



# Dartmouth Women in Business Finance, Consulting, and Other Internship Opportunities

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Dartmouth Women in Business aims to help women interested in business find their career paths and access the resources to help them do so. We run weekly events on a range of topics, including industry overviews, corporate recruiting and resume workshops. We are open to students of all genders, class years and majors.

Blitz: [women.in.business@dartmouth.edu](mailto:women.in.business@dartmouth.edu)

Follow us on Instagram: @dartmouthwib

<https://sites.dartmouth.edu/wib/>



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# Summer Internships & Opportunities

## **Magnuson Center for Entrepreneurship**

### **2020 Summer Entrepreneurial Internship Program**

The Entrepreneurial Internship Program offers Dartmouth students opportunities to which they have not traditionally been exposed. These include internships at startups, tech companies, and venture capital firms. The list of opportunities is updated on a rolling basis. These companies are offering entrepreneurial internships for Dartmouth students - there is supportive professional development and mentoring throughout the summer with Dartmouth alumni.

\*Apply here: <https://magnuson.dartmouth.edu/internships/>

## **Morgan Stanley**

Morgan Stanley is a leading global investment bank and wealth management firm. The company makes money primarily from three main units: institutional securities, wealth management, and investment management.

### **2021 Summer Analyst applications are now open at [Students & Graduates Programs!](#)**

Eligible candidates may apply to up to three programs. There are different deadlines, depending on the specific program. Some programs include:

- July 27: Investment Banking, Investment Management, Sales & Trading
- September 6: Corporate Services, Finance, Human Resources, Operations

### **2021 Sophomore Summer Diversity Program**

This program is for Black, Hispanic, Native American, Female and/or LGBT+ college sophomores. This 10-week program consists of a variety of presentations and exercises led by experts ranging from professors and industry leaders to current Analysts and senior bankers.

\*Apply at [Sophomore Summer Analyst](#) by September 6

### **MS Asia 2021 Internship Recruitment Process Webinar**

- Recruitment Processes & Tips | June 17, 2020 4-5PM (Hong Kong)
  - Register here: <https://morganstanley.tal.net/vx/lang-en-GB/candidate/postings/6392> by June 10

## **Northern Pine Partners**

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Northern Pine Partners is a San Francisco based private equity fund, comprised of former CEOs, investors and operating partners focused on acquiring one company.

## Summer 2020 Internship

They are recruiting a full-time analyst for the summer, with the option to extend part-time into the fall. Looking for a sharp, entrepreneurial and hard-working individual hungry for challenges and career growth, and eager to learn about new industries and the process of acquiring a mid-size business with profit (EBITDA) of \$2M - \$5M. The analyst will develop skills relevant to a future career in entrepreneurship, private equity, investment banking or consulting. Open to all grades and backgrounds.

\*Apply by emailing a resume and statement of interest to [carla@northernpinepartner.com](mailto:carla@northernpinepartner.com) by June 12

## Puentes Abroad

### In-Person and Remote Internships

The Puentes remote internships mirror in-person internships, inclusive of a cohort orientation, comprehensive internship matching and oversight, professional development and networking sessions, as well as additional programming acutely focused on how to successfully work from home. They also offer a combined virtual and in-person internship, with participants traveling to Argentina or Uruguay to continue the work during your December 2020 or January 2021 winter break.

- Fall program: September 14 to December 4
  - Deadline: July 20
- In-person program: December 2020 to January 2021
  - Deadline: October 15

\*Apply at <https://www.puentesabroad.com/application-form>

## Sage Corps

### Gap Semester Experience Lab at UC Berkeley

This graduate-level program is now open for undergraduates who want to enroll for a gap semester. At Experience Lab, you'll have the opportunity to travel and learn in one of their program cities in the United States. Each city has a network of companies vetted by their team. You'll work with leaders and teammates to build real solutions to real problems, ranging from supply chain networks, to new algorithm methods for a fin-tech startup, or a go-to-market strategy for an e-commerce site. By the end, you will have a portfolio of real-world work projects, a robust network, new practical tools, a certificate from the Experience Lab at UC Berkeley, and even the potential to earn academic credit at your home university.

\*Apply at [Experience Lab at UC Berkeley](#)

### Virtual Summer 2020 Internship

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Sage Corps offers internship and training opportunities with global startups remotely. Apply for the 12-week Remote Summer Internship and Remote Fall program (deadline: July 1).

\*Apply at

[12 Week Remote Internship and Career Development Program](#)

[https://member.sagecorps.com/form/534?field\\_4063\\_6157=email031920](https://member.sagecorps.com/form/534?field_4063_6157=email031920)

## **Starwood Capital**

### **Summer 2021 Internships**

Starwood Capital Group is an investment firm looking to hire a select group of highly motivated summer interns (Undergraduate Class of 2022) with the goal of identifying talent for their Full-time Analyst Program. Their size and structure provides individuals with a high level of responsibility and the unique opportunity to work directly with senior management, joint venture partners, investment bankers, brokers and commercial lenders in all real estate classes. Summer Interns will participate in a variety of specialized trainings that will refine their skills and assist them in transitioning into the professional working environment of Starwood and the investment industry as a whole. A mentorship driven program allows the Summer Interns to create lasting relationships that will support the continued growth of a successful career.

\*Apply here for roles such as Acquisitions Intern, Asset Management Intern, and Portfolio Management Intern:

<https://starwoodcapital.com/careers/starwood-capital-group-open-positions/>

## **Tuck Business Bridge Program**

### **Virtual Business Program Summer 2020**

The Tuck Business Bridge Program provides undergraduates from liberal arts, science, and engineering backgrounds with a comprehensive business curriculum taught by world-class MBA professors at the Tuck School of Business at Dartmouth. Coupled with a group capstone project and career development programming, the program prepares wise leaders to become the difference in the world of business and beyond. Applications are currently being accepted on a rolling admissions basis until spots are filled up.

\*Apply at <http://bridge.tuck.dartmouth.edu/apply-to-bridge/>

## **Zynga**

### **Project Management Intern Summer 2020**

Zynga is a leading developer of the world's most popular social games that are played by millions of people around the world every single day. They are headquartered in

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San Francisco and have additional offices in the U.S, Canada, the U.K and India. Since their founding in 2007, their mission has been to connect the world through games and delight consumers with social gaming experiences. To-date, more than one billion people have played our games across Web and mobile, including FarmVille, Zynga Poker, Words With Friends, Hit it Rich! Slots and CSR.

Zynga is looking for a best-in-class Project Management Intern to join our team. They are looking for talented, motivated and experienced individual to help manage scheduling and oversee our development processes. Qualified individuals are expected to be organized, with excellent communication skills, and have a proven track record in managing software development projects.

\*Apply at [Zynga Careers - Project Management Intern \(Summer 2020\)](#)

## Full-time Opportunities

### Alpha Sights

#### Full-time Associates ('20s)

AlphaSights is a global information search firm that works primarily with leading consultants, private equity firms, corporations, and hedge funds. They were supposed to visit campus this spring, but due to the circumstances, they have switched to an entirely virtual interview process. They are still very excited to meet Dartmouth students, and they are looking for individuals to join their New York and San Francisco offices for full-time roles starting January 2021.

\*Apply at

[https://www.alphasights.com/careers/open-positions?gh\\_jid=2152285](https://www.alphasights.com/careers/open-positions?gh_jid=2152285) (SF office) or  
[https://www.alphasights.com/careers/open-positions?gh\\_jid=2152239](https://www.alphasights.com/careers/open-positions?gh_jid=2152239) (NY office)

### Insight Venture Partners

#### Full-time Analysts Fall 2021

Insight is a venture capital and private equity firm located in the heart of New York City. Insight's Onsite Business Analyst program is a rare opportunity for graduating seniors to work for a leading VC/PE firm and receive world-class training in finance, corporate strategy, and investing. They have now opened the resume drop for the class of 2021 to apply to the Full-time Onsite Business Analyst role starting in September 2021. Selected candidates will be invited to interview on a rolling basis starting in early summer.

More information here:

[https://www.dropbox.com/s/h2h0yv6e4trvjgd/Fall%202021%20Onsite%20Analyst%20Recruiting%20Deck\\_v3.pdf?dl=0](https://www.dropbox.com/s/h2h0yv6e4trvjgd/Fall%202021%20Onsite%20Analyst%20Recruiting%20Deck_v3.pdf?dl=0)

\*Apply at

<https://jobs.smartrecruiters.com/ni/InsightVenturePartners/5e86ae21-bb4b-4886-93a8-7e4cd031915b-2021-onsite-business-analyst>

## Long Ridge Equity Partners

Founded in 2007, and with over \$400 million in capital, Long Ridge employs a thesis-driven approach to investing and places a strong emphasis on partnership with visionary entrepreneurs and management teams. Focus areas include financial technology, enterprise software, business services, and specialty finance. The firm targets industry-leading companies with unique value propositions, established business models, and strong management teams. Over the last 20 years, Long Ridge's principals have sponsored some of the most successful growth companies in the financial services space.

### Virtual Meet and Greet

Rising seniors interested in learning more about their full-time Analyst program should submit their current resume, including their summer 2020 internship, to [careers@long-ridge.com](mailto:careers@long-ridge.com) by July 6th, 2020. Invited candidates will receive a confirmation email with video conference details prior to the event, which will take place in mid- to late July.

## Exploratory Programs/ Webinars

### Bain Capital

Bain Capital is an American private investment firm that specializes in private equity, venture capital, credit, public equity, impact investing, life sciences, and real estate. Bain Capital invests across a range of industry sectors and geographic regions.

### Women Investors of Tomorrow Summit

Students of all class years are invited to join on **Thursday, June 4<sup>th</sup> at 5-6:30PM ET**. Bain Capital's Women Investors of Tomorrow Summit offers undergraduate women a unique opportunity to gain exposure to the alternative asset industry. Attendees will spend the afternoon exploring the alternative asset space and learning what it takes to be a successful investor. Join current Analysts and Associates from across the firm's various funds/strategies for a Bain Capital overview and participant-driven panel.

\*Register here: [here](#)

### Center of Professional Development

The CPD is an amazing resources for finding internships during any term in any industry. Every week, they highlight a different industry in their "Weekly Industry Spotlight" on the front page. Here are some additional links for job hunting!

[Employer Research Guide](#)

[Vault.com](#) (Login with Dartmouth ID)

[Covintern.com/jobs](#)

[Hiring20.com](#)

## Gartner

Gartner, Inc, officially known as Gartner, is a global research and advisory firm providing information, advice, and tools for leaders in IT, finance, HR, customer service and support, communications, legal and compliance, marketing, sales, and supply chain functions.

### Summer Webinars

This virtual series will provide students an opportunity to attend professional development workshops, hear from Gartner's senior leaders, and participate in workshops led by business unit leaders and associates. As part of the Summer Webinar Series, there will be an opportunity to receive a certificate of completion. This certificate may be listed on the students' resumes or LinkedIn profiles and can serve as a verification of participation in Gartner's Summer Webinar Series. To receive the certificate you must attend at least 5 (five) sessions throughout the summer.

\*Register here for skill development:

[https://gartner2.avature.net/eventlisting/EventsList/professional%20development?3\\_86\\_3=4339042](https://gartner2.avature.net/eventlisting/EventsList/professional%20development?3_86_3=4339042)

Register here to hear from leaders:

[https://gartner2.avature.net/eventlisting/EventsList/executive%20speaker?3\\_86\\_3=4339042](https://gartner2.avature.net/eventlisting/EventsList/executive%20speaker?3_86_3=4339042)

## Goldman Sachs

The Goldman Sachs Group, Inc., is an American multinational investment bank and financial services company headquartered in New York City. It offers services in investment management, securities, asset management, prime brokerage, and securities underwriting.

**Virtual Webinar Events (\*Register by clicking on the bullet point and following the imbedded link!\*)**

**Monday, June 1:**

- [CIMD Coffee Chats - Week of June 1 \(apply now\)](#)

## McKinsey & Company

### Diversity & Inclusion Webinar Program

The McKinsey Black Network and Hispanic & Latino Network are hosting a series of webinars to provide virtual opportunities to learn more about the firm and what they do. You will have the opportunity to get to know consultants and recruiters in each of our regions and our practices. Webinar dates: April 3, 2020 to August 27, 2020.

Register here: [https://www.surveys.online/jfe/form/SV\\_cCHsmlwtymzeSFv](https://www.surveys.online/jfe/form/SV_cCHsmlwtymzeSFv)

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## Turazo

### Online Career Fair

Turazo, a software company, is hosting a series of free virtual career events for college students in light of the impact Covid-19 has had. The career fair has students from over 70 different universities and volunteer professionals from over 200 companies including Amazon, KPMG, Netflix and more. Students and college grads can easily and immediately book conversations with volunteer professionals for career advice, networking and even finding jobs or internships.

\*Register here: <https://www.onlinecareerfair.org/>

## Special Opportunities

### Fanimal

#### Campus Ambassador

Fanimal is a venture-backed tickets & live events platform with two key differentiators: low, transparent prices (no service fees!) and social group purchase. Fanimal is looking to spread the word through its campus Ambassador program. In exchange for elevating the profile of Fanimal on campus, Ambassadors will receive a Fanimal T-shirt, account credit, and discounts to concerts & live events (two superstar Ambassadors have received free Coachella wristbands). Ambassadors who are interested in a more substantive role will be eligible to shift over to our Growth team, an hourly paid position involving strategy and operations as we scale nationally. We have Ambassadors at Stanford, Cal, UCLA, USC, UT Austin, and several other schools, and are excited to continue growing the program!

\*Email Sam at [sam@fanimal.com](mailto:sam@fanimal.com)

### Gratitude

Want to gain marketing experience at an early-stage startup trying to make a difference? Gratitude is a student-run matching platform that connects Dartmouth students with alumni for financial aid or mentorship. Whether you want to build experience in business development, market research or growth strategy, Gratitude has shovel-ready projects for you. If you're interested, check out our website [www.gratitudeconnects.org](http://www.gratitudeconnects.org) and send an introductory email to [steven.a.adelberg.21@dartmouth.edu](mailto:steven.a.adelberg.21@dartmouth.edu). Welcome to the team!

### Lone Pine Repair

Lone Pine Repair is looking to sell their business this term so that they can be on campus with the new owners for the rest of the year to facilitate a smooth transition



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to the new management. A few key financial points are that they make around 250% ROI on money invested into parts and that as an owner you could make between \$150-\$200 an hour servicing repairs. There is a strong need for business oriented students looking to takeover roles such as inventory management, marketing outreach, accounting and general strategy. As a result, the company provides a comprehensive business experience that is incredibly attractive on a resume and useful for interviews. If anyone is interested, please reach out to Natalie Garcia ([natalie.h.garcia.20@dartmouth.edu](mailto:natalie.h.garcia.20@dartmouth.edu)) to learn more.

## Women in Student Businesses

Interested in becoming an owner of a student business? Wondering why there is so little female representation in student company leadership? Women in Student Businesses is working to address some of the major barriers to women's involvement in student businesses. WISB connects interested women to ownership opportunities and then educates and mentors them throughout the management process. Now accepting all women interested in participating in the program or taking initiative in its development. Play a role in equalizing business ownership all while receiving hands on business experience!

\*Contact Kiera Klinsky ([kiera.b.klinsky.21@dartmouth.edu](mailto:kiera.b.klinsky.21@dartmouth.edu)) if you are interested.