



# Dartmouth Women in Business Finance and Consulting Weekly Opportunities – Week 9

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Dartmouth Women in Business aims to help women interested in business find their career paths and access the resources to help them do so. We run weekly events on a range of topics, including industry overviews, corporate recruiting and resume workshops. We are open to students of all genders, class years and majors.

Blitz: [women.in.business@dartmouth.edu](mailto:women.in.business@dartmouth.edu)

Follow us on Instagram: @dartmouthwib

<https://sites.dartmouth.edu/wib/>

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## On Campus

### **Dartmouth Alumni Relations Office**

The Alumni Relations Office is hiring a Student Engagement Coordinator, and would like to hire a student who will be on this summer. Please see the job description below.

**Role Description:** To begin in June 2019, the student engagement coordinator will support the Alumni Relations office with Dartmouth's 250<sup>th</sup> Call to Serve Campaign and facilitate student engagement with the campaign. The position holder will work closely with stakeholders in the Alumni Relations Office and develop new partnerships with faculty members and students. The ability to represent the Dartmouth 250<sup>th</sup> Call to Serve in a professional manner is essential. The Alumni Relations Office is looking for an undergraduate student to work 20 hours per week.

To apply, email resume to [victoria.gonin@dartmouth.edu](mailto:victoria.gonin@dartmouth.edu)

## Finance

### **Johnson & Johnson**

Accounting/Finance Internship: Summer 2020 (New Brunswick, NJ)

Internship program participant roles include financial accounting and analysis, sales & marketing finance, operations finance, research and development finance, and internal audit. Specific responsibilities may include budget support, capital budgeting, financial consolidation, sales reporting and analysis, and/or ad-hoc projects. Other common tasks include analysis of financial questions and problems (i.e. Regression and Trend Analysis), problem solving, active business partnering and developing innovative methods to improve job metrics and processes.

[https://jobs.jnj.com/jobs/3020190426?lang=en-us&utm\\_campaign=google\\_jobs\\_apply&utm\\_source=google\\_jobs\\_apply&utm\\_medium=organic](https://jobs.jnj.com/jobs/3020190426?lang=en-us&utm_campaign=google_jobs_apply&utm_source=google_jobs_apply&utm_medium=organic)

### **Morgan Stanley Early Insights (Visual)**

For students studying in North America and EMEA interested in working in Asia

Date: Tuesday, June 11, 2019

Time: 10:00 - 10:45 New York; 15:00 - 15:45 London

Registration: Register by **June 5, 2019**. The link for accessing the webinar will be sent to the email address indicated on your registration form on **June 10, 2019**.

<https://morganstanley.tal.net/vx/mobile-0/brand-2/candidate/so/pm/1/pl/2/opp/8483-Morgan-Stanley-Early-Insights-Launch-your-investment-banking-career-in-Asia/en-GB>

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## Fidelity Investments

### Undergraduate Internship - Summer 2020

We are a privately held company that places a high degree of value in creating and nurturing a work environment that attracts the best talent and reflects our commitment to our associates. We are proud of our diverse and inclusive workplace where we respect and value our associates for their unique perspectives and experiences.

You can pursue a 10-12 week internship in one of the following areas:

- Corporate Finance
- Sales
- Operations
- Customer/ ClientServices

Smithfield(RI):[https://jobs.fidelity.com/ShowJob/Id/530851/Smithfield-Summer-2020-Undergraduate-Internship/?utm\\_campaign=google\\_jobs\\_apply&utm\\_source=google\\_jobs\\_apply&utm\\_medium=organic](https://jobs.fidelity.com/ShowJob/Id/530851/Smithfield-Summer-2020-Undergraduate-Internship/?utm_campaign=google_jobs_apply&utm_source=google_jobs_apply&utm_medium=organic)

Boston(MA):[https://jobs.fidelity.com/ShowJob/Id/530841/Boston-Summer-2020-Undergraduate-Internship/?utm\\_campaign=google\\_jobs\\_apply&utm\\_source=google\\_jobs\\_apply&utm\\_medium=organic](https://jobs.fidelity.com/ShowJob/Id/530841/Boston-Summer-2020-Undergraduate-Internship/?utm_campaign=google_jobs_apply&utm_source=google_jobs_apply&utm_medium=organic)

Merrimack(NH):[https://jobs.fidelity.com/ShowJob/Id/530853/Merrimack-Summer-2020-Undergraduate-Internship/?utm\\_campaign=google\\_jobs\\_apply&utm\\_source=google\\_jobs\\_apply&utm\\_medium=organic](https://jobs.fidelity.com/ShowJob/Id/530853/Merrimack-Summer-2020-Undergraduate-Internship/?utm_campaign=google_jobs_apply&utm_source=google_jobs_apply&utm_medium=organic)

## M&T Insurance Internship (Syracuse, NY)

### Winter Internship

Duties include: performing routine research and analysis, completing basic spreadsheets, word processing documents, database queries, etc.

[www.mtb.com/careers](http://www.mtb.com/careers)

## Full In Venture Partners

### Summer 2019 Internship

Venture capital internship--no experience required.

<https://fullinpartners.com> | email [elodie@fullinpartners.com](mailto:elodie@fullinpartners.com) for more information.

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## Wells Fargo

Summer 2020 Internship: <https://www.wellsfargojobs.com/>

## Royal Bank of Canada

### RBC Pathways Diversity Scholarship Program - 2020 Sophomore Internship

RBC Pathways offers these individuals the opportunity to learn about the financial industry and specifically, what it's like to work at RBC Capital Markets. Talented college sophomores and juniors are provided with first-hand experience and the opportunity to participate in our premier ten-week summer internship program at our offices in New York City and Jersey City, NJ. Additionally, students are eligible to receive a \$5,000 scholarship at the start of their first internship, and \$10,000 at the start of their second internship.

Friday, June 21 Application Deadline

[https://jobs.livecareer.com/l/rbc-pathways-diversity-scholarship-program-2020-sophomore-internship-royal-bank-of-canada-b940120ecf354024da4568640163685a?utm\\_campaign=google\\_jobs\\_apply&utm\\_source=google\\_jobs\\_apply&utm\\_medium=organic](https://jobs.livecareer.com/l/rbc-pathways-diversity-scholarship-program-2020-sophomore-internship-royal-bank-of-canada-b940120ecf354024da4568640163685a?utm_campaign=google_jobs_apply&utm_source=google_jobs_apply&utm_medium=organic)

## Pegasus Intellectual Capital Solutions

### Investment Banking Analyst - Summer Intern

The Analyst role is an entry-level position for the brightest and most capable university graduates. PegasusICS provides its Analysts with the specialist training that gives them a strong foundation in the skills they need to begin a successful career in investment banking. PegasusICS also offers summer Analyst opportunities for undergraduates in the summer before their senior year.

The focus of Analysts' time is spent working within small, focused teams on mergers and acquisitions advisory assignments, capital raising opportunities or restructuring assignments. Analysts are often able to work across more than one of the PegasusICS's business practices over the course of the Analyst program.

To apply, write to [careers@PegasusICS.com](mailto:careers@PegasusICS.com) and reference

<https://www.indeed.com/viewjob?jk=d0499a8add25f05c&q=Summer+Undergraduate+Business+Intern&tk=1db89t1pth1oh803&from=web&vjs=3>

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## Altamont Capital Partners

Altamont Capital Partners (ACP), a leading private equity firm based in Palo Alto, CA, would like to invite those interested in learning more about our full time Analyst program (class of 2020 members) and our 10 week summer internship programs for summer 2020 (class of 2021 & 2022 members) to attend one of our “meet and greet” events with ACP investment professionals. Founded in 2010, and now with over \$2B in capital, we are focused on investing in change-intensive middle market businesses.

### San Francisco

Time: Thursday, July 18<sup>th</sup> 6:30 pm - 8:00 pm (RSVP is due by Monday, July 15<sup>th</sup>)

Location: Prospect Restaurant 300 Spear Street, San Francisco

RSVP: [ACP Summer Recruiting Receptions](#)

### New York

Time: Thursday, July 25<sup>th</sup> 6:30pm - 8:00pm (RSVP is due Monday, July 22<sup>nd</sup>)

Location: PWC Offices, 300 Madison Avenue, NYC.

RSVP: [ACP Summer Recruiting Receptions](#)

### Palo Alto

Time: Friday, August 16<sup>th</sup> 5:00- 6:30pm (RSVP is due Monday, August 12<sup>th</sup>)

Location: Altamont Capital Partners, 400 Hamilton Ave, Suite 230, Palo Alto

RSVP: [ACP Summer Recruiting Reception](#)

## Citizens Bank

### Advisory Analyst (Atlanta, Georgia)

Bowstring Advisors (“Bowstring”) (formerly CHILDS Advisory Partners) seeks qualified Investment Banking Analyst candidates to join our Atlanta headquarters in the summer of 2020.

Bowstring provides investment banking services to lower mid-market firms (under \$500 million in enterprise value) in the business services, healthcare and technology sectors. Service offerings include sell-side and buy-side advisory, capital raises and strategic advisory.

[https://jobs.citizensbank.com/job/-/-/288/11795829?utm\\_source=Indeed&utm\\_medium=organic&utm\\_campaign=Indeed](https://jobs.citizensbank.com/job/-/-/288/11795829?utm_source=Indeed&utm_medium=organic&utm_campaign=Indeed)

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## Goldman Sachs

### Hispanic / Latino Leadership Summit (New York, September 25 - 27)

- **Eligibility Requirements:** Applicants should be current undergraduate students who identify as Hispanic/Latino and graduating between December 2019 and May 2021.
- **Application Deadline:** 11:59PM EST on July 21, 2019

<https://www.goldmansachs.com/careers/students/programs/americas/hispanic-latino-leadership-summit.html>

## DXC Technology

### Undergraduate Business Intern (Blythewood, SC)

#### Essential Job Functions

- Assists the project team with gathering requirements from a business perspective.
- Assists in designing and implementing new methods, procedures, and systems (both automated and manual) to improve the processing and flow of information within the company.
- Assists in creating or updating data/process models in relation to requests from client organizations (both internal and external).

[https://jobs.dxc.technology/ShowJob/Id/640535/Intern%20Undergraduate%20Business%20\(51006200\)](https://jobs.dxc.technology/ShowJob/Id/640535/Intern%20Undergraduate%20Business%20(51006200))

## TD Bank

### Investor Services Intern (Fall 2019 through Spring 2020)

This position is a great entry level opportunity to gain exposure to the brokerage industry with potential for full time employment upon graduation. While this Internship is within the Finance industry, students of all backgrounds will be considered. The primary skills needed are an open-mind to learn how to exceed the expectations of a TD Ameritrade client, and a desire to learn more about the Brokerage industry.

<https://jobs.tdameritrade.com/job/-/-/1121/10913535>

## Belvedere Trading

### Winter 2020 Junior Trader Intern (Chicago, IL)

Belvedere Trading is looking for driven and highly motivated individuals who are interested in gaining exposure to the financial markets through hands-on training as

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a Junior Trader Intern. Our unique program enables interns to identify and capitalize on derivative arbitrage opportunities by utilizing Belvedere's proprietary trading and risk management strategies through leveraging our cutting edge, trading technology. Successful candidates will possess strong quantitative and communication skills and thrive in a fast-paced, collaborative environment.

<http://belvederetrading.applicantstack.com/x/detail/a2sa4x0ddxc4/aad1>

## **Vanderbilt University**

### **Business Operations Intern (SUMMER 2019)**

The Business Operations Intern will provide support to the business operations department of Information Technology, specifically dealing with organizing financial documentation and business processes. The ideal candidate will be familiar with basic financial data, have excellent written communication skills, and will be comfortable working with all levels within the organization.

The Business Operations Intern will work alongside VUIT's Business Operations team. This team provides support to 300+ full time employees and assists in the department with all business needs. This team works directly on the VUIT financial budget, procurement and contracts.

[https://vanderuniv.taleo.net/careersection/.vu\\_cs/jobdetail.ftl?job=1900837&tz=GMT-05:00](https://vanderuniv.taleo.net/careersection/.vu_cs/jobdetail.ftl?job=1900837&tz=GMT-05:00)

## **RSM**

### **2020 Winter - Consulting Associate - Tech & Management - Infrastructure - Managed Services**

The Infrastructure Technology Consulting Associate role is a unique opportunity for any business or technology-minded individual seeking professional training and hands-on experience with one of the largest professional services firms. As a Consulting Associate, you will work directly with Senior Consultants on a large cross-section of engagements providing technical and research support. RSM's Infrastructure Consultants work with client companies in the installation, implementation, and support of a network infrastructure. This position offers diversity in clients and projects and provides for personal and professional growth.

<http://jobs.rsmus.com/ShowJob/Id/163169/2020%20%20%20Winter%20%20%20Consulting%20Associate%20%20%20Tech%20%20%20Management%20%20%20Infrastructure%20%20%20Managed%20Services>

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## Citi

### Capital Markets Origination, 2020 Winter/Summer Analyst

The 10 week Winter Analyst portion of the program starts in January 2020 and will kick off with a week of training, followed by nine weeks on a specific desk. Following that, you will participate in the 10 week Summer Analyst program which starts in June 2020. Throughout both experiences, you will have the opportunity to network with peers across Citi through various activities including a team building activity in association with a local charity. Top performing Winter/Summer Analysts will be hired to join the following year's CMO Full-Time Analyst Program for 2021.

<https://jobs.citi.com/job/-/-/287/10883494?src=JB-14142>

## Glouston Capital Partners

### Summer 2019 Internship (Boston, MA)

Glouston Capital Partners is a 100% employee-owned private equity investment specialist. Primary responsibility for the internship will be in the investment management function of the business. GCP will endeavor to incorporate the candidate into the work-flow of the investment team as well as provide training to help build relevant skills. The candidate will be expected to work in a small team environment and participate in many aspects of our firm. Areas of focus will encompass both primary and secondary market investing activities, as well as direct equity co-investments.

-Please submit cover letter and resume to [internships@glouston.com](mailto:internships@glouston.com)

## Consulting:

### Oliver Wyman

#### Summer Reception

June 20, 7pm: Boston | Chicago | Dallas | Houston | Toronto

June 27, 7pm: New York | San Francisco

Apply to attend by June 6

<https://oliverwymangroup.wufoo.com/forms/oliver-wyman-summer-reception-series/>

### NERA 2019 Summer Intern (for '20s and '21s) (New York)

Job responsibilities may include: designing and building quantitative models and applying econometric analysis to economic and financial data; valuation analyses;



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reviewing, summarizing, and analyzing industry trends; creating trial exhibits and presentation materials; writing code for complex data analysis; participating in client meetings; and drafting memos and expert reports. There is little to no travel involved with the position.

[https://careers.mmc.com/job/new-york/nera-2019-summer-intern/4886/9070915?utm\\_campaign=google\\_jobs\\_apply&utm\\_source=google\\_jobs\\_apply&utm\\_medium=organic](https://careers.mmc.com/job/new-york/nera-2019-summer-intern/4886/9070915?utm_campaign=google_jobs_apply&utm_source=google_jobs_apply&utm_medium=organic)

## **Mars & Co**

### **Summer Associate Consultant**

At Mars & Co, Summer Associate Consultants join actual case teams in order to get a true sense of this very demanding, yet very rewarding profession. This program offers interns the opportunity to learn first-hand about how we have been solving complex business problems for some of the world's leading companies for the past 38 years.

[https://tapwage.com/job/9944055-summer-associate-consultant?utm\\_campaign=google\\_jobs\\_apply&utm\\_source=google\\_jobs\\_apply&utm\\_medium=organic](https://tapwage.com/job/9944055-summer-associate-consultant?utm_campaign=google_jobs_apply&utm_source=google_jobs_apply&utm_medium=organic)

## **Opportunities for Freshmen ('22s):**

### **Morgan Stanley**

#### **Energy Partners Summer Intern (New York)**

Morgan Stanley Energy Partners ("MSEP") is the Firm's primary business for investing in energy private equity transactions. MSEP has a dedicated team of highly experienced investment professionals located in New York and Houston and seeks the most attractive middle market investment opportunities in the upstream, midstream, and services & equipment subsectors of the energy industry.

<https://ms.taleo.net/careersection/2/jobdetail.ftl?job=3130383&lang=en&src=JB-10147>

## **Opportunities for Sophomores ('21s):**

### **PJT Partners**

#### **2020 Summer Analyst - Strategic Advisory (New York)**

Summer Analysts will work on a wide range of transactions including sellside, acquisitions, divestitures, joint ventures, recapitalizations, private placements and leveraged buyouts. Summer Analysts are expected to be involved in the

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development, structuring and financing of transactions and will have the opportunity to attend internal and client meetings, negotiations and due diligence sessions.

\*More PJT Opportunities: <https://pjtpartners.wd1.myworkdayjobs.com/en-US/Students>

## Morgan Stanley

### 2020 Compliance Summer Analyst Program (New York)

\*Check out the full list of MS programs at

<https://morganstanley.tal.net/vx/lang-en-GB/mobile-0/brand-2/user-1651183/xf-8179fd943e8b/candidate/jobboard/vacancy/1/adv/>

Summer Analysts may be placed with a compliance advisory team in Institutional Securities, Wealth Management, Investment Management or U.S. banks. Summer Analysts may also be placed on a team covering specific global compliance functions, such as financial crimes, regulatory relations, quantitative data analytics, information controls or global monitoring and testing.

<https://morganstanley.tal.net/vx/lang-en-GB/mobile-0/channel-1/brand-2/user-1835656/xf-c41f9d90f914/candidate/so/pm/1/pl/1/opp/8229-2020-Compliance-Summer-Analyst-Program-New-York/en-GB>

## Opportunities for Juniors ('20s):

### BNP Paribas

Ten-week internship program for primarily hiring junior talent into the firm, and a training program for the next analyst class.

<https://bnppus.tal.net/vx/lang-en-GB/mobile-0/appcentre-1/brand-4/xf-e678f51d2aa2/candidate>

### Moody's

#### Credit & Finance Summer Internship - New York

Moody's is an essential component of the global capital markets, providing credit ratings, research, tools and analysis that contribute to transparent and integrated financial markets. Moody's Corporation is the parent company of Moody's Investors Service, which provides credit ratings and research covering debt instruments and securities, and Moody's Analytics, which offers leading-edge software, advisory services and research for credit and economic analysis and financial risk management.

[https://careers.moody.com/jobs/13744BR-credit-finance-summer-internship-new-york-new-york/?utm\\_campaign=google\\_jobs\\_apply&utm\\_source=google\\_jobs\\_apply&utm\\_medium=organic](https://careers.moody.com/jobs/13744BR-credit-finance-summer-internship-new-york-new-york/?utm_campaign=google_jobs_apply&utm_source=google_jobs_apply&utm_medium=organic)

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## **Navigant Consulting, Inc.**

### **Intellectual Property Summer Intern (New York)**

As a Summer Associate, you will work on a variety of projects with different engagement teams. We will try to give you exposure to the breadth of our services and clients. You will work closely with our professionals - Consultants through Managing Director - and gain first-hand experience in consulting.

[https://www.glassdoor.com/job-listing/intern-intellectual-property-campus-navigant-consulting-JV\\_IC1132348\\_KO0,35\\_KE36,55.htm?jl=2563209459&utm\\_campaign=google\\_jobs\\_apply&utm\\_source=google\\_jobs\\_obs\\_apply&utm\\_medium=organic](https://www.glassdoor.com/job-listing/intern-intellectual-property-campus-navigant-consulting-JV_IC1132348_KO0,35_KE36,55.htm?jl=2563209459&utm_campaign=google_jobs_apply&utm_source=google_jobs_obs_apply&utm_medium=organic)

## **McKinsey & Co.**

### **Summer Internship (Atlanta, GA)**

Work with GCI Analytics. GCI is a small, entrepreneurial and growing office which provides deep analytics, research, benchmarking and consulting services to clients in corporate banking and the payments industry.

<https://www.mckinsey.com/careers/search-jobs/jobs/analyst-summer-intern-gci-analytics-university-students-8337>

### **Business Analyst Internship (Various locations)**

<https://www.mckinsey.com/careers/search-jobs/jobs/business-analyst-intern-0003?Source=LJN>

## **Amazon**

### **Business Analyst**

- Build, maintain, and troubleshoot recurring metrics, reports, and dashboards
- Retrieve ad-hoc data and conduct analysis using various data management systems
- Support cross-functional teams on day-to-day project initiatives with data

[https://www.amazon.jobs/en/jobs/817030/business-analyst-part-time-internship?dclid=CjkKEQjw7sDIBRC58Z7BzdfpstYBEiQAKAp2iEa\\_n83m7v\\_hVuars4UxwmVeXa4Fb7fNQ6ROpXa1JpDw\\_wcB&iis=Job+Posting&iisn=Indeed+%28Free+Posting%29&mode=job&utm\\_campaign=all\\_amazon&utm\\_content=organic&utm\\_medium=job\\_aggregator&utm\\_source=indeed.com](https://www.amazon.jobs/en/jobs/817030/business-analyst-part-time-internship?dclid=CjkKEQjw7sDIBRC58Z7BzdfpstYBEiQAKAp2iEa_n83m7v_hVuars4UxwmVeXa4Fb7fNQ6ROpXa1JpDw_wcB&iis=Job+Posting&iisn=Indeed+%28Free+Posting%29&mode=job&utm_campaign=all_amazon&utm_content=organic&utm_medium=job_aggregator&utm_source=indeed.com)

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## International Opportunities:

### Morgan Stanley (Sydney)

#### 2020 Wealth Management Summer Analyst

**Responsibilities include but are not limited to:** developing an understanding of the full Morgan Stanley product range and the investment management process, assisting Financial Advisors to analyze client portfolios, analyzing investment opportunities based on client profiles and wealth management strategy requirements, assisting in preparing marketing presentations

**-Deadline:** 12pm AEST on Tuesday, 30th July 2019

<https://morganstanley.tal.net/vx/lang-en-GB/mobile-0/channel-1/brand-2/xf-7a9697bc129a/candidate/so/pm/1/pl/1/opp/7091-2020-Wealth-Management-Summer-Analyst-Program-Sydney/en-GB>

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## CPD Recruiting through Dartboard

### Resume Drop Employers (NOT interviewing on campus)

Listed as \*Company Arranging Interviews\* on DartBoard, these employers will enter their decisions in DartBoard no later than July 27th. If one of these employers selects you for a phone/video interview, they will contact you directly within one week to schedule that interview. They will NOT schedule through DartBoard! If an employer is late in scheduling, email the DartBoard contact to tactfully follow up. Suggest 3 dates/times that work for you. Check your clutter/junk folders frequently as employer emails sometimes end up there

### Employers Interviewing On-Campus

If you are NOT on campus this term and you are invited for an interview, your status will be "Interview Off Campus". Employers will reach out directly to you to schedule an interview and you will NOT be able to sign up for an interview slot on DartBoard. If you don't hear from an employer within a week of being notified of your acceptance, please email the linked contact directly, thanking them for the opportunity, and offering a few dates and times that you are available to interview. Interview signups for INVITED candidates started at 9 pm on July 25th. If waitlisted for an interview, make sure to check when interview signups begin for your specific company.

### Cancelling or Changing 1<sup>st</sup> Round Interviews:

You cannot cancel a first-round interview on short notice to take a 2<sup>nd</sup>-round interview. You can cancel a 1<sup>st</sup> round interview by 8:30 am two business days prior to the interview date (e.g. cancel no later than Thursday at 8:30 am for a Monday interview).

### Scheduling 2<sup>nd</sup> round interviews:

All employers interviewing on campus have formally agreed:

- to provide at least 3 full business days' advance notice on an out-of-town interview (e.g. invitation arrives Wed. night for following Tuesday interview), AND
- to offer at least 2 potential dates for a 2<sup>nd</sup> round interview
- If there are other employers you are interested in, please go directly to the career sections of their websites to learn more about their timeline. If you want help with this, you can schedule an appointment with one of the Advisors by logging into [DartBoard](#). Email Zachary.M.Vigliani@dartmouth.edu with any other questions!