

# Dartmouth Women in Business Finance, Consulting, and Other Internship Opportunities

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Dartmouth Women in Business aims to help women interested in business find their career paths and access the resources to help them do so. We run weekly events on a range of topics, including industry overviews, corporate recruiting and resume workshops. We are open to students of all genders, class years and majors.

Blitz: <a href="mailto:women.in.business@dartmouth.edu">women.in.business@dartmouth.edu</a>
Follow us on Instagram: @dartmouthwib
<a href="mailto:https://sites.dartmouth.edu/wib/">https://sites.dartmouth.edu/wib/</a>

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# **Summer Internships & Opportunities**

## **Ares Management**

#### 2021 Private Equity Summer Analyst

Ares Management is a publicly traded, leading global alternative asset management firm. Summer Analysts in the Private Equity Group will work as generalists with either the Ares Corporate Opportunities Fund or the Special Opportunities Fund. All Private Equity Summer Analysts will work with teams of private equity investment professionals on the sourcing, evaluation, and execution of investments across multiple industries and platforms, including: leveraged buyouts, growth equity, distressed credit, and rescue capital.

#### \*Apply online at

https://ares.taleo.net/careersection/ex/jobdetail.ftl?job=200238&tz=GMT-08%3A00&tzname=America %2FLos\_Angeles and email <a href="mailto:sherrera@aresmgmt.com">sherrera@aresmgmt.com</a> if interested.

## **Deutsche Bank**

### 2021 Corporate Finance Analyst Internship

Deutsche Bank invites sophomore students who are diverse (for example, students who identify as women, Black, Hispanic/ Latinx, LGBTQI, veterans, people with disabilities and those who may be diverse in other ways) to apply for early outreach consideration.

\*Apply for Sales, Trading & Structuring or Corporate Finance at <a href="https://www.db.com/careers/en/grad/role-search/job\_search\_results.html#country=231&career\_leve-le-11">https://www.db.com/careers/en/grad/role-search/job\_search\_results.html#country=231&career\_leve-le-11</a>

## **HSP - Henkel Search Partners**

## 2020 Executive Search Summer Internship - New York

HSP is a reputable, full-service, retained boutique search firm primarily serving buyside firms, including leading private equity funds, hedge funds and other alternative asset management firms. HSP's engagements span across a broad spectrum of geographies, levels, and functions, and our clients include many of the most distinguished private equity firms and hedge funds in the industry. HSP is dedicated to providing an unparalleled level of service, and our thorough approach, combined with our shared values of collaboration, professionalism, integrity and excellence, distinguishes us from our peers.

See below for some highlights on HSP:

- Young and growing firms with fast-paced, challenging environment
- Entrepreneurial and flat organization that offers direct exposure to senior team members
- Team-oriented approach that places an emphasis on working collaboratively

- Attractive opportunity in a relationship-building and people-oriented roles within financial services
- All female team

## Perella Weinberg Partners

#### 2021 Summer Analyst

The ten-week internship program offers a differentiated experience where interns play an active role on teams and make meaningful contributions from day one. Interns will collaborate directly with the Advisory M&A and Restructuring teams and gain real world transaction experience. The application is live on our <u>careers</u> page (note there are two application deadlines). Applications will be reviewed following each deadline and candidates are highly encouraged to apply by the accelerated deadline of April 5th.

#### \*Apply at

https://uscareers-pwpartners.icims.com/jobs/1557/2021-advisory-summer-analyst-program---chicago% 2c-los-angeles%2c-new-york%2c-san-francisco/job?mobile=false&width=608&height=500&bga=true&nee dsRedirect=false&jan1offset=480&jun1offset=480

## Sage Corps

## Virtual Summer 2020 Internship

Sage Corps offers internship and training opportunities with global startups remotely. Apply for the 12-week Remote Summer Internship and Career Development Program (deadline: April 12) or Summer 2-week program (deadline: June 1).

\*Apply at

12-Week Remote Program

https://member.sagecorps.com/form/534?field\_4063\_6157=email031920

## Two Sigma

## Venture Capital Intern

Two Sigma Ventures is an early-stage venture capital fund investing in entrepreneurs using technology to create the future. As an early-stage investor, they focus primarily on seed to Series B investment opportunities, and lead rounds when they believe they can be especially helpful to the company. Two Sigma often participates in multiple funding rounds throughout the lifecycle of a company, and always strives to support portfolio companies as they grow. Two Sigma Ventures invests across many different industries, with a focus on those companies that are leading efforts to create novel enterprise and consumer experiences using data.

#### \*Apply at

https://careers.twosigma.com/careers/JobDetail/New-York-New-York-United-States-Two-Sigma-Ventures-Intern/6260?source=LinkedIn

<sup>\*</sup>Reach out to ellie@henkelsp.com or nellie@henkelsp.com

# Full-time Opportunities

## **Alpha Sights**

#### Full-time Associates ('20s)

AlphaSights is a global information search firm that works primarily with leading consultants, private equity firms, corporations, and hedge funds. They were supposed to visit campus this spring, but due to the circumstances, they have switched to an entirely virtual interview process. They are still very excited to meet Dartmouth students, and they are looking for individuals to join their New York and San Francisco offices for full-time roles.

\*Apply at

https://grnh.se/9d5f163f1 (SF office) https://grnh.se/7cc622df1 (NY office)

# **Exploratory Programs/ Webinars**

## Bain & Company

Bain & Company is a top management consulting firm. They'll be hosting some virtual events where you can learn more about our firm, and connect with current employees who were once in your shoes.

- Learn more about their Private Equity Group (PEG) | Wednesday, April 15<sup>th</sup> 2020 at 3pm EST
  - a. Sign up here
- 2. Join a panel with Associate Consultants (AC) from New York office | Tuesday, April 21st 2020 at 12pm EST
  - a. Sign up here
- 3. Join a panel with Associate Consultants (AC) from Boston office | Thursday, April 23rd 2020 at 4pm EST
  - a. Sign up here

## **Bain Capital Private Equity**

In lieu of campus recruiting this semester, Bain Capital Private Equity will be hosting 2 virtual info sessions. Students of all class years are invited to join one or both sessions to learn more about Bain Capital, Private Equity, and their full-time P.E. Analyst Program. Content for both sessions will be the same, though there will be different presenters to provide their unique perspectives and experiences at the firm. There will be interactive polling and Q&A sessions throughout the webinar.

1. Bain Capital Private Equity Webinar | Thursday, April 9<sup>th</sup> 2020 at 5:00-6:00pm EST

a. Register here: <a href="https://cvent.me/rMWZWo">https://cvent.me/rMWZWo</a>

b. Join the call here: <a href="https://baincapital.zoom.us/j/216779521">https://baincapital.zoom.us/j/216779521</a>

2. Bain Capital Private Equity Webinar | Wednesday, April 29<sup>th</sup> 2020 at 5:00-6:00pm EST

a. Register here: <a href="https://cvent.me/E5n04m">https://cvent.me/E5n04m</a>

b. Join the call here: <a href="https://baincapital.zoom.us/j/307234447">https://baincapital.zoom.us/j/307234447</a>

#### Columbia Business School

#### **Deferred Enrollment MBA Program**

Get a step ahead by applying for free to Columbia Business School's highly-selective MBA program as a college senior. If accepted, students have a guaranteed spot in Columbia's MBA program, with the flexibility to begin their MBA when the time is right - two to five years after college graduation. The \$250 application fee is waived. The application deadline is April 15, 2020 and you have until July 1, 2020 to submit standardized test scores.

\*Apply at Columbia Business School | Deferred Enrollment Program

## **Keystone Strategy**

Keystone is a leading strategy and economic consulting firm with offices in Boston, San Francisco, New York, and Seattle. They cater to premier high technology firms, including Amazon, Expedia, Facebook, GE, Intel, LinkedIn, Microsoft, Nike, Zillow, and others. In this webinar, they will discuss both Keystone's work, as well as our Summer Associate roles class of 2022 (Summer 2021) and Full-Time Associate roles for class of 2021 (beginning Summer 2021).

- 1. Keystone Strategy Informational Webinar | Monday, April 6, 2020 at 5:30 PM EST
  - a. Register here: <a href="https://keystonestrategy.zoom.us/webinar/register/WN">https://keystonestrategy.zoom.us/webinar/register/WN</a> pKnJ92jJR1qLhLxZRlOhBQ

# Morgan Stanley

#### Virtual Coffee Chat

- Sales & Trading | Wednesday, April 29, 2020 | 4:30-6:30 PM EST
  - Application deadline: Wednesday, April 22

https://morganstanley.tal.net/vx/brand-2/candidate/so/pm/1/pl/2/opp/9895-Sales-Trading-Coffee-Chats-at-Dartmouth-College/en-GB

## **Romero Mentoring**

Free Online Spring Webinar Series

<sup>\*</sup>Apply at

In addition to introducing students to the professional world of finance, these valuation lectures are designed to teach students the fundamentals of investing and valuation. For students pursuing careers in finance, i.e. investment banking, equity research, investment analyst, private equity, hedge funds, etc. and students with strong interests in investing.

- 1. Intro to Stock Analysis- Domino's Pizza Case | Saturday, April 11th at 1:00PM FDT
  - a. Register here: <a href="https://zoom.us/webinar/register/WN\_gg540fBZQE0Fi9gqZKApNw">https://zoom.us/webinar/register/WN\_gg540fBZQE0Fi9gqZKApNw</a>
- 2. Stock Analysis- Shake Shack Investment Case | Saturday, April 18th at 1:00 PM FDT
  - a. Register here: <a href="https://zoom.us/webinar/register/WN\_ECXPar-nQZ6wd979SHt9-g">https://zoom.us/webinar/register/WN\_ECXPar-nQZ6wd979SHt9-g</a>
- 3. Romero Mentoring Career Programs Overview | Saturday, April 25th at 1:00PM EDT
  - a. Register here: <a href="https://zoom.us/webinar/register/WN\_a\_A0kd9wSVaqXZuoajTf-g">https://zoom.us/webinar/register/WN\_a\_A0kd9wSVaqXZuoajTf-g</a>

# **Special Opportunities**

## **Fanimal**

#### **Campus Ambassador**

Fanimal is a venture-backed tickets & live events platform with two key differentiators: low, transparent prices (no service fees!) and social group purchase. Fanimal is looking to spread the word through its campus Ambassador program. In exchange for elevating the profile of Fanimal on campus, Ambassadors will receive a Fanimal T-shirt, account credit, and discounts to concerts & live events (two superstar Ambassadors have received free Coachella wristbands). Ambassadors who are interested in a more substantive role will be eligible to shift over to our Growth team, an hourly paid position involving strategy and operations as we scale nationally. We have Ambassadors at Stanford, Cal, UCLA, USC, UT Austin, and several other schools, and are excited to continue growing the program!

\*Email Sam at sam@fanimal.com

## Lone Pine Repair

Lone Pine Repair is looking to sell their business this term so that they can be on campus with the new owners for the rest of the year to facilitate a smooth transition to the new management. A few key financial points are that they make around 250% ROI on money invested into parts and that as an owner you could make between \$150-\$200 an hour servicing repairs. There is a strong need for business oriented students looking to takeover roles such as inventory management, marketing outreach, accounting and general strategy. As a result, the company provides a comprehensive business experience that is incredibly attractive on a resume and

useful for interviews. If anyone is interested, please reach out to Natalie Garcia (<u>natalie.h.garcia.20@dartmouth.edu</u>) to learn more.

## Women's Student Business Mentorship Program

Interested in becoming an owner of a student business? Wondering why there is so little female representation in student company leadership? The Women's Student Business Mentorship Program is working to address some of the major barriers to women's involvement in student businesses. The WSBMP program connects interested women to ownership opportunities and then educates and mentors them throughout the management process. Now accepting all women interested in participating in the program or taking initiative in its development. Play a role in equalizing business ownership all while receiving hands on business experience!

\*Contact Kiera Klinsky (kiera.b.klinsky.21@dartmouth.edu) if you are interested.