



# Dartmouth Women in Business Finance and Consulting Weekly Opportunities – Week 4

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Dartmouth Women in Business aims to help women interested in business find their career paths and access the resources to help them do so. We run weekly events on a range of topics, including industry overviews, corporate recruiting and resume workshops. We are open to students of all genders, class years and majors.

Blitz: [women.in.business@dartmouth.edu](mailto:women.in.business@dartmouth.edu)

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## On-Campus Events

### **Apply for internship funding!**

Are you looking for funding for an unpaid internship? Curious about what matters in a funding application? Join us for an interactive 45-min session on finding funding opportunities on-campus, funding application best practices, and putting together a budget.

CPD workshop room 4/11 4-4:45 pm. Sign up on DartBoard.

## Finance

### **Citi**

**2020 Summer Analyst in Markets (Sales and Trading)**

-[www.oncampus.citi.com](http://www.oncampus.citi.com) (See Dartboard for more details)

Appl on Citi's website AND email a copy of your resume/ask any questions you have to [Michael.Lustrin@citi.com](mailto:Michael.Lustrin@citi.com) and [Matthew.Yung@citi.com](mailto:Matthew.Yung@citi.com) by **Monday, April 15th, 2019**.

### **Vista Point Adventures**

**2019 Fall Investment Banking Internship (San Francisco, CA)**

-Vista Point Advisors is a boutique investment bank that focuses on serving self-funded, middle-market companies in the Technology, Healthcare, and Consumer industries. Clients are high-growth, high-margin businesses in the range of \$5-100 million in annual revenue.

-Apply on Dartboard by **April 18th, 2019 11:59PM**.

### **Glouston Capital Partners**

**Summer 2019 Internship (Boston, MA)**

-Glouston Capital Partners is a 100% employee-owned private equity investment specialist. Primary responsibility for the internship will be in the investment management function of the business. GCP will endeavor to incorporate the candidate into the work-flow of the investment team as well as provide training to help build relevant skills. The candidate will be expected to work in a small team environment and participate in many aspects of our firm. Areas of focus will encompass both

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primary and secondary market investing activities, as well as direct equity co-investments.

-Mid-June-Mid-August 2019

-Please submit cover letter and resume to [internships@glouston.com](mailto:internships@glouston.com)

## Consulting

### **Mastercard**

Women's Invitational Mixer for consulting/big data

-Drake Room, Hanover Inn

-Wednesday, April 17, 7-9pm

RSVP: [https://survey.az1.qualtrics.com/jfe/form/SV\\_dp39gn9U1IKKREN](https://survey.az1.qualtrics.com/jfe/form/SV_dp39gn9U1IKKREN)

### **Bain Capital**

Panel on Careers in Private Equity (Boston, MA)

-200 Clarendon St, 41<sup>st</sup> Floor, Boston

-Tuesday, April 23<sup>rd</sup> 6:30-7:00 pm: Networking; 7:00-8:00: Panel

<https://www.eventbrite.com/e/bwpe-womens-panel-on-private-equity-registration-59342449865>

## Opportunities for Sophomores ('21s):

### **J.P. Morgan**

Commercial Banking Launching Leaders Career Conference (Dallas, TX)

-Conference offers sophomores, who self-identify as Black, Hispanic and Native American, a valuable introduction to a successful career in financial services, along with the chance to earn scholarship and summer 2020 internship opportunities. Day 1 of the Experience will provide you with insight into their businesses and programs as well as hear from speakers. On Day 2, you will participate in mock interviews, which will help prepare you for their recruiting process.

- May 9-10

- <https://jpmc.recsolu.com/external/events/-2Fl7Aeo1VJgYhvLlOWwgg>

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## J.P. Morgan

### Winning Women Conference (Chicago, IL)

-Two-day conference is designed to educate female sophomores about the Commercial Banking businesses within J.P. Morgan. Meet with and hear from senior women in their businesses and engage in panel discussions as well as prepare for mock interviews.

- May 16-17

- Apply by April 15th:

[https://jpmc.recsolu.com/external/events/epHdb0UOA3glAKcThs\\_xkg](https://jpmc.recsolu.com/external/events/epHdb0UOA3glAKcThs_xkg)

## Morgan Stanley

### 2020 Compliance Summer Analyst Program (New York)

Summer Analysts may be placed with a compliance advisory team in Institutional Securities, Wealth Management, Investment Management or U.S. banks. Summer Analysts may also be placed on a team covering specific global compliance functions, such as financial crimes, regulatory relations, quantitative data analytics, information controls or global monitoring and testing.

#### Responsibilities include but are not limited to:

- Assisting a business with its launch of new products
- Conducting due diligence (for example, financial crimes concerns) reviews of clients during the account opening process
- Conducting monitoring and surveillance of transactions, employee activities and communications
- Analyzing regulations, rules and various proposals; drafting and coordinating regulatory updates and compliance bulletins.
- Conducting research and assisting with responses to various regulatory inquiries and examinations
- Reviewing and drafting policies, procedures, compliance manuals and developing/updating related training courses
- Attending meetings with clients
- Participating in compliance risk assessments and analysis of the compliance environment and controls for a line of business.

<https://morganstanley.tal.net/vx/lang-en-GB/mobile-0/channel-1/brand-2/user-1835656/xf-c41f9d90f914/candidate/so/pm/1/pl/1/opp/8229-2020-Compliance-Summer-Analyst-Program-New-York/en-GB>

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## Opportunities for Juniors ('20s):

### BNP Paribas

Ten-week internship program for primarily hiring junior talent into the firm, and a training program for the next analyst class.

<https://bnppus.tal.net/vx/lang-en-GB/mobile-0/appcentre-1/brand-4/xf-e678f51d2aa2/candidate>

### McKinsey & Co.

Summer Internship (Atlanta, GA)

Work with GCI Analytics. GCI is a small, entrepreneurial and growing office which provides deep analytics, research, benchmarking and consulting services to clients in corporate banking and the payments industry.

<https://www.mckinsey.com/careers/search-jobs/jobs/analyst-summer-intern-gci-analytics-university-students-8337>

### Amazon

#### Business Analyst

- Build, maintain, and troubleshoot recurring metrics, reports, and dashboards
- Retrieve ad-hoc data and conduct analysis using various data management systems
- Support cross-functional teams on day-to-day project initiatives with data

[https://www.amazon.jobs/en/jobs/817030/business-analyst-part-time-internship?clid=CjkKEQjw7sDIBRC58Z7BzdfpstYBEiQAKAp2iEa\\_n83m7v\\_hVuars4UxwmVeXa4Fb7fNQ6ROpXa1JpDw\\_wcB&iis=Job+Posting&iisn=Indeed+%28Free+Posting%29&mode=job&utm\\_campaign=all\\_amazon&utm\\_content=organic&utm\\_medium=job\\_aggregator&utm\\_source=indeed.com](https://www.amazon.jobs/en/jobs/817030/business-analyst-part-time-internship?clid=CjkKEQjw7sDIBRC58Z7BzdfpstYBEiQAKAp2iEa_n83m7v_hVuars4UxwmVeXa4Fb7fNQ6ROpXa1JpDw_wcB&iis=Job+Posting&iisn=Indeed+%28Free+Posting%29&mode=job&utm_campaign=all_amazon&utm_content=organic&utm_medium=job_aggregator&utm_source=indeed.com)

## Opportunities for Seniors ('19s):

### Veeva Systems

Seeking recent grads interested in business, technology and/or science

<https://www.veeva.com>

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## KKR

-Seeking current seniors to work in Private Markets Distribution group

[teddy.henderson@kk.com](mailto:teddy.henderson@kk.com)

## Sterling Associates

Two-year associate role for current seniors in a boutique consulting/market research firm

<https://www.sterlingassociates.com/online-application-form>.

## International Opportunities:

### Morgan Stanley (Budapest)

2019 Summer Finance Internship

Responsibilities include but are not limited to:

- Calculating the daily profit and loss (P&L) tallies of traders
- Writing market commentaries for management reports
- Conducting re-engineering projects to review and enhance processes
- Preparing monthly financial and management reports

-Deadline: May 19, 2019

<http://www.morganstanley.com/people-opportunities/students-graduates/programs/company-management/finance/autumn-co-op/>

### Morgan Stanley (Sydney)

2020 Wealth Management Summer Analyst

Responsibilities include but are not limited to:

- Develop an understanding of the full Morgan Stanley product range and the investment management process
- Assist Financial Advisors to analyze client portfolios
- Analyze investment opportunities based on client profiles and wealth management strategy requirements
- Assist in preparing marketing presentations

-Deadline: 12pm AEST on Tuesday, 30th July 2019

<https://morganstanley.tal.net/vx/lang-en-GB/mobile-0/channel-1/brand-2/xf-7a9697bc129a/candidate/so/pm/1/pl/1/opp/7091-2020-Wealth-Management-Summer-Analyst-Program-Sydney/en-GB>

## CPD Recruiting through Dartboard

### Resume Drop Employers (NOT interviewing on campus)

Listed as \*Company Arranging Interviews\* on DartBoard, these employers will enter their decisions in DartBoard no later than July 27th. If one of these employers selects you for a phone/video interview, they will contact you directly within one week to schedule that interview. They will NOT schedule through DartBoard! If an employer is late in scheduling, email the DartBoard contact to tactfully follow up. Suggest 3 dates/times that work for you. Check your clutter/junk folders frequently as employer emails sometimes end up there

### Employers Interviewing On-Campus

If you are NOT on campus this term and you are invited for an interview, your status will be "Interview Off Campus". Employers will reach out directly to you to schedule an interview and you will NOT be able to sign up for an interview slot on DartBoard. If you don't hear from an employer within a week of being notified of your acceptance, please email the linked contact directly, thanking them for the opportunity, and offering a few dates and times that you are available to interview. Interview signups for INVITED candidates started at 9 pm on July 25th. If waitlisted for an interview, make sure to check when interview signups begin for your specific company.

### Cancelling or Changing 1<sup>st</sup> Round Interviews:

You cannot cancel a first-round interview on short notice to take a 2<sup>nd</sup>-round interview. You can cancel a 1<sup>st</sup> round interview by 8:30 am two business days prior to the interview date (e.g. cancel no later than Thursday at 8:30 am for a Monday interview).

### Scheduling 2<sup>nd</sup> round interviews:

All employers interviewing on campus have formally agreed:

-to provide at least 3 full business days' advance notice on an out-of-town interview (e.g. invitation arrives Wed. night for following Tuesday interview), AND

-to offer at least 2 potential dates for a 2<sup>nd</sup> round interview

- If there are other employers you are interested in, please go directly to the career sections of their websites to learn more about their timeline. If you want help with this, you can schedule an appointment with one of the Advisors by logging into [DartBoard](#). Email Zachary.M.Vigliani@dartmouth.edu with any other questions!