

# Dartmouth Women in Business Finance, Consulting, and Other Internship Opportunities

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Dartmouth Women in Business aims to help women interested in business find their career paths and access the resources to help them do so. We run weekly events on a range of topics, including industry overviews, corporate recruiting and resume workshops. We are open to students of all genders, class years and majors.

Blitz: <a href="mailto:women.in.business@dartmouth.edu">women.in.business@dartmouth.edu</a>
Follow us on Instagram: @dartmouthwib
<a href="mailto:https://sites.dartmouth.edu/wib/">https://sites.dartmouth.edu/wib/</a>

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# Summer Internships & Opportunities

# Aspire to Her

### 2020 Summer Innovator Program

Interested in gaining real-world consulting experience this summer? Want to grow your skillset, expand your professional network, and strengthen your resume? Aspire to Her is partnering with Accenture Women in Interactive (WiN) to launch a four-week virtual Summer Innovator Program from 5/29 to 6/29. In this program, you will have the opportunity to consult on a real business challenge for a female-founded startup, which will ultimately culminate in a final pitch competition. Some program activities include weekly webinars by Accenture WiN consultants, professional development workshops, and virtual coffee chats with industry leaders.

\*Apply at: <a href="https://www.aspiretoher.com/innovatorprogram">https://www.aspiretoher.com/innovatorprogram</a>

Applications close May 17th. Limited spots available.

## **HSP - Henkel Search Partners**

#### 2020 Executive Search Summer Internship - New York

HSP is a reputable, full-service, retained boutique search firm primarily serving buy-side firms, including leading private equity funds, hedge funds and other alternative asset management firms. HSP's engagements span across a broad spectrum of geographies, levels, and functions, and our clients include many of the most distinguished private equity firms and hedge funds in the industry. HSP is dedicated to providing an unparalleled level of service, and our thorough approach, combined with our shared values of collaboration, professionalism, integrity and excellence, distinguishes us from our peers. There is no firm deadline, but HSP will be making final hiring decisions by the end of May.

See below for some highlights on HSP:

- Young and growing firms with fast-paced, challenging environment
- Entrepreneurial and flat organization that offers direct exposure to senior team members
- Team-oriented approach that places an emphasis on working collaboratively
- Attractive opportunity in a relationship-building and people-oriented roles within financial services
- All female team

\*Reach out to ellie@henkelsp.com or nellie@henkelsp.com

# Magnuson Center for Entrepreneurship

#### 2020 Summer Entrepreneurial Internship Program

The Entrepreneurial Internship Program offers Dartmouth students opportunities to which they have not traditionally been exposed. These include internships at startups, tech companies, and venture capital firms. The list of opportunities is updated on a rolling basis. These companies are offering entrepreneurial internships for Dartmouth students - there is supportive professional development and mentoring throughout the summer with Dartmouth alumni.

\*Apply here: <a href="https://magnuson.dartmouth.edu/internships/">https://magnuson.dartmouth.edu/internships/</a>

# Morgan Stanley

Morgan Stanley is a leading global investment bank and wealth management firm. The company makes money primarily from three main units: institutional securities, wealth management, and investment management.

# 2021 Summer Analyst applications are now open at <u>Students & Graduates Programs!</u>

Eligible candidates may apply to up to three programs. There are different deadlines, depending on the specific program. Some programs include:

- July 27: Investment Banking, Investment Management, Sales & Trading
- September 6: Corporate Services, Finance, Human Resources, Operations

## 2021 Sophomore Summer Diversity Program

This program is for Black, Hispanic, Native American, Female and/or LGBT+ college sophomores. This 10-week program consists of a variety of presentations and exercises led by experts ranging from professors and industry leaders to current Analysts and senior bankers.

\*Apply at <u>Sophomore Summer Analyst</u> by September 6

# Perella Weinberg Partners

## 2021 Summer Analyst

The ten-week internship program offers a differentiated experience where interns play an active role on teams and make meaningful contributions from day one. Interns will collaborate directly with the Advisory M&A and Restructuring teams and gain real world transaction experience. Application deadline: May 31, 2020

#### \*Apply at

https://uscareers-pwpartners.icims.com/jobs/1557/2021-advisory-summer-analyst-program---chicago% 2c-los-angeles%2c-new-york%2c-san-francisco/job?mobile=false&width=608&height=500&bga=true&nee dsRedirect=false&jan1offset=480&jun1offset=480

#### Point72

#### Virtual Academy Summer Externship 2020

Point72 is a global asset management firm that dedicates significant time and resources to the careers of its Portfolio Managers (PMs) and Analysts. The Point72 Academy Summer Externship is a four-week, intensive virtual training program for 2021 graduates whose internships may have been affected by COVID-19. As a participant, you will get virtual crash courses in investing topics from their Academy and Investment Professional Development Teams and gain insights from Point72 Investment Professionals. You'll also work with your peers to prepare and present case studies to our teams. Point72 will provide a competitive stipend during this time, and successful candidates will be invited to interview for their 2021 full-time Point72 Academy Associate class.

#### **Puentes Abroad**

#### In-Person and Remote Internships

The Puentes remote internships mirror in-person internships, inclusive of a cohort orientation, comprehensive internship matching and oversight, professional development and networking sessions, as well as additional programming acutely focused on how to successfully work from home. They also offer a combined virtual and in-person internship, with participants traveling to Argentina or Uruguay to continue the work during your December 2020 or January 2021 winter break.

- Fall program: September 14 to December 4
  - o Deadline: July 20
- In-person program: December 2020 to January 2021
  - o Deadline: October 15

# Sage Corps

## Virtual Summer 2020 Internship

Sage Corps offers internship and training opportunities with global startups remotely. Apply for the 12-week Remote Summer Internship and Remote Fall program (deadline: July 1).

<sup>\*</sup>Apply at 2020 Academy Summer Externship - Virtual

<sup>\*</sup>Apply at <a href="https://www.puentesabroad.com/application-form">https://www.puentesabroad.com/application-form</a>

<sup>\*</sup>Apply at

12 Week Remote Internship and Career Development Program
https://member.sagecorps.com/form/534?field\_4063\_6157=email031920

# **Starwood Capital**

#### **Summer 2021 Internships**

Starwood Capital Group is an investment firm looking to hire a select group of highly motivated summer interns (Undergraduate Class of 2022) with the goal of identifying talent for their Full-time Analyst Program. Their size and structure provides individuals with a high level of responsibility and the unique opportunity to work directly with senior management, joint venture partners, investment bankers, brokers and commercial lenders in all real estate classes. Summer Interns will participate in a variety of specialized trainings that will refine their skills and assist them in transitioning into the professional working environment of Starwood and the investment industry as a whole. A mentorship driven program allows the Summer Interns to create lasting relationships that will support the continued growth of a successful career.

\*Apply here for roles such as Acquisitions Intern, Asset Management Intern, and Portfolio Management Intern:

https://starwoodcapital.com/careers/starwood-capital-group-open-positions/

# **Tuck Business Bridge Program**

### Virtual Business Program Summer 2020

The Tuck Business Bridge Program provides undergraduates from liberal arts, science, and engineering backgrounds with a comprehensive business curriculum taught by world-class MBA professors at the Tuck School of Business at Dartmouth. Coupled with a group capstone project and career development programming, the program prepares wise leaders to become the difference in the world of business and beyond. Applications are currently being accepted on a rolling admissions basis until spots are filled up.

\*Apply at <a href="http://bridge.tuck.dartmouth.edu/apply-to-bridge/">http://bridge.tuck.dartmouth.edu/apply-to-bridge/</a>

# Zynga

## Project Management Intern Summer 2020

Zynga is a leading developer of the world's most popular social games that are played by millions of people around the world every single day. They are headquartered in San Francisco and have additional offices in the U.S, Canada, the U.K and India. Since their founding in 2007, their mission has been to connect the world through games and delight consumers with social gaming experiences. To-date, more than one billion

people have played our games across Web and mobile, including FarmVille, Zynga Poker, Words With Friends, Hit it Rich! Slots and CSR.

Zynga is looking for a best-in-class Project Management Intern to join our team. They are looking for talented, motivated and experienced individual to help manage scheduling and oversee our development processes. Qualified individuals are expected to be organized, with excellent communication skills, and have a proven track record in managing software development projects.

\*Apply at Zynga Careers - Project Management Intern (Summer 2020)

#### UI/ UX Intern Summer 2020

The UI/UX Design Intern will work closely with Producers, Product Managers, and Engineers to help design, mock and implement feature UI and UX flows.

\*Apply at Zynga Careers - UI/UX Intern (Summer 2020)

# Full-time Opportunities

# **Alpha Sights**

#### Full-time Associates ('20s)

AlphaSights is a global information search firm that works primarily with leading consultants, private equity firms, corporations, and hedge funds. They were supposed to visit campus this spring, but due to the circumstances, they have switched to an entirely virtual interview process. They are still very excited to meet Dartmouth students, and they are looking for individuals to join their New York and San Francisco offices for full-time roles starting January 2021.

\*Apply at

https://www.alphasights.com/careers/open-positions?gh\_jid=2152285 (SF office) or https://www.alphasights.com/careers/open-positions?gh\_jid=2152285 (NY office)

# **Insight Venture Partners**

#### Full-time Analysts Fall 2021

Insight is a venture capital and private equity firm located in the heart of New York City. Insight's Onsite Business Analyst program is a rare opportunity for graduating seniors to work for a leading VC/PE firm and receive world-class training in finance, corporate strategy, and investing. They have now opened the resume drop for the class of 2021 to apply to the Full-time Onsite Business Analyst role starting in September 2021. Selected candidates will be invited to interview on a rolling basis starting in early summer.

#### More information here:

https://www.dropbox.com/s/h2h0yv6e4trvjgd/Fall%202021%20Onsite%20Analyst%20Recruiting%20Deck\_v3.pdf?dl=0

#### \*Apply at

https://jobs.smartrecruiters.com/ni/InsightVenturePartners/5e86ae21-bb4b-4886-93a8-7e4cd031915b-2021-onsite-business-analyst

# **Exploratory Programs/ Webinars**

# **Bain Capital**

Bain Capital is an American private investment firm that specializes in private equity, venture capital, credit, public equity, impact investing, life sciences, and real estate. Bain Capital invests across a range of industry sectors and geographic regions.

#### **Tech Opportunities Webinar**

Students of all class years are invited to join and learn more about Bain Capital and the Tech Opps Analyst Program. Members of the Tech Opps team will be on hand to talk about their experiences at Bain Capital and provide insight into this exciting opportunity with our newest business at the firm! We will also share details on our upcoming recruiting process for Juniors seeking 2021 full-time Analyst opportunities and include a Q&A for students to ask questions.

• Tech Opportunities Webinar | Wednesday May 27<sup>th</sup> | 5:00-6:00pm EST

Program details: <a href="https://baincapital.box.com/s/lo2h7jagk7tgu9tb9gvnnl2tbe9pv53w">https://baincapital.box.com/s/lo2h7jagk7tgu9tb9gvnnl2tbe9pv53w</a>

Register here by May 27: https://www.surveymonkey.com/r/B9ZD67K

Zoom link here: <a href="https://baincapital.zoom.us/webinar/register/WN\_a8F7occEQ1KqmwmxfXRVgQ">https://baincapital.zoom.us/webinar/register/WN\_a8F7occEQ1KqmwmxfXRVgQ</a>;

## **Center of Professional Development**

The CPD is an amazing resources for finding internships during any term in any industry. Every week, they highlight a different industry in their "Weekly Industry Spotlight" on the front page. Here are some additional links for job hunting!

**Employer Research Guide** 

<u>Vault.com</u> (Login with Dartmouth ID)

Covintern.com/jobs

Hiring20.com

# Goldman Sachs

The Goldman Sachs Group, Inc., is an American multinational investment bank and financial services company headquartered in New York City. It offers services in

investment management, securities, asset management, prime brokerage, and securities underwriting.

# Virtual Webinar Events (\*Register by clicking on the bullet point and following the imbedded link!\*)

#### Monday, May 18:

- <u>Virtual Recruitment 101: Pre-Application 3:00pm-4:00pm EST</u>
- CIMD Coffee Chats Week of May 18

#### Tuesday, May 19:

Investment Banking 101: 4:00pm-5:00pm EST

#### Monday, May 25:

• <u>CIMD Coffee Chats - Week of May 25</u>

#### Tuesday, May 26:

• <u>Virtual Recruitment 101: Pre-Application 8:00pm-9:00pm EST</u>

#### Monday, June 1:

• CIMD Coffee Chats - Week of June 1 (apply now)

# Magnuson Center for Entrepreneurship

## "Navigating Your Startup Through a Crisis" Workshop Series

Join the Magnuson Center for Entrepreneurship and alumni experts for a timely and practical discussion. In this moment of nearly unprecedented dislocation and uncertainty, startup founders should take stock to understand how their reality has changed and what that means for their companies moving forward. For many, hard decisions will need to be made, as customers, funders, partners and employees find themselves in changed circumstances.

"Marketing and selling in a remote environment" | May 21

#### \*Register here:

 $\frac{https://www.eventbrite.com/e/navigating-your-startup-through-a-crisis-workshop-series-tickets-10135}{7105832}$ 

# McKinsey & Company

#### Diversity & Inclusion Webinar Program

The McKinsey Black Network and Hispanic & Latino Network are hosting a series of webinars to provide virtual opportunities to learn more about the firm and what they do. You will have the opportunity to get to know consultants and recruiters in each of our regions and our practices. Webinar dates: April 3, 2020 to August 27, 2020. Register here: <a href="https://www.surveys.online/jfe/form/SV">https://www.surveys.online/jfe/form/SV</a> cCHsmlwtymzeSFv

# **Morgan Stanley**

Morgan Stanley is a leading global investment bank and wealth management firm. The company makes money primarily from three main units: institutional securities, wealth management, and investment management.

#### Morgan Stanley Asia Webinar Series

- Introduction to Sales & Trading | June 1, 2020 | 7-9PM Hong Kong Time
  - Register here by May 24: https://morganstanley.tal.net/vx/lang-en-GB/candidate/postings/6308

# **Romero Mentoring**

### Free Online Spring Webinar Series

In addition to introducing students to the professional world of finance, these valuation lectures are designed to teach students the fundamentals of investing and valuation. For students pursuing careers in finance, i.e. investment banking, equity research, investment analyst, private equity, hedge funds, etc. and students with strong interests in investing.

- 1. Zoom (ZM) Stock Analysis | Saturday, May 16th at 1:00PM EDT
  - a. Register here: Register

#### **Turazo**

#### Online Career Fair

Turazo, a software company, is hosting a series of free virtual career events for college students in light of the impact Covid-19 has had. The career fair has students from over 70 different universities and volunteer professionals from over 200 companies including Amazon, KPMG, Netflix and more. Students and college grads can easily and immediately book conversations with volunteer professionals for career advice, networking and even finding jobs or internships.

\*Register here: <a href="https://www.onlinecareerfair.org/">https://www.onlinecareerfair.org/</a>

# **Special Opportunities**

# Aspire to Her

Interested in learning how to launch your career on the right trajectory? Want to learn from inspiring businesswomen and join a community of young female professionals? Aspire to Her would like to invite you to join their community of young businesswomen navigating the launch of their careers!

Through in-depth interviews, monthly newsletters, and in-person/digital experiences, they connect inspiring women in the business field to share their advice on launching your career in the right trajectory. Click <a href="here">here</a> to check out their curated resources for college students, subscribe to our newsletter, and register for their upcoming "Navigating College & Post-Grad" <a href="here">virtual event</a> on May 20th at 7 PM EST!

#### **Fanimal**

#### **Campus Ambassador**

Fanimal is a venture-backed tickets & live events platform with two key differentiators: low, transparent prices (no service fees!) and social group purchase. Fanimal is looking to spread the word through its campus Ambassador program. In exchange for elevating the profile of Fanimal on campus, Ambassadors will receive a Fanimal T-shirt, account credit, and discounts to concerts & live events (two superstar Ambassadors have received free Coachella wristbands). Ambassadors who are interested in a more substantive role will be eligible to shift over to our Growth team, an hourly paid position involving strategy and operations as we scale nationally. We have Ambassadors at Stanford, Cal, UCLA, USC, UT Austin, and several other schools, and are excited to continue growing the program!

\*Email Sam at <a href="mailto:sam@fanimal.com">sam@fanimal.com</a>

# Lone Pine Repair

Lone Pine Repair is looking to sell their business this term so that they can be on campus with the new owners for the rest of the year to facilitate a smooth transition to the new management. A few key financial points are that they make around 250% ROI on money invested into parts and that as an owner you could make between \$150-\$200 an hour servicing repairs. There is a strong need for business oriented students looking to takeover roles such as inventory management, marketing outreach, accounting and general strategy. As a result, the company provides a comprehensive business experience that is incredibly attractive on a resume and useful for interviews. If anyone is interested, please reach out to Natalie Garcia (natalie.h.garcia.20@dartmouth.edu) to learn more.

#### Women in Student Businesses

Interested in becoming an owner of a student business? Wondering why there is so little female representation in student company leadership? Women in Student Businesses is working to address some of the major barriers to women's involvement in student businesses. WISB connects interested women to ownership opportunities and then educates and mentors them throughout the management process. Now accepting all women interested in participating in the program or taking initiative in its development. Play a role in equalizing business ownership all while receiving hands on business experience!

\*Contact Kiera Klinsky (<u>kiera.b.klinsky.21@dartmouth.edu</u>) if you are interested.