

Dartmouth Women in Business Finance, Consulting, and Other Internship Opportunities

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Dartmouth Women in Business aims to help women interested in business find their career paths and access the resources to help them do so. We run weekly events on a range of topics, including industry overviews, corporate recruiting and resume workshops. We are open to students of all genders, class years and majors.

Blitz: women.in.business@dartmouth.edu
Follow us on Instagram: @dartmouthwib
https://sites.dartmouth.edu/wib/

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Summer Internships & Opportunities

HSP - Henkel Search Partners

2020 Executive Search Summer Internship - New York

HSP is a reputable, full-service, retained boutique search firm primarily serving buy-side firms, including leading private equity funds, hedge funds and other alternative asset management firms. HSP's engagements span across a broad spectrum of geographies, levels, and functions, and our clients include many of the most distinguished private equity firms and hedge funds in the industry. HSP is dedicated to providing an unparalleled level of service, and our thorough approach, combined with our shared values of collaboration, professionalism, integrity and excellence, distinguishes us from our peers. There is no firm deadline, but HSP will be making final hiring decisions by the end of May.

See below for some highlights on HSP:

- Young and growing firms with fast-paced, challenging environment
- Entrepreneurial and flat organization that offers direct exposure to senior team members
- Team-oriented approach that places an emphasis on working collaboratively
- Attractive opportunity in a relationship-building and people-oriented roles within financial services
- All female team

Perella Weinberg Partners

2021 Summer Analyst

The ten-week internship program offers a differentiated experience where interns play an active role on teams and make meaningful contributions from day one. Interns will collaborate directly with the Advisory M&A and Restructuring teams and gain real world transaction experience. Application deadline: May 31, 2020

*Apply at

https://uscareers-pwpartners.icims.com/jobs/1557/2021-advisory-summer-analyst-program---chicago% 2c-los-angeles%2c-new-york%2c-san-francisco/job?mobile=false&width=608&height=500&bga=true&nee dsRedirect=false&jan1offset=480&jun1offset=480

Point72

Virtual Academy Summer Externship 2020

Point72 is a global asset management firm that dedicates significant time and resources to the careers of its Portfolio Managers (PMs) and Analysts. The Point72 Academy Summer Externship is a four-week, intensive virtual training program for

^{*}Reach out to ellie@henkelsp.com or nellie@henkelsp.com

2021 graduates whose internships may have been affected by COVID-19. As a participant, you will get virtual crash courses in investing topics from their Academy and Investment Professional Development Teams and gain insights from Point72 Investment Professionals. You'll also work with your peers to prepare and present case studies to our teams. Point72 will provide a competitive stipend during this time, and successful candidates will be invited to interview for their 2021 full-time Point72 Academy Associate class.

Puentes Abroad

Virtual Summer 2020 Internship

The Puentes remote internships mirror in-person internships, inclusive of a cohort orientation, comprehensive internship matching and oversight, professional development and networking sessions, as well as additional programming acutely focused on how to successfully work from home. They also offer a combined virtual and in-person internship, with participants traveling to Argentina or Uruguay to continue the work during your December 2020 or January 2021 winter break.

• Fall program: September 14 to December 4

o Deadline: July 20

• In-person program: December 2020 to January 2021

o Deadline: October 15

Sage Corps

Virtual Summer 2020 Internship

Sage Corps offers internship and training opportunities with global startups remotely. Apply for the 12-week Remote Summer Internship and Career Development Program (deadline: May 10) or Summer 2-week program (deadline: June 1).

*Apply at

12 Week Remote Internship and Career Development Program
https://member.sagecorps.com/form/534?field_4063_6157=email031920

Tuck Business Bridge Program

Virtual Business Program Summer 2020

The Tuck Business Bridge Program provides undergraduates from liberal arts, science, and engineering backgrounds with a comprehensive business curriculum taught by world-class MBA professors at the Tuck School of Business at Dartmouth. Coupled with a group capstone project and career development programming, the program

^{*}Apply at 2020 Academy Summer Externship - Virtual

^{*}Apply at https://www.puentesabroad.com/application-form

prepares wise leaders to become the difference in the world of business and beyond. Applications are accepted on a rolling admissions basis until spots are filled up.

*Apply at http://bridge.tuck.dartmouth.edu/apply-to-bridge/

Zynga

Project Management Intern Summer 2020

Zynga is a leading developer of the world's most popular social games that are played by millions of people around the world every single day. They are headquartered in San Francisco and have additional offices in the U.S, Canada, the U.K and India. Since their founding in 2007, their mission has been to connect the world through games and delight consumers with social gaming experiences. To-date, more than one billion people have played our games across Web and mobile, including FarmVille, Zynga Poker, Words With Friends, Hit it Rich! Slots and CSR.

Zynga is looking for a best-in-class Project Management Intern to join our team. They are looking for talented, motivated and experienced individual to help manage scheduling and oversee our development processes. Qualified individuals are expected to be organized, with excellent communication skills, and have a proven track record in managing software development projects.

*Apply at Zynga Careers - Project Management Intern (Summer 2020)

UI/ UX Intern Summer 2020

The UI/UX Design Intern will work closely with Producers, Product Managers, and Engineers to help design, mock and implement feature UI and UX flows.

*Apply at Zynga Careers - UI/UX Intern (Summer 2020)

Full-time Opportunities

Alpha Sights

Full-time Associates ('20s)

AlphaSights is a global information search firm that works primarily with leading consultants, private equity firms, corporations, and hedge funds. They were supposed to visit campus this spring, but due to the circumstances, they have switched to an entirely virtual interview process. They are still very excited to meet Dartmouth students, and they are looking for individuals to join their New York and San Francisco offices for full-time roles starting January 2021.

*Apply at

https://www.alphasights.com/careers/open-positions?gh_jid=2152285 (SF office) or https://www.alphasights.com/careers/open-positions?gh_jid=2152289 (NY office)

Exploratory Programs/ Webinars

Bain & Company

Bain & Company is a top management consulting firm. They'll be hosting some virtual events where you can learn more about our firm, and connect with current employees who were once in your shoes.

- 1. Join a panel with Associate Consultants (AC) from Seattle office | Wednesday, May 6th 2020 at 8pm EST
 - a. Sign up here

McKinsey & Company

Diversity & Inclusion Webinar Program

The McKinsey Black Network and Hispanic & Latino Network are hosting a series of webinars to provide virtual opportunities to learn more about the firm and what they do. You will have the opportunity to get to know consultants and recruiters in each of our regions and our practices. Webinar dates: April 3, 2020 to August 27, 2020. Register here: https://www.surveys.online/jfe/form/SV cCHsmlwtymzeSFv

PJT Partners

PJT Partners is a global advisory-focused investment bank. Their team of senior professionals delivers a wide array of strategic advisory, shareholder engagement, restructuring and special situations and private fund advisory and placement services to corporations, financial sponsors, institutional investors and governments around the world. They offer a unique portfolio of advisory services designed to help our clients achieve their strategic objectives. They also provide, through Park Hill, private fund advisory and placement services for alternative investment managers, including private equity funds, real estate funds and hedge funds.

Virtual Coffee Chats

• Thursday, May 7 and Friday, May 8 via Zoom *Apply by sending your resume to careersus@pjtpartners.com by Sunday, May 3.

Magnuson Center for Entrepreneurship

"Navigating Your Startup Through a Crisis" Workshop Series

Join the Magnuson Center for Entrepreneurship and alumni experts for a timely and practical discussion. In this moment of nearly unprecedented dislocation and uncertainty, startup founders should take stock to understand how their reality has

changed and what that means for their companies moving forward. For many, hard decisions will need to be made, as customers, funders, partners and employees find themselves in changed circumstances.

- "Founder leadership" | May 7
- "Pivoting your company" | May 14
- "Marketing and selling in a remote environment" | May 21

*Register here:

https://www.eventbrite.com/e/navigating-your-startup-through-a-crisis-workshop-series-tickets-101357105832

Morgan Stanley

Morgan Stanley is a leading global investment bank and wealth management firm. The company makes money primarily from three main units: institutional securities, wealth management, and investment management.

Morgan Stanley Asia Webinar Series

- Introduction to Technology | Wednesday, May 13, 2020 | 5-6PM Hong Kong Time
 - Register here:
 https://morganstanley.tal.net/vx/lang-en-GB/mobile-0/brand-2/xf-b8d872b58341/can didate/so/pm/1/pl/2/opp/9974-Morgan-Stanley-Asia-Webinar-Series-Introduction-to-T echnology-Division/en-GB

Romero Mentoring

Free Online Spring Webinar Series

In addition to introducing students to the professional world of finance, these valuation lectures are designed to teach students the fundamentals of investing and valuation. For students pursuing careers in finance, i.e. investment banking, equity research, investment analyst, private equity, hedge funds, etc. and students with strong interests in investing.

- 1. Amazon.com, Inc. (AMZN) Stock Analysis | Saturday, May 2nd at 1:00PM EDT
 - a. Register here: https://zoom.us/webinar/register/WN_vc2TZTTcQxSrse3zv-gWBQ

Special Opportunities

Aspire to Her

Interested in learning how to launch your career on the right trajectory? Want to learn from inspiring businesswomen and join a community of young female

^{*}Application deadline May 10, 2020. More information in flyer attached to email.

professionals? <u>Aspire to Her</u> would like to invite you to join their community of young businesswomen navigating the launch of their careers!

Through in-depth interviews, monthly newsletters, and in-person/digital experiences, they connect inspiring women in the business field to share their advice on launching your career in the right trajectory. Click here to check out their curated resources for college students, subscribe to our newsletter, and register for their upcoming "Navigating College & Post-Grad" virtual event on May 20th at 7 PM EST!

Fanimal

Campus Ambassador

Fanimal is a venture-backed tickets & live events platform with two key differentiators: low, transparent prices (no service fees!) and social group purchase. Fanimal is looking to spread the word through its campus Ambassador program. In exchange for elevating the profile of Fanimal on campus, Ambassadors will receive a Fanimal T-shirt, account credit, and discounts to concerts & live events (two superstar Ambassadors have received free Coachella wristbands). Ambassadors who are interested in a more substantive role will be eligible to shift over to our Growth team, an hourly paid position involving strategy and operations as we scale nationally. We have Ambassadors at Stanford, Cal, UCLA, USC, UT Austin, and several other schools, and are excited to continue growing the program!

*Email Sam at sam@fanimal.com

Lone Pine Repair

Lone Pine Repair is looking to sell their business this term so that they can be on campus with the new owners for the rest of the year to facilitate a smooth transition to the new management. A few key financial points are that they make around 250% ROI on money invested into parts and that as an owner you could make between \$150-\$200 an hour servicing repairs. There is a strong need for business oriented students looking to takeover roles such as inventory management, marketing outreach, accounting and general strategy. As a result, the company provides a comprehensive business experience that is incredibly attractive on a resume and useful for interviews. If anyone is interested, please reach out to Natalie Garcia (natalie.h.garcia.20@dartmouth.edu) to learn more.

Women in Student Businesses

Interested in becoming an owner of a student business? Wondering why there is so little female representation in student company leadership? Women in Student Businesses is working to address some of the major barriers to women's involvement in student businesses. WISB connects interested women to ownership opportunities and then educates and mentors them throughout the management process. Now accepting all women interested in participating in the program or taking initiative in

its development. Play a role in equalizing business ownership all while receiving hands on business experience!

*Contact Kiera Klinsky (kiera.b.klinsky.21@dartmouth.edu) if you are interested.