused interfaces are simple to navigate, making it easy for people throughout an organization to share information and leverage the full capabilities of the IMOS and Veslink systems.

Volition Capital LLC
Volition Capital is a growth equity firm that principally invests in high potential, founder-owned companies across different technology sectors. Our firm specializes in partnering with founders to help them achieve their fullest aspirations for their business. Our team has 75 years of collective investing experience helping dozens of companies navigate to successful IPOs and acquisitions. Assets invested in the existing portfolio of 22 companies are approximately $300 million.

Walmart US eCommerce
Our business experts, front and back-end engineers, web teams, and data science gurus collaborate to drive technology advances that create billions of better customer experiences online for the world’s largest global retailer. From solutions powered by our own open source technology to big data, we’re incubating new ideas. That’s not all. Innovations abound in UX/UI, Mobile, Supply Chain, Merchandising, Marketing, HR, Finance, Legal, Customer Service and more!

Wayfair
Wayfair is one of the fastest growing eCommerce companies in the U.S. Wayfair generated $3.6 Billion in net revenue this past fiscal year. At Wayfair, we’re always looking for curious, analytical, and adaptable people to join our home team. At our Boston headquarters, you’ll find a dynamic environment where learning and growth opportunities are abundant and hard work and results are rewarded. If you’re looking for a challenging and fulfilling career in technology driven company, make yourself at home.

Woodrow Wilson National Fellowship Foundation
The Woodrow Wilson Academy of Teaching and Learning prepares outstanding individuals for successful careers as educators. It is an innovative education lab, examining what works in teacher and school leadership education. The WW Academy’s collaboration with MIT and its Cambridge location make it a true intellectual destination for those who want to think differently about education and the future of teaching. As a teacher candidate, you’ll prepare for licensure in biology, chemistry or mathematics.