



# Dartmouth Women in Business Week 2 Opportunities

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Dartmouth Women in Business aims to help women interested in business find their career paths and access the resources to help them do so. We run weekly events on a range of topics, including industry overviews, corporate recruiting and resume workshops. We are open to students of all genders, class years and majors.

Blitz: [women.in.business@dartmouth.edu](mailto:women.in.business@dartmouth.edu)

Follow us on Instagram: @dartmouthwib

<https://sites.dartmouth.edu/wib/>



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## CPD Fall 2020 Recruiting Program

### **JUNIORS:**

**Apply via DartBoard by 9:00 PM ET on October 5th**

### **Falcon**

#### **Spring or Summer 2021 Private Equity Consulting Intern ('22s)**

Falcon is a private equity consulting firm. The position offers an opportunity to explore and gain unique insight into middle-market companies, consulting, talent assessment, entrepreneurship, research, and private equity. In this role, you will work closely with Analysts, Associates, and Partners on consulting engagements, as well as explore activities related to developing new business lines, such as content creation, data analytics, or leadership assessment. Interns are given the freedom to make a meaningful impact on the firm's operations, direction, and strategic planning.

\*Apply at

<https://candidate.gradleaders.com/DartmouthU/Candidates/Login.aspx?pid=2911&dljobpostingid=3733389> (Cleveland, OH)

### **L.E.K. Consulting**

#### **Summer 2021 Associate Intern ('22s)**

The internship kicks off with a week of training on Cape Cod with peers from all of their U.S. offices, where you will learn the fundamentals of what it takes to be a successful Associate at L.E.K. At the conclusion of training, you will spend the next ~8 weeks in your home office doing real casework as a part of a team. The role of a Summer Associate is essentially the same as a full-time Associate. You will be dedicated 100% to a single project and can expect to be on 1-2 projects over the course of the summer. You will quickly take on significant responsibilities as you play a crucial role on each case team, gathering, analyzing, and synthesizing research and data to address the client's core issues.

\*Apply at

<https://candidate.gradleaders.com/DartmouthU/Candidates/Login.aspx?pid=2911&dljobpostingid=3781496> (Boston, MA; New York, NY; Chicago, IL; Los Angeles or San Francisco, CA)

### **Atlas Holdings, LLC**

#### **Summer 2021 Intern ('22s)**

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Atlas Holdings LLC is a private investment firm headquartered in Greenwich, Connecticut. Atlas owns and operates 21 manufacturing and distribution companies that employ more than 22,000 associates and operate approximately 200 facilities across the globe - generating approximately \$6 billion in annual revenue. Atlas invests in industrial companies that are often undergoing significant financial or operational challenges that conceal their intrinsic value. Following acquisition, Atlas partners with company Leadership Teams and associates to transform these underperforming businesses into performance organizations—businesses that consistently outperform their peers. The intern program provides a unique opportunity for current juniors to learn to create value across Atlas’ portfolio companies and support investment teams exploring new transactions. Interns become an integral part of the Atlas team and are immersed in the day-to-day activities across the firm. Interns work closely with the junior and senior members of the firm and interact with company management teams and external advisors.

\*Apply at

<https://candidate.gradleaders.com/DartmouthU/Candidates/Login.aspx?pid=2911&dljobpostingid=3781492> (Greenwich, CT)

## **M33 Growth**

### **Winter 2021 VC/Growth Equity Sourcing Intern (‘22s)**

M33 Growth is a Boston-based growth equity firm investing in software, healthcare and tech-enabled services companies. These companies typically range in size from \$5M to \$100M in revenue. They take an active role with our portfolio companies to help professionalize and rapidly scale their businesses. The companies they look to invest in are typically founder-owned growing businesses that have not raised money from institutional investors. This role will be focused on identifying interesting investment themes, building market maps for these themes and researching companies. Interns will work closely with our investment associates to develop these skills.

\*Apply at

<https://candidate.gradleaders.com/DartmouthU/Candidates/Login.aspx?pid=2911&dljobpostingid=3733057> (Boston, MA)

## **TIFF Advisory Services**

### **Summer 2021 Private Equity Analyst Internship (‘22s)**

The program will begin June 2021. Summer analysts will work closely with junior and senior members of the 7-person private investments team on a variety of projects. Like many endowments, TIFF employs external managers to manage the majority of

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TIFF's capital in addition to direct investing alongside managers. This internship position will likely include manager sourcing and due diligence, portfolio monitoring work, and Excel modeling. Summer analysts will have the opportunity to work on a broad range of managers and strategies, including: venture capital, real estate, buyouts, resources, and direct investing. A meaningful part of the internship will be dedicated to an independent investment research project that will be presented to the investment team at the end of the summer. Past projects have included work on ESG, Blockchain, Litigation Finance, and Mining. The summer analyst program offers a unique opportunity to learn more about the asset management industry, specifically within private equity.

\*Apply at

<https://candidate.gradleaders.com/DartmouthU/Candidates/Login.aspx?pid=2911&dljobpostingid=3778673> (Boston, MA)

## Internship Opportunities

### JPMorgan

#### 2021 Corporate & Investment Bank Summer Internship ('22s)

JPMorgan Chase & Co. is an American multinational investment bank and financial services holding company headquartered in New York City. JPMorgan Chase is ranked by S&P Global as the largest bank in the United States and the sixth largest bank in the world by total assets, with total assets of US \$2.687 trillion.

\*Apply by 9/30

\*See flyer attached for application information

#### Summits: Women, Black, and Latinx Students ('22s)

JPMorgan Chase's Corporate and Investment Bank has designed summits for students who self-identify as women, black, or Latinx in their junior year who may be considering a career in financial services. The summits are virtual and are intended to provide students a deep dive into the different areas of Corporate & Investment Bank, as well as highlight the diverse and inclusive environment at JPMorgan Chase.

\*Apply by 9/30

\*See flyer attached for application information

### Goldman Sachs

#### 2021 Summer Analyst ('22s)

The Goldman Sachs Group, Inc. is a leading global investment banking, securities and investment management firm that provides a wide range of financial services to a

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substantial and diversified client base that includes corporations, financial institutions, governments and individuals. Founded in 1869, the firm is headquartered in New York and maintains offices in all major financial centers around the world.

\*Apply at

<https://www.goldmansachs.com/careers/students/programs/americas/summer-analyst-program.html>

## **Bain Capital Private Equity**

### **2021 Summer Analyst ('22s)**

Over the past 35 years, Bain Capital Private Equity has created 18 global buyout funds and made over 310 investments. Their private equity activity primarily includes leveraged buyouts and growth capital invested across a wide variety of sectors. Bain Capital Private Equity pioneered the value-added investment approach. Their globally integrated teams leverage deep vertical expertise and partner with management teams around the world to accelerate growth.

\*Apply at

[https://baincapital.wd1.myworkdayjobs.com/External\\_Public/job/Boston/Summer-Analyst---Path-into-Private-Equity--2021- REQ\\_103984](https://baincapital.wd1.myworkdayjobs.com/External_Public/job/Boston/Summer-Analyst---Path-into-Private-Equity--2021- REQ_103984) (Boston, MA)

## **D. E. Shaw Group**

### **2021 Summer Analyst ('22s)**

The D. E. Shaw group is a global investment and technology development firm with more than 1,300 employees; approximately \$35 billion in aggregate investment capital as of January 1, 2008; and offices in North America, Europe, and Asia.

\*Apply at

<https://www.deshaw.com/careers>

## **PIMCO**

### **2021 Summer Analyst ('22s)**

PIMCO, or Pacific Investment Management Company, is an American investment management firm. The firm focuses on fixed income and manages more than \$1.92 trillion in assets. The firm primarily handles portfolio management, account management, and business management. It manages the internationally known Total Return Fund. The company serves institutional investors, high-net-worth individuals, and individual investors with its account services and mutual funds.

\*Apply at

[https://careers.pimco.com/careers/SearchJobs/?listFilterMode=1&794=%5B%7B%22%24JSNTtype%22%3A%22dataset\\_Option%22%2C%22value%22%3A%7B%22id%22%3A1262%2C%22name%22%3Anull%7D%7D%5D&794\\_format=659&folderOffset=0&\\_ga=2.185770281.1489168634.1600456052-1241633920.1600456052](https://careers.pimco.com/careers/SearchJobs/?listFilterMode=1&794=%5B%7B%22%24JSNTtype%22%3A%22dataset_Option%22%2C%22value%22%3A%7B%22id%22%3A1262%2C%22name%22%3Anull%7D%7D%5D&794_format=659&folderOffset=0&_ga=2.185770281.1489168634.1600456052-1241633920.1600456052)

\*See attached flyer for more information

## Steelcase

### 2021 Corporate Strategy Summer Analyst ('22s)

Steelcase is a United States-based furniture company founded in 1912 in Grand Rapids, Michigan. The company produces office furniture, architectural and technology products for office environments and the education, health care, and retail industries. It is the largest office furniture manufacturer in the world. They are looking for interns for their Corporate Strategy team.

\*Apply at

<https://careers.steelcase.com/external/FolderDetail/Corporate-Strategy-Summer-Intern/2827>  
(Michigan)

\*See attached flyer for more information

## Graham Partners

### 2021 Summer Analyst ('22s)

Graham Partners is a middle-market private equity firm investing in technology-driven companies that are spurring innovation in advanced manufacturing, resulting in product substitutions, raw materials conversions, and disruptions to traditional end markets. Graham Partners targets companies with EBITDA between \$5 million and \$50 million, and will invest in smaller companies to the extent they complement one or more of its other holdings.

\*Apply at

<https://www.applicantpro.com/openings/grahampartners/jobs/1362511-440823> (Pennsylvania)

## Deutsche Bank

### 2021 Corporate Finance Summer Analyst ('22s)

Deutsche Bank is a multinational investment bank and financial services company headquartered in Frankfurt, Germany, and dual-listed in New York Stock Exchange and Frankfurt Stock Exchange. The company is a universal bank with three major divisions: the Private & Commercial Bank, the Corporate & Investment Bank (CIB), and Asset Management (DWS). They are looking for interns for their Corporate Finance Analyst program.

\*Apply by 10/14 at

<https://www.db.com/careers/en/grad/index.html> (New York, Chicago, San Francisco)

\*See flyer attached for more information

## Full-time Opportunities

### **Morgan Stanley**

#### **2021 Firm Risk Management Full Time Analyst ('21s)**

Morgan Stanley is an American multinational investment bank and financial services company. With offices in more than 42 countries and more than 60,000 employees, the firm's clients include corporations, governments, institutions, and individuals. Morgan Stanley ranked No. 67 in the 2018 Fortune 500 list of the largest United States corporations by total revenue. The 2021 Firm Risk Management Full Time Analyst Program provides hands-on experience in the Financial Services industry and Firm Risk Management. You will be placed within Credit Risk ISG (Corporate Lending team) or Wealth Management Credit Risk.

\*Apply by 10/15 at

<https://morganstanley.tal.net/vx/mobile-0/brand-0/candidate/so/pm/1/pl/1/opp/9794-2021-Firm-Risk-Management-Full-Time-Analyst-Program-New-York/en-GB> (NYC; Purchase, NY)

\*Watch [this webinar](#) to learn more about Firm Risk Management at Morgan Stanley

### **ICONIQ Growth**

#### **Full-time Analyst ('21s)**

ICONIQ Growth is a tech investing platform that is affiliated with ICONIQ Capital. They invest in and partner with entrepreneurs and leaders to effect global impact and change via a structurally differentiated platform of entrepreneurs backing entrepreneurs. They are hiring analysts to join their growth equity / venture capital technology investing team.

\*Email resume to Vibhor Khanna (Dartmouth '19) at [vkhanna@iconiqcapital.com](mailto:vkhanna@iconiqcapital.com)

### **D. E. Shaw Group**

#### **Full-time Associate ('21s)**

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The D. E. Shaw group is a global investment and technology development firm with more than 1,300 employees; approximately \$35 billion in aggregate investment capital as of January 1, 2008; and offices in North America, Europe, and Asia.

\*Apply at

<https://www.deshaw.com/careers>

## **Innosight**

### **Full-time Analyst ('21s)**

Innosight is a growth strategy consulting firm. The firm is headquartered in Lexington, MA, with offices in Singapore, Lausanne, and Switzerland. Innosight was acquired by Huron Consulting Group in 2017 and continues to work with clients across a variety of industries to create growth strategies, develop innovation capabilities, and build new businesses.

\*Apply at

<https://www.innosight.com/careers/apply-to-join-our-team/>

\*Email Cole Kraus for 1:1 coffee chats or casing practice at [ckraus@innosight.com](mailto:ckraus@innosight.com)

## **PJ Solomon**

### **Full-time Investment Banking Analyst ('21s)**

PJ Solomon is an American multinational independent investment bank and financial services company. Solomon advises clients on mergers, acquisitions, divestitures, restructurings, recapitalizations, private placements, and corporate strategy. Solomon's practices cover a broad range of industry verticals including retail, e-commerce and distribution; food retail and restaurants; energy; technology, media and telecommunications; infrastructure and power.

\*Apply at

<https://www.pjsolomon.com/careers/careers-contact-us/>

## **Exploratory Programs/Webinars**

### **Nomura**

#### **NED Talks**

NED Talks (Nomura Educational Talks) is a series of career webinars open to students from all backgrounds, locations, degrees and disciplines. NED Talks will cover a range



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of topics, aimed to equip students with a better understanding of the industry, insider tips to what we look for, how to prepare for your interviews and transition from campus to the corporate world.

\*See flyer attached for registration information

## Citi Information Session

### Citi Recruiting - Meet The Recruiters: October 9th 12:00-1:00 PM ET

Join Citi for this informational session that will allow for you to connect directly with the recruitment team. The recruiters will provide a general overview of Citi's recruiting process and timelines, what students can do now to prepare for the interview process, a quick overview of different divisions at the firm, and what sets Citi apart from other banks.

\*See flyer attached for registration information

## Citi Early ID Program ('23s)

Citi's Early ID program is a great way to engage diverse undergraduate sophomores with their businesses. This program targets students graduating between winter 2022 and spring 2023 for their junior year internship (this will not conflict with Sophomore Summer). In addition to the Early ID Program, this year, Citi Dartmouth Alumni will be offering mentorship to help guide self-identifying women through resume building, group overviews, 1-on-1 mentorships, and interview preparation, especially those interested in Sales & Trading and Quant.

\*Apply at

<https://forms.gle/uNWnXDGnHcXq9f2E7>

\*See flyer attached for more information

\*For questions, reach out to Jalen (Jay) Wang at [jalen.l.wang.20@dartmouth.edu](mailto:jalen.l.wang.20@dartmouth.edu)

## Special Opportunities

### Morning Brew

Want to get smarter in 5 minutes? Sign up for Morning Brew, a business newsletter that contains all the most important and interesting stories to start every day right. Reading it will make recruiting a lot easier because you will always have something to

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talk about in interviews and will be up to date with what is happening in the world and business community.

Sign up here: [brew-u.com/dartmouth](http://brew-u.com/dartmouth)

## Remote Students

It's an invite-only professional networking site for students that was launched last semester by a Stanford CS team and now has over 33,000 members worldwide. Once you sign up through an invite link, you can choose to join any of its multiple communities or career fields of your interest and access each of their shared pool of resources from a diverse network of students. It is a great resource that supports the search process for internships, company recruiting events, mentors, resume workshops, career advice, etc. especially during this time.

Invite link: [http://remotestudents.co/signup?access\\_code=WIB](http://remotestudents.co/signup?access_code=WIB)

## Sage Corps

### Part-Time Career Accelerator Program

You will first build new hard skills in a chosen vertical (e.g. digital marketing, data analytics, design, sales/business development, etc) and then work part-time during the academic term for a global startup (typically 15-20 hours/week, flexibly, and with a stipend available). Finally, you'll attend weekly online talks with alumni who now work at top startups and global brands like Google, Nike, Accenture, JP Morgan, IBM, and Airbnb among others.

\*Apply for Fall 2020/Spring 2021 at

[https://sagecorps.com/online-career-accelerator-program/?utm\\_source=092420sendgrid&utm\\_medium=092420sendgrid&utm\\_campaign=092420sendgrid&utm\\_campaign=website&utm\\_source=sendgrid.com&utm\\_medium=email](https://sagecorps.com/online-career-accelerator-program/?utm_source=092420sendgrid&utm_medium=092420sendgrid&utm_campaign=092420sendgrid&utm_campaign=website&utm_source=sendgrid.com&utm_medium=email)

### One-Month Professional Skills Academy

You will build hard and soft skills that today's employers demand.

\*Apply for Fall 2020/Spring 2021at

[https://sagecorps.com/skills-academy?utm\\_source=092420sendgrid&utm\\_medium=092420sendgrid&utm\\_campaign=092420sendgrid&utm\\_campaign=website&utm\\_source=sendgrid.com&utm\\_medium=email](https://sagecorps.com/skills-academy?utm_source=092420sendgrid&utm_medium=092420sendgrid&utm_campaign=092420sendgrid&utm_campaign=website&utm_source=sendgrid.com&utm_medium=email)

## Intern from Home

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Looking for a virtual internship or part time virtual work this fall or winter? Intern From Home is your place to go. They have a wide range of paid and unpaid roles in a huge variety of sectors. They post new roles daily at cool startups and other companies. Subscribe to their newsletter (<https://tinyurl.com/IFH-Subscribe>) and you'll be kept updated on all new roles. It's completely free to use and students of all backgrounds and all academic majors are encouraged to use the platform. Even if you're not looking for an internship now, sign up for their newsletter so you can stay in the loop for new roles once you are looking.

## Dartmouth Center for Social Impact: Foundations in Social Impact

The Dartmouth Center for Social Impact is accepting applications for its first year leadership program, Foundations in Social Impact. This opportunity is for students interested in creating change through nonprofit consulting, building communities, and tackling complex social problems with peers who share the same goals of innovation. The program runs in the mid-Fall, Winter, and Spring terms (students have to do all three terms).

\*Apply by 9/25 at

<https://forms.gle/9P9xfGSiMfhWevSo8>

## Gratitude

Gratitude is a student-run matching platform that connects Dartmouth students with alumni for financial aid or mentorship. Whether you want to build experience in business development, market research, or growth strategy, Gratitude has shovel-ready projects for you. If you're interested, check out their website [www.gratitudeconnects.org](http://www.gratitudeconnects.org) or send an email to [lex.21@dartmouth.edu](mailto:lex.21@dartmouth.edu) with any questions you have.

\*Gratitude Student Marketing: <https://bit.ly/Gratitude-Student-Marketing>

\*Gratitude Alumni Marketing: <https://bit.ly/Gratitude-Alumni-Marketing>

## Finance Prep with Bruce Klein

Want to prepare for job interviews in finance or hit the ground running and reduce stress for an upcoming job? Patient teacher, motivated mentor/coach, and former 28-year Wall St analyst Bruce Klein coaches students and young professionals in finance. He specializes in interview prep, financial statement analysis, cover

letters/resume writing and all things finance related from investment banking, management, sales, trading, and more (really whatever you need!) He can help you develop tangible “real world” financial modeling skills and other important skills for working in finance. His email is [bruceklein84@gmail.com](mailto:bruceklein84@gmail.com) and his website is [www.brucekleincareercoaching.com](http://www.brucekleincareercoaching.com).