

# Dartmouth Women in Business Finance, Consulting, and Other Internship Opportunities

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Dartmouth Women in Business aims to help women interested in business find their career paths and access the resources to help them do so. We run weekly events on a range of topics, including industry overviews, corporate recruiting and resume workshops. We are open to students of all genders, class years and majors.

Blitz: <u>women.in.business@dartmouth.edu</u> Follow us on Instagram: @dartmouthwib <u>https://sites.dartmouth.edu/wib/</u>

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# Summer Internships & Opportunities

## D.E. Shaw Group

#### 2020 Virtual Discovery Fellowship

The Discovery Fellowship is a unique educational program that gives participating students insight into our firm and industry. From May 18-20, fellows will participate in a content-driven curriculum of interactive case studies and seminars led by notable speakers and the firm's own analysts. They'll also spend time with senior leaders of the firm, discuss career paths in finance with recent hires and long-tenured employees, and develop relationships with students from schools around the country. A \$1,500 stipend will be provided.

\*Applications due April 26th and can be found here on the <u>fellowship program</u> <u>website</u>.

## HSP - Henkel Search Partners

#### 2020 Executive Search Summer Internship - New York

HSP is a reputable, full-service, retained boutique search firm primarily serving buy-side firms, including leading private equity funds, hedge funds and other alternative asset management firms. HSP's engagements span across a broad spectrum of geographies, levels, and functions, and our clients include many of the most distinguished private equity firms and hedge funds in the industry. HSP is dedicated to providing an unparalleled level of service, and our thorough approach, combined with our shared values of collaboration, professionalism, integrity and excellence, distinguishes us from our peers. There is no firm deadline, but HSP will be making final hiring decisions by the end of May.

See below for some highlights on HSP:

- Young and growing firms with fast-paced, challenging environment
- Entrepreneurial and flat organization that offers direct exposure to senior team members
- Team-oriented approach that places an emphasis on working collaboratively
- Attractive opportunity in a relationship-building and people-oriented roles within financial services
- All female team

\*Reach out to ellie@henkelsp.com or nellie@henkelsp.com

## Perella Weinberg Partners

#### 2021 Summer Analyst

The ten-week internship program offers a differentiated experience where interns play an active role on teams and make meaningful contributions from day one. Interns

will collaborate directly with the Advisory M&A and Restructuring teams and gain real world transaction experience. Application deadline: May 31, 2020

\*Apply at

https://uscareers-pwpartners.icims.com/jobs/1557/2021-advisory-summer-analyst-program---chicago% 2c-los-angeles%2c-new-york%2c-san-francisco/job?mobile=false&width=608&height=500&bga=true&nee dsRedirect=false&jan1offset=480&jun1offset=480

## **Puentes Abroad**

#### Virtual Summer 2020 Internship

The Puentes remote internships mirror in-person internships, inclusive of a cohort orientation, comprehensive internship matching and oversight, professional development and networking sessions, as well as additional programming acutely focused on how to successfully work from home. They also offer a combined virtual and in-person internship, with participants traveling to Argentina or Uruguay to continue the work during your December 2020 or January 2021 winter break. For extra funding, they also offer a <u>Pandemic Impact Essay Contest</u> due April 20, 2020.

- Summer program: June 1 to July 31
  - Deadline: April 20
- Fall program: September 14 to December 4
  - Deadline: July 20
- In-person program: December 2020 to January 2021

   Deadline: October 15

\*Apply at <a href="https://www.puentesabroad.com/application-form">https://www.puentesabroad.com/application-form</a>

## Sage Corps

#### Virtual Summer 2020 Internship

Sage Corps offers internship and training opportunities with global startups remotely. Apply for the 12-week Remote Summer Internship and Career Development Program (deadline: April 19) or Summer 2-week program (deadline: June 1).

\*Apply at

12-Week Remote Program

https://member.sagecorps.com/form/534?field\_4063\_6157=email031920

## Full-time Opportunities

Alpha Sights Full-time Associates ('20s) AlphaSights is a global information search firm that works primarily with leading consultants, private equity firms, corporations, and hedge funds. They were supposed to visit campus this spring, but due to the circumstances, they have switched to an entirely virtual interview process. They are still very excited to meet Dartmouth students, and they are looking for individuals to join their New York and San Francisco offices for full-time roles starting January 2021.

\*Apply at

<u>https://www.alphasights.com/careers/open-positions?gh\_jid=2152285</u> (SF office) or <u>https://www.alphasights.com/careers/open-positions?gh\_jid=2152239</u> (NY office)

## Exploratory Programs/ Webinars

## Bain & Company

Bain & Company is a top management consulting firm. They'll be hosting some virtual events where you can learn more about our firm, and connect with current employees who were once in your shoes.

- 1. Join a panel with Associate Consultants (AC) from New York office | Tuesday, April 21st 2020 at 12pm EST
  - a. Sign up <u>here</u>
- 2. Join a panel with Associate Consultants (AC) from Atlanta office | Wednesday, April 22nd 2020 at 4pm EST
  - a. Sign up <u>here</u>
- 3. Join a panel with Associate Consultants (AC) from Boston office | Thursday, April 23rd 2020 at 4pm EST
  - a. Sign up <u>here</u>
- Join a panel with Associate Consultants (AC) from San Francisco office | Monday, April 27th 2020 at 7pm EST

a. Sign up here

- 5. Join a panel with Associate Consultants (AC) from Seattle office | Wednesday, May 6th 2020 at 8pm EST
  - a. Sign up here

## **Bain Capital Private Equity**

In lieu of campus recruiting this semester, Bain Capital Private Equity will be hosting 2 virtual info sessions. Students of all class years are invited to join one or both sessions to learn more about Bain Capital, Private Equity, and their full-time P.E. Analyst Program. Content for both sessions will be the same, though there will be different presenters to provide their unique perspectives and experiences at the firm. There will be interactive polling and Q&A sessions throughout the webinar.

- 1. Bain Capital Private Equity Webinar | Wednesday, April 29<sup>th</sup> 2020 at 5:00-6:00pm EST
  - a. Register here: <u>https://cvent.me/E5nO4m</u>
  - b. Join the call here: <u>https://baincapital.zoom.us/j/307234447</u>

## **Goldman Sachs**

The Goldman Sachs Group, Inc., is an American multinational investment bank and financial services company headquartered in New York City. It offers services in investment management, securities, asset management, prime brokerage, and securities underwriting.

#### Virtual Coffee Chats

- Dartmouth IBD Coffee Chat | April 22, 2020
- Dartmouth CIMD Coffee Chat | April 22, 2020

\* Submit resume by April 19, 2020 at <a href="https://recruiting360.avature.net/candidates">https://recruiting360.avature.net/candidates</a>

#### Virtual Webinar Events

- Operations 101 | April 20, 2020 | 4:30-5:30PM EST
- Global Markets 101 | April 21, 2020 | 2:30-3:30PM EST
- Investment Banking 101 | April 21, 2020 | 4:00-5:00PM EST
- Investment Banking Coffee Chats | April 22, 2020 | 12:00-2:00PM EST
- Consumer & Investment Management AMA | April 22, 2020 | 4:30-5:30PM EST
- Investment Banking Coffee Chats | April 23, 2020 | 10:00AM-12:00PM EST

\*Register for webinars at <a href="https://recruiting360.avature.net/candidates">https://recruiting360.avature.net/candidates</a>

### McKinsey & Company Diversity & Inclusion Webinar Program

The McKinsey Black Network and Hispanic & Latino Network are hosting a series of webinars to provide virtual opportunities to learn more about the firm and what they do. You will have the opportunity to get to know consultants and recruiters in each of our regions and our practices. Webinar dates: April 3, 2020 to August 27, 2020. Register here: <u>https://www.surveys.online/jfe/form/SV\_cCHsmlwtymzeSFv</u>

### **Morgan Stanley**

Morgan Stanley is a leading global investment bank and wealth management firm. The company makes money primarily from three main units: institutional securities, wealth management, and investment management.

#### Virtual Webinar and Coffee Chat

• Firmwide Presentation | Wednesday, April 22, 2020 | 6-7PM EST

- Register here: <u>https://morganstanley.tal.net/vx/brand-2/candidate/so/pm/1/pl/2/opp/9922-2020-D</u> <u>artmouth-University-Summer-Analyst-Firmwide-Presentation/en-GB</u>
- Sales & Trading | Wednesday, April 29, 2020 | 4:30-6:30 PM EST
  - Application deadline: Wednesday, April 22

#### \*Apply at

https://morganstanley.tal.net/vx/brand-2/candidate/so/pm/1/pl/2/opp/9895-Sales-Trading-Coffee-Chats-at-Dartmouth-College/en-GB

#### Morgan Stanley Asia Webinar Series

- Introduction to Investment Banking Division | Tuesdaym May 5, 2020 | 10-11AM Hong Kong Time
  - Register here: <u>https://morganstanley.tal.net/vx/brand-2/candidate/so/pm/1/pl/2/opp/9907-Introdu</u> <u>ction-to-the-Investment-Banking-Division-North-America-Schools-Webinar/en-GB</u>

\*Application deadline: April 27th. More information in flyer attached to email.

## **Romero Mentoring**

#### Free Online Spring Webinar Series

In addition to introducing students to the professional world of finance, these valuation lectures are designed to teach students the fundamentals of investing and valuation. For students pursuing careers in finance, i.e. investment banking, equity research, investment analyst, private equity, hedge funds, etc. and students with strong interests in investing.

- 1. Romero Mentoring Career Programs Overview | Saturday, April 25th at 1:00PM EDT
  - a. Register here: <u>https://zoom.us/webinar/register/WN\_a\_A0kd9wSVaqXZuoajTf-g</u>

## **Special Opportunities**

## Fanimal

#### **Campus Ambassador**

Fanimal is a venture-backed tickets & live events platform with two key differentiators: low, transparent prices (no service fees!) and social group purchase. Fanimal is looking to spread the word through its campus Ambassador program. In exchange for elevating the profile of Fanimal on campus, Ambassadors will receive a Fanimal T-shirt, account credit, and discounts to concerts & live events (two superstar Ambassadors have received free Coachella wristbands). Ambassadors who are interested in a more substantive role will be eligible to shift over to our Growth team, an hourly paid position involving strategy and operations as we scale nationally. We have Ambassadors at Stanford, Cal, UCLA, USC, UT Austin, and several other schools, and are excited to continue growing the program!

\*Email Sam at sam@fanimal.com

## Lone Pine Repair

Lone Pine Repair is looking to sell their business this term so that they can be on campus with the new owners for the rest of the year to facilitate a smooth transition to the new management. A few key financial points are that they make around 250% ROI on money invested into parts and that as an owner you could make between \$150-\$200 an hour servicing repairs. There is a strong need for business oriented students looking to takeover roles such as inventory management, marketing outreach, accounting and general strategy. As a result, the company provides a comprehensive business experience that is incredibly attractive on a resume and useful for interviews. If anyone is interested, please reach out to Natalie Garcia (natalie.h.garcia.20@dartmouth.edu) to learn more.

## Women in Student Businesses

Interested in becoming an owner of a student business? Wondering why there is so little female representation in student company leadership? Women in Student Businesses is working to address some of the major barriers to women's involvement in student businesses. WISB connects interested women to ownership opportunities and then educates and mentors them throughout the management process. Now accepting all women interested in participating in the program or taking initiative in its development. Play a role in equalizing business ownership all while receiving hands on business experience!

\*Contact Kiera Klinsky (<u>kiera.b.klinsky.21@dartmouth.edu</u>) if you are interested.